RENNER AND COMPANY, CPA, P.C 700 NORTH FAIRFAX ST, SUITE 400 ALEXANDRIA, VA 22314

NATIONAL OSTEOPOROSIS FOUNDATION 251 18TH STREET S, NO. 630 ARLINGTON, VA 22202

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CLIENT'S COPY

RENNER AND COMPANY, CPA, P.C. 700 NORTH FAIRFAX STREET, SUITE 400 ALEXANDRIA, VIRGINIA, 22314 703-535-1200 703-535-1205 (FAX)

MAY 23, 2017

NATIONAL OSTEOPOROSIS FOUNDATION 251 18TH STREET S NO. 630 ARLINGTON, VA 22202

NATIONAL OSTEOPOROSIS FOUNDATION:

ENCLOSED IS THE ORGANIZATION'S 2016 EXEMPT ORGANIZATION RETURN.

SPECIFIC FILING INSTRUCTIONS ARE AS FOLLOWS.

FORM 990 RETURN:

THIS RETURN HAS BEEN PREPARED FOR ELECTRONIC FILING. IF YOU WISH TO HAVE IT TRANSMITTED ELECTRONICALLY TO THE IRS, PLEASE SIGN, DATE, AND RETURN FORM 8879-EO TO OUR OFFICE. WE WILL THEN SUBMIT THE ELECTRONIC RETURN TO THE IRS. DO NOT MAIL A PAPER COPY OF THE RETURN TO THE IRS.

A COPY OF THE RETURN IS ENCLOSED FOR YOUR FILES. WE SUGGEST THAT YOU RETAIN THIS COPY INDEFINITELY.

SINCERELY,

RENNER AND COMPANY, CPA, P.C.

RENNER AND COMPANY, CPA, P.C. 700 NORTH FAIRFAX STREET, SUITE 400 ALEXANDRIA, VIRGINIA, 22314 703-535-1200 703-535-1205 (FAX)

MAY 23, 2017

NATIONAL OSTEOPOROSIS FOUNDATION 251 18TH STREET S NO. 630 ARLINGTON, VA 22202

NATIONAL OSTEOPOROSIS FOUNDATION:

ENCLOSED ARE THE ORIGINAL AND ONE COPY OF THE 2016 EXEMPT ORGANIZATION RETURN, AS FOLLOWS...

2016 FORM 990

EACH ORIGINAL SHOULD BE DATED, SIGNED AND FILED IN ACCORDANCE WITH THE FILING INSTRUCTIONS. THE COPY SHOULD BE RETAINED FOR YOUR FILES.

SINCERELY,

RENNER AND COMPANY, CPA, P.C.

| Prepared for: | Prepared by: |
|----------------------------------|---------------------------------|
| NATIONAL OSTEOPOROSIS FOUNDATION | RENNER AND COMPANY, CPA, P.C |
| 251 18TH STREET S NO. 630 | 700 NORTH FAIRFAX ST, SUITE 400 |
| ARLINGTON, VA 22202 | ALEXANDRIA, VA 22314 |

2016 FORM 990

ELECTRONIC FILING:

THIS RETURN HAS BEEN PREPARED FOR ELECTRONIC FILING. IF YOU WISH TO HAVE IT TRANSMITTED ELECTRONICALLY TO THE IRS, PLEASE SIGN, DATE, AND RETURN FORM 8879-EO TO OUR OFFICE. WE WILL THEN SUBMIT THE ELECTRONIC RETURN TO THE IRS. DO NOT MAIL A PAPER COPY OF THE RETURN TO THE IRS.

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| Form | \mathbf{J} | J | U |

** PUBLIC DISCLOSURE COPY **

Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public.

Information about Form 990 and its instructions is at www.irs.gov/form990.



Department of the Treasury Internal Revenue Service

| AF | or the | 2016 calendar year, or tax year beginning and | ending | _ | |
|-------------------------|--------------------------|--|---------------|---|-------------------------------|
| B c | heck if | c Name of organization | | D Employer identifie | cation number |
| | Addres | NATIONAL OSTEOPOROSIS FOUNDATION | | | |
| | Name change | Doing business as | | 36-3 | 350532 |
| | Initial | Number and street (or P.O. box if mail is not delivered to street address) | Room/suite | | |
| | Final | | 630 | 7036 | 473000 |
| _ | termin- ated | City or town, state or province, country, and ZIP or foreign postal code | | G Gross receipts \$ | 3,305,903. |
| | Ameno | | | H(a) Is this a group re | |
| | Applic tion pendir | | | for subordinates | ······ |
| | | SAME AS C ABOVE | | H(b) Are all subordinates in | |
| | | empt status: $X = 501(c)(3)$ 501(c) () (insert no.) 4947(a)(1) | or 527 | If "No," attach a | list. (see instructions) |
| | | e: ► WWW.NOF.ORG | | H(c) Group exemption | |
| | _ | organization: X Corporation Trust Association Other | L Year | of formation: 1984 N | State of legal domicile: MO |
| Pa | art I | Summary | | | 10 110 |
| e | 1 | Briefly describe the organization's mission or most significant activities: TO P | | TOSTEOPOROS | IS AND |
| ano | | IMPROVE THE LIVES OF THOSE AFFECTED BY T | | | |
| Activities & Governance | | Check this box | | | ssets. 22 |
| g | | Number of voting members of the governing body (Part VI, line 1a) | | | 22 |
| ø | | Number of independent voting members of the governing body (Part VI, line 1b) | | | 10 |
| ties | | Total number of individuals employed in calendar year 2016 (Part V, line 2a) | | | 24 |
| ti | 6 | Total number of volunteers (estimate if necessary) | | | |
| Ac | | Total unrelated business revenue from Part VIII, column (C), line 12 | | | 0. |
| | b | Net unrelated business taxable income from Form 990-T, line 34 | <u></u> | | |
| | | _ | | Prior Year 3,131,435. | Current Year 2,447,822. |
| ne | | Contributions and grants (Part VIII, line 1h) | | 370,753. | |
| Revenue | | Program service revenue (Part VIII, line 2g) | | | 274,344. |
| Be | | Investment income (Part VIII, column (A), lines 3, 4, and 7d) | | 127,025. 337,917. | 123,480. 383,797. |
| | | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | 3,967,130. | 3,229,443. |
| | | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | | <u> </u> | <u> </u> |
| | | Grants and similar amounts paid (Part IX, column (A), lines 1-3) | | 0. | 0. |
| | | Benefits paid to or for members (Part IX, column (A), line 4) | | 1,715,254. | 1,502,253. |
| ses | | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | ····· | 6,894. | 8,656. |
| Expenses | | Professional fundraising fees (Part IX, column (A), line 11e) Total fundraising expenses (Part IX, column (D), line 25) | 35 | 0,094. | 0,030. |
| Ă | | | | 2,175,849. | 2,140,930. |
| | | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | | 3,897,997. | 3,651,839. |
| | | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | | 69,133. | -422,396. |
| or ces | | Revenue less expenses. Subtract line 18 from line 12 | | | - |
| ance | | Total accests (Dart V, line 16) | | ginning of Current Year 5 , 310 , 738 . | End of Year 5,216,342. |
| Assets d Balanc | | Total assets (Part X, line 16) | | 643,448. | 879,955. |
| Fund | | Total liabilities (Part X, line 26) | | 4,667,290. | 4,336,387. |
| | | Net assets or fund balances. Subtract line 21 from line 20 | | ±,007,290. | =,JJU,JU/• |
| _ | | Ities of periury I declare that I have examined this return including accompanying schedule | e and statem | ente and to the hest of m | v knowledge and belief, it is |

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

| Sign Here | Signature of officer AMY PORTER, EXECUTIVE Type or print name and title | DIRECTOR/CEO | I | Date |
|--------------|---|---|------|---|
| Paid | Print/Type preparer's name JOAN M.RENNER CPA | Preparer's signature JOAN M.RENNER CPA | Date | Check PTIN if self-employed PO0456765 |
| Preparer | Firm's name RENNER AND COMP | | | Firm's EIN 54-1498950 |
| Use Only | Firm's address ▶ 700 NORTH FAIRFA | AX ST, SUITE 400 | | |
| | ALEXANDRIA, VA 2 | 22314 | | Phone no.703-535-1200 |
| May the I | RS discuss this return with the preparer shown ab | ove? (see instructions) | | X Yes No |
| 632001 11-1 | 1-16 LHA For Paperwork Reduction Act Not | ice, see the separate instructions. | | Form 990 (2016) |

| Check if Schedule O contains a response or note to any line in this Part III Priefly describe the organization's mission: THE NATIONAL OSTEOPOROSIS FOUNDATION (NOF) IS THE LEADING HEALTH ORGANIZATION DEDICATED TO PREVENTING OSTEOPOROSIS AND BROKEN BONES, PROMOTING STRONG BONES FOR LIFE AND REDUCING HUMAN SUFFERING THROUG PROGRAMS OF PUBLIC AND CLINICIAN AWARENESS, EDUCATION, ADVOCACY ANI Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? If "Yes," describe these new services on Schedule O. | | 1990 (2016) NATIONAL OSTEOPOROSIS FOUNDATION 36-3350532 | Pa |
|---|----------|--|--------|
| Beiky describe the organization's mession: THE NATIONAL OSTBOPCROSIS FOUNDATION (NOF) IS THE LEADING HEALTH ORGANIZATION DEDICATED TO PREVENTING OSTBOPCROSIS AND ERCORE NONES, PROMOTING STRONG BOINES FOR LIFE AND REDICINC HUMAN SUPPERING THROUG PROGRAMS OF PUBLIC AND CLINICIAN AWARENESS, EDUCATION, ADVOCACY ANT 2 Did the organization program services during the year which were not listed on the prior form 900 090627. Did the organization cumdentules, or multiple significant changes in how it conducts, any program services, as measured by expense Section 501(c)9 and 501(c)(0 organizations are required to report the anomation frame services, as measured by expense Section 501(c)9 and 501(c)(0 organizations are required to report the anomation of grants and allocations to others, the total expenses, revenue, if any, the oak 1012 (C) organizations are required to report the anomation of grants and allocations to others, the total expenses, revenue, if any, the oak 1012 (C) organizations are required to report the anomation of grants and allocations to others, the total expenses, revenue, if any, the oak 1012 (C) organizations are required to report the anomation of grants and allocations to others, the total expenses, revenue, if any, the oak 1012 (C) organizations are required to report the anomation of the Entity of ALLINCE (NBHA), A PUBLIC-PRIVATE PARTNERSHIP THAT BRINGS TOGETHER THE EXPER AND RESOURCES OF 55 PARTICIPATING ORGANIZATIONS TO COLLECTIVELY PKC BONE HEALTH AND FREVENT DISEASE, IMPROVE DIAGNOSIS AND TREATMENT OF BONE DISEASE; AND ENHANCE BONE RESEARCH SURVEILLANCE AND EVALUATION 2016, NHA WELCOMED 3 NEW MEMBERS. NEHA IS ADVOCATING FOR THE WIDESPREAD IMPLEMENTATION OF THE FRACTURE LAISON SERVICE (FLS) MODEL OF SECONDARY FRACTURE PREVENTION IN A NUMBER OF HEALTH CARE SETTINOS AND HAS A NUMBER OF COMPLEMENTARY EFFORTS TO SUPPORT THIS GOAL, FLS PROGRAMS COORDINATE POST-FRACTURE CARE THROUGH A FLS COORDINATOR (A NURSE, NURSE PRACTITIONER, PHYSIC | Par | rt III Statement of Program Service Accomplishments | |
| THE NATIONAL OSTBOPOROSIS FOUNDATION (NOF) IS THE LEADING HEALTH ORGANISATION DEDICATED TO PREVENTING OSTBOPOROSIS AND BROKEN BONES, PROMOTING STRONG BORES FOR LIFE AND REDUCING HUMAN SUPPERING THROUGH PROGRAMS OF PUBLIC AND CLINICIAN AWARENESS, EDUCATION, ADVOCACY ANT Did the organization undertake any significant program services during the year which were not listed on the prior form 600 or 000227 | | | |
| PROMOTING STRONG EONES FOR LIFE AND REDUCING HUMAN SUPPERING THROUGH PROGRAMS OF PUBLIC AND CLINICIAN AWARENESS, EDUCATION, ADVOCACY ANT Did the organization undertake any significant program services during the year which were not listed on the prior form 990 or 990 cf 90 | 1 | THE NATIONAL OSTEOPOROSIS FOUNDATION (NOF) IS THE LEADING HEALTH | |
| PROGRAMS OF PUBLIC AND CLINICIAN AWARENESS, EDUCATION, ADVOCACY ANT Did the organization undertake any significant program services during the year which were not listed on the phor form 900 or 900 E27 If 'Ves,' describe these new services on Schedule 0. If 'Ves,' describe these changes on Schedule 0. Did the organization coase conducting, or make significant changes in how it conducts, any program services, as measured by expense Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, revenue. If any, for each program service accomplishments for each of its three largest program services, as measured by expenses (Cost:] [Depresest 1,172,613, including grant of 3] (Mercure 1, 1,172,613, including grant of 3] (Cost:] [Depresest 1,172,613, including grant of 3] (Cost:] [Depresest 1,172,613, including grant of 3] (Mercure 3, 1,172,613, including grant of 3] (Cost:] [Depresest 1,172,613, including grant of 3] (Cost:] [Depresest 1,172,613, including grant of 3] (Mercure 3, 1,172,613, including grant of 3] (Cost:] [Depresest 1,172,613, including grant of 3] (Mercure 3, 1,172,613, including grant of 3] (Cost:] [Depresest 1,172,613, including grant of 3] (Cost:] [Depresest 1,172,613, including grant of 3] (Cost:] [Depresest 1,172,613, including grant of 3] (Mercure 3,100,173, EDUCNTION LAUNCIPHED THE BRINKS, TOCOLTICATION FARATURINT OF OF THE FRACTURE ZOTE THEAUTH CARE SETTINGS AND HAS A NUMBER OF COLLEWENT FRACTURE PREVENTION IN A NUMBER OF HEALTH CARE SETTINGS AND HAS A NUMBER OF COMPLEMENTARY EFFORTS TO SUPPORT THIS GOAL. FLS PROGRAMS COORDINATE POST-FRACTURE CARE THROUGH A FLS COORDINATOR (A NURSE, NURSE PRACTITIONERE PARATURINT, PHYSICICARE THE FOUNDATION'S EDUCATION DEPARTMENT FROVIDES EVIDENCE-BASED INFORMATION, EDUCATION, SERVICES AND INTITATIVES TO HEALTHCARE FROFESSIONALS MARCE INFORMED DATION SERVICES IND SERVICES IND CANDENARY EFFORTS SIGNALS THROUGH VARIOUS ACTIVITIES AND CHANNELS. THESE EFFORT ARE DESIGNED TO HELP H | | | |
| 2 Did the organization undertake any significant program services during the year which were not listed on the prior form 990 or 990-E27 in 'Ves' (describe these changes on Schedule O. 3 Did the organization cases conducting, or make significant changes in how it conducts, any program services, as measured by expense Section 501(cs) and 501(c) organization arequired to report the amount of grants and allocations to others, the total expenses, revenue, if any, for each program service reported. 4 Cose: 1, 172, 613. changes of Schedule O. 4 Cose: 1, 172, 613. changes program services, as measured by expense Section 501(cs) and 501(c) organization cases conducting or 1, 172, 613. changestor of a cost of the structure that program services, as measured by expense Section 501(cs) and 501(c) organization cases conducting or 1, 172, 613. changestor of a cost of the structure program services as the total expenses. The 2011, The FOUNDATION LAUNCHED THE NATIONAL BONE HEALTH ALLIANCE (NEHA). A PUBLIC-PRIVATE PARTMENT PROVE DIAGNOSIS AND TREATMENT OF BONE DISEASE; AND ENHANCE BONE RESEARCH SURVEILLANCE AND EVALUATION 2016, NBHA WELCOMED 3 NEW MEMBERS. NEHA IS ADVOCATING FOR THE WIDESPREAD IMPLEMENTATION OF THE FRACTUP LIAISON SERVICE (FLS) MODEL OF SECONDARY PRACTURE PREVENTION IN A NUMBER OF HEALTH CARE SETTINGS AND HAS A NUMBER OF COMPLEMENTARY EFFORTS TO SUPPORT THIS GOAL. FLS PROGRAMS COORDINATE POST-FRACTURE CARE THROUGH A FLS COORDINATON (A NURSE , NURSE PRACTITIONER, PHYSIC (CARE THROUGH A FLS COORDINATION (A NURSE, NURSE PRACTITIONER, PHYSIC 4, 0) (segments 1, 087, 976. chading grant at 3) (normats 248, 1) (normats | | | |
| prior Form 890 or 990 C27 | <u>,</u> | | |
| 3 Did the organization cases conducting, or make significant changes in how it conducts, any program services, as measured by expense Section 5016(x) and 5016(x) organizations are required to report the amount of grants and allocations to others, the total expenses, revenue, if any for each program service expended. 40 (cost:) [Expenses 1,172,613, including grants of 3) (invests 1 in 2011, THE FOUDDATION LAUNCHED THE NATIONAL BONE HEALTH ALLIANCE (NBHA), A PUBLIC-PRIVATE PARTNERSHIP THAT BRINGS TOGETHER THE EXPERSIONED SECURCES OF 55 PARTICIPATING ORGANIZATIONS TO COLLECTIVELY PRG BONE HEALTH AND PREVENT DISEASE; IMPROVE DIAGNOSIS AND TREATMENT OF BONE DISEASE; AND ENHANCE BONE RESEARCH SURVECTIVELY PRG BONE HEALTH AND PREVENT DISEASE; IMPROVE DIAGNOSIS AND TREATMENT OF BONE DISEASE; AND ENHANCE BONE RESEARCH SURVECTILLANCE AND EVALUATION 2016, NHA WELCOMED 3 NEW MEMBERS. NEHA IS ADVOCATING FOR THE WIDESPREAD IMPLEMENTATION OF THE FRACTUR LIAISON SERVICE (FLS) MODEL OF SECONDARY FRACTURE PREVENTION IN A NUMBER OF HEALTH CARE SETTINGS AND HAS A NUMBER OF COMPLEMENTARY EFFORTS TO SUPPORT THIS GOAL. FLS PROGRAMS COORDINATE POST-FRACTURE (CORE:) [RECOVERS 1,087,976, Including grant of) [(Revents 2, 208, THE OUNDATION, SERVICES AND INTERTINETY DE TO HEALTHCARE PROFESSIONALS THROUGH VARIOUS ACTIVITIES AND CHANNELS. THESE EFFORM ARE DESIGNED TO HELP HEALTHCARE PROFESSIONALS THROUGH VARIOUS ACTIVITIES AND CHANNELS. THESE EFFORM ARE DESIGNED TO HELP HEALTHCARE PROFESSIONALS THROUGH VARIOUS ACTIVITIES AND CHANNELS. THESE EFFORM ARE DESIGNED TO HELP HEALTHCARE PROFESSIONALS MAKE INFORMED DECISI ABOUT THE PROVENTION, DIAGNOSIS AND TREATMENT OF OSTEOPOROSIS. IN 2016, THE FOUNDATION PLANNED AND IMPLEMENTED THE 2016 INTERNATIONALLY RECORDITION NERS AND TREATMENT OF OSTEOPOROSIS. IN 2016, THE FOUNDATION PLANNED AND IMPLEMENTED THE 2016 INTERNATIONALLY RECORDITION PLANNED AND IMPLEMENTED THE 2016 INTERNATIONALLY RECORDITION SCHAPTERS INFORMATION ADD ADVANCE KNOWLEDGE OF OSTEOPOROSIS AND BONE | - | prior Form 990 or 990-EZ? | s X |
| If 'Yes,' describe these changes on Schedule O. Describe the organization's program service accomplishments for each of its three largest program services, as measured by expense Section 50(6)(3) and 50(6)(4) organizations are required to report the amount of grants and adjectations to others, the total expenses, revenue, if any, for each program service reported. (Coace 1) [forewares 1, 172, 613. including grants of 1) (newares 1) (newares 1) [forewares 1, 172, 613. including grants of 2) (newares 1) [forewares 1) [forewares 1, 172, 613. including grants of 2) (newares 1) [forewares 1) [forewares 1) [forewares 1) [forewares 1] [foreware 1] [forewares 1] [foreware 1] [foreware | 2 | | s X |
| Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, revenue, if any, for each program service reported. 4 (Cote: | | If "Yes," describe these changes on Schedule O. | |
| Tenerous, flay, for each program service reported 49 (Code)(Expression = 1, 27, 613. Including granted's)(Expression = 1, 27, 714. Including granted's)(Expression = 1, 27, 715. Including granted's | + | | |
| <pre>IN 2011, THE FOUNDATION LAUNCHED THE NATIONAL BONE HEALTH ALLIANCE (NBHA), A PUBLIC-PRIVATE PARTNERSHIP THAT BRINGS TOGETHER THE EXPEF AND RESOURCES OF 55 PARTICIPATING ORGANIZATIONS TO COLLECTIVELY PRO BONE HEALTH AND PREVENT DISEASE; IMPROVE DIAGNOSIS AND TREATMENT OF BONE DISEASE; AND ENHANCE BONE RESEARCH SURVEILLANCE AND EVALUATION 2016, NBHA WELCOMED 3 NEW MEMBERS. NBHA IS ADVOCATING FOR THE WIDESPREAD IMPLEMENTATION OF THE FRACTUR LIAISON SERVICE (PLS) MODEL OF SECONDARY FRACTURE PREVENTION IN A NUMBER OF HEALTH CARE SETTINGS AND HAS A NUMBER OF COMPLEMENTARY EFFORTS TO SUPPORT THIS GOAL. FLS PROGRAMS COORDINATE POST-FRACTURE CARE THROUGH A FLS COORDINATOR (A NURSE, NURSE PRACTITIONER, PHYSIC 40 (complement) (Depress 1, 087, 976. Inclusing gametods) (Meeneds 2, 248, THE FOUNDATION'S EDUCATION DEPARTMENT PROVIDES EVIDENCE BASED INFORMATION, EDUCATION, SERVICES AND INITIATIVES TO HEALTHCARE PROFESSIONALS THROUGH VARIOUS ACTIVITIES AND CHANNELS. THESE EFFORT ARE DESIGNED TO HELP HEALTHCARE PROFESSIONALS MAKE INFORMED DECISIC ABOUT THE PREVENTION, DIAGNOSIS AND TREATMENT OF OSTEOPOROSIS. IN 2016, THE FOUNDATION PLANNED AND IMPLEMENTED THE 2016 INFERNISCIPLINARY SYMPOSIUM ON OSTEOPOROSIS (ISO16). ISO16 TOOK PLA IN MIAN, FL ON MAY 12-15, 2016 INCLUDED AN INFERNATIONALLY RECOGNI FACULTY AND WAS CERTIFIED FOR CONTINUING EDUCATION CREDIT FOR PHYSICIANS, NURSES, NURSE PRACTITIONERS AND PHYSICAL THERAPISTS. MC THAN 318 PROFESSIONALS PARTICIPATED IN THE CONFERENCE. IN CONJUNCTI FACULTY AND WAS CERTIFIED FOR CONTINUING EDUCATION CREDIT FOR PHYSICIANS, NURSES, NURSE PRACTITIONERS AND PHYSICAL THERAPISTS. MC THAN 318 PROFESSIONALS PARTICIPATED IN THE CONFERENCE. IN CONJUNCT THE FOUNDATION'S COMMUNICATIONS EFFORTS SEEK TO ESPANDA AND ADVANCE KNOWLEDGE OF OSTEOPOROSIS AND BONE HEALTH BY SHARING EVIDENCE-BASEI SCIENTIFIC RESEARCH, INFORMATION ON FDA-APPROVED TREATMENTS, AND TI ADD RESOURCES FOR IMPROVING BONE HEALTH THROUGH NUTRITION AND PHYSI ACTIVITY. IN 2016, THE FOUNDATION CONTINUED ITS FOCUS ON HEALTH AND WELL</pre> | | revenue, if any, for each program service reported. | s, and |
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NATIONAL OSTEOPOROSIS FOUNDATION

| Pa | t IV Checklist of Required Schedules | | | |
|-----|--|-----|-----|------|
| | | | Yes | No |
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| | If "Yes," complete Schedule A | 1 | Х | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | Х | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | |
| - | public office? If "Yes," complete Schedule C, Part I | 3 | | x |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | - | | |
| • | during the tax year? If "Yes," complete Schedule C, Part II | 4 | х | |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | · · | | |
| Ŭ | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | x |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | 5 | | |
| U | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | x |
| 7 | | 0 | | |
| ' | Did the organization receive or hold a conservation easement, including easements to preserve open space, | 7 | | x |
| • | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | - 1 | | - 23 |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete | | | x |
| • | Schedule D, Part III | 8 | | |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for | | | |
| | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? | | | v |
| | If "Yes," complete Schedule D, Part IV | 9 | | x |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent | | v | |
| | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | X | |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X | | | |
| | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | | |
| | Part VI | 11a | Х | |
| b | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | Х | |
| С | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | X |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in | | | |
| | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | X |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | Х | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | Х | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI and XII | 12a | Х | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | X |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | X |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | X |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | | | |
| | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | Х |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any | | | |
| | foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | X |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | | | |
| | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | X |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | | | |
| | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | Х | |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | | | |
| | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | x |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | | | |
| | complete Schedule G, Part III | 19 | | x |

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Part IV Checklist of Required Schedules (continued)

NATIONAL OSTEOPOROSIS FOUNDATION

| | | | Yes | No |
|-----|---|------------|-----|----------|
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | X |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | X |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | | |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | X |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | 37 | |
| | Schedule J | 23 | Х | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | v |
| | Schedule K. If "No", go to line 25a | 24a | | X |
| | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| с | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | 04- | | |
| لم | any tax-exempt bonds? Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24c 24d | | |
| | | 24u | | <u> </u> |
| 258 | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | x |
| h | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | 254 | | |
| b | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | |
| | Schodula Part | 25b | | x |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or | 200 | | |
| 20 | former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If</i> "Yes," | | | |
| | complete Schedule L, Part II | 26 | | x |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | | | |
| | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member | | | |
| | of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | x |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| | instructions for applicable filing thresholds, conditions, and exceptions): | | | |
| а | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | X |
| b | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | X |
| с | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, | | | |
| | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | X |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | Х | |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | | | |
| | contributions? If "Yes," complete Schedule M | 30 | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | | | |
| | If "Yes," complete Schedule N, Part I | 31 | | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | | | v |
| | Schedule N, Part II | 32 | | X |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | x |
| | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | <u> </u> |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | | | x |
| 05- | Part V, line 1 | 34 | | X |
| | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | |
| u | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If</i> "Yes," <i>complete Schedule R, Part V, line 2</i> | 35b | | l I |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | 330 | | <u> </u> |
| 00 | If "Yes," complete Schedule R, Part V, line 2 | 36 | | x |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | <u> </u> |
| 5. | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | x |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | | | <u> </u> |
| _ | Note. All Form 990 filers are required to complete Schedule O | 38 | х | |

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| | Check if Schedule O contains a response or note to any line in this Part V | | | | | |
|-----|---|---------|-----------------------|-----|-----|----------|
| | | | | | Yes | No |
| 1a | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable | 1a | 28 | | | |
| b | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable | 1b | 0 | | | |
| с | Did the organization comply with backup withholding rules for reportable payments to vendors and re | eporta | ble gaming | | | |
| | (gambling) winnings to prize winners? | | | 1c | Х | |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | | | | | |
| | filed for the calendar year ending with or within the year covered by this return | 2a | 10 | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax retur | ns? | | 2b | Х | |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions | | | | | |
| 3a | | | | 3a | | X |
| | If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule | | | 3b | | |
| | At any time during the calendar year, did the organization have an interest in, or a signature or other | | | | | |
| | financial account in a foreign country (such as a bank account, securities account, or other financial | | | 4a | | x |
| b | If "Yes," enter the name of the foreign country: | | , | | | |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A | ccoun | ts (FBAR). | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | | | 5a | | X |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transa | | | 5b | | X |
| | If "Yes," to line 5a or 5b, did the organization file Form 8886-T? | | | 5c | | |
| | Does the organization have annual gross receipts that are normally greater than \$100,000, and did th | | | | | |
| ou | any contributions that were not tax deductible as charitable contributions? | | | 6a | | x |
| b | If "Yes," did the organization include with every solicitation an express statement that such contribut | | | | | |
| ~ | were not tax deductible? | | - | 6b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | 0.0 | | |
| 'a | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser | vices n | rovided to the payor? | 7a | | X |
| h | If "Yes," did the organization notify the donor of the value of the goods or services provided? | | | 7b | | |
| č | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it w | | | 10 | | |
| Ŭ | to file Form 8282? | 40109 | | 7c | | x |
| Ь | If "Yes," indicate the number of Forms 8282 filed during the year | 7d | | | | |
| e | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit c | | :t? | 7e | | X |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contr | | | 7f | | x |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Fo | | | 7g | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization | | | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained | | | | | |
| - | sponsoring organization have excess business holdings at any time during the year? | - | | 8 | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | | | |
| a | Did the sponsoring organization make any taxable distributions under section 4966? | | | 9a | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | | | 9b | | |
| 10 | Section 501(c)(7) organizations. Enter: | | | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 | 10a | | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | | | | |
| 11 | Section 501(c)(12) organizations. Enter: | | | | | |
| а | Gross income from members or shareholders | 11a | | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against | | | | | |
| | amounts due or received from them.) | 11b | | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form | | > | 12a | | |
| | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 12b | | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | | | |
| | Is the organization licensed to issue qualified health plans in more than one state? | | | 13a | | |
| 4 | Note. See the instructions for additional information the organization must report on Schedule O. | | | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the | | | | | |
| ~ | organization is licensed to issue qualified health plans | 13b | | | | |
| c | Enter the amount of reserves on hand | 13c | | | | |
| | Did the energia time and the second state for independent in a second state during the terror of | | | 14a | | X |
| | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule | | | 14b | | |
| | , | | | | | <u> </u> |

NATIONAL OSTEOPOROSIS FOUNDATION

Part V Statements Regarding Other IRS Filings and Tax Compliance

| Form 99 | 0 (2016) |
|----------------|-----------------|
|----------------|-----------------|

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Form 990 (2016)

| Form 990 (2016) |
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NATIONAL OSTEOPOROSIS FOUNDATION

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

| ec | tion A. Governing Body and Management | | | | | |
|-----------------|--|--|---|-------------|------|---|
| | | | | | Yes | ; |
| 1a | Enter the number of voting members of the governing body at the end of the tax year | 1a | 22 | 2 | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | | | | |
| | body delegated broad authority to an executive committee or similar committee, explain in Schedule 0. | | | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent | 1b | 21 | L | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationsh | nip with | any other | | | |
| | officer, director, trustee, or key employee? | | | 2 | | |
| 3 | Did the organization delegate control over management duties customarily performed by or under t | he direc | ct supervision | | | |
| | of officers, directors, or trustees, or key employees to a management company or other person? | | | 3 | | |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form | | | 4 | | |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's as | | | 5 | | |
| 6 | Did the organization have members or stockholders? | | | 6 | | |
| | Did the organization have members, stockholders, or other persons who had the power to elect or a | | | | | |
| | more members of the governing body? | | | 7a | | |
| h | Are any governance decisions of the organization reserved to (or subject to approval by) members, | | | 14 | | |
| b | | | | 7b | | |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year | | | 10 | | |
| - | | | | 0- | x | |
| a | The governing body? | | | 8a | X | |
| | Each committee with authority to act on behalf of the governing body? | | | 8b | | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be re | | | | | |
| | organization's mailing address? If "Yes," provide the names and addresses in Schedule O | | | 9 | | |
| ec | tion B. Policies (This Section B requests information about policies not required by the Internal F | revenue | e Code.) | | | |
| _ | | | | | Yes | • |
| | Did the organization have local chapters, branches, or affiliates? | | | 10a | | |
| b | If "Yes," did the organization have written policies and procedures governing the activities of such of | | | | | |
| | and branches to ensure their operations are consistent with the organization's exempt purposes? | | | 10b | | |
| | Has the organization provided a complete copy of this Form 990 to all members of its governing bo | dy befo | re filing the form? | 11a | X | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | | | | | |
| | | | | 12a | X | |
| | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give ris | | | 12b | X | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If " | Yes," de | escribe | | | |
| | in Schedule O how this was done | | | 12c | X | |
| 3 | Did the organization have a written whistleblower policy? | | | 13 | X | |
| 4 | Did the organization have a written document retention and destruction policy? | | | 14 | X | |
| 5 | Did the process for determining compensation of the following persons include a review and approx | val by ir | ndependent | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision' | ? | | | | |
| а | The organization's CEO, Executive Director, or top management official | | | 15a | X | |
| | Other officers or key employees of the organization | | | 15b | X | |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | | | | | |
| 6a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrange | ement w | vith a | | | |
| | taxable entity during the year? | | | 16a | | |
| | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate | | | | | |
| b | | | - | | | |
| b | in joint venture arrangements under applicable tederal tax law, and take steps to sateguard the orga | ameatro | | 16b | | |
| b | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organizement status with respect to such arrangements? | | | 100 | | |
| | exempt status with respect to such arrangements? | | | | | |
| ec. | exempt status with respect to such arrangements? | | | <u>.</u> нт | . TT | |
| ec [.] | exempt status with respect to such arrangements? tion C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶ <u>AL</u> , AK, AR, AZ, C | CA,C | O,CT,FL,GA | | | |
| ec. | exempt status with respect to such arrangements? tion C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶AL, AK, AR, AZ, C Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990 | CA,C | O,CT,FL,GA | | | |
| ec [.] | exempt status with respect to such arrangements? tion C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶AL, AK, AR, AZ, C Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990 for public inspection. Indicate how you made these available. Check all that apply | CA,C | O , CT , FL , GA | | | |
| ec 7 8 | exempt status with respect to such arrangements? tion C. Disclosure List the states with which a copy of this Form 990 is required to be filed ►AL, AK, AR, AZ, C Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990- for public inspection. Indicate how you made these available. Check all that apply. X Own website X Another's website X Upon request | C A , C T (Sect n in Sch | O,CT,FL,GZ ion 501(c)(3)s only) nedule O) | availat | ble | |
| ec [.] | exempt status with respect to such arrangements? tion C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶AL, AK, AR, AZ, C Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990- for public inspection. Indicate how you made these available. Check all that apply. X Own website X Describe in Schedule O whether (and if so, how) the organization made its governing documents, comparison of the state | C A , C T (Sect n in Sch | O,CT,FL,GZ ion 501(c)(3)s only) nedule O) | availat | ble | |
| 9 | exempt status with respect to such arrangements? tion C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶AL, AK, AR, AZ, C Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990- for public inspection. Indicate how you made these available. Check all that apply. X Own website X Describe in Schedule O whether (and if so, how) the organization made its governing documents, constatements available to the public during the tax year. | CA,C T (Sect n in Sch onflict c | O,CT,FL,GA ion 501(c)(3)s only) <i>nedule O</i>) of interest policy, an | availat | ble | |
| ec 7 8 | exempt status with respect to such arrangements? tion C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶AL, AK, AR, AZ, C Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990- for public inspection. Indicate how you made these available. Check all that apply. X Own website X Another's website X Upon request Other (explain Describe in Schedule O whether (and if so, how) the organization made its governing documents, constatements available to the public during the tax year. State the name, address, and telephone number of the person who possesses the organization's b | CA,C T (Sect n in Sch onflict c | O,CT,FL,GA ion 501(c)(3)s only) <i>nedule O</i>) of interest policy, an | availat | ble | |
| 9 | exempt status with respect to such arrangements? tion C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶AL, AK, AR, AZ, C Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990- for public inspection. Indicate how you made these available. Check all that apply. X Own website X Another's website X Upon request Other (explain Describe in Schedule O whether (and if so, how) the organization made its governing documents, createments available to the public during the tax year. State the name, address, and telephone number of the person who possesses the organization's b DEBBIE ERIKSON - 703-647-3000 | CA,C T (Sect n in Sch onflict c | O,CT,FL,GA ion 501(c)(3)s only) <i>nedule O</i>) of interest policy, an | availat | ble | |
| 9 | exempt status with respect to such arrangements? tion C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶AL, AK, AR, AZ, C Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990- for public inspection. Indicate how you made these available. Check all that apply. X Own website X Another's website X Upon request Other (explain Describe in Schedule O whether (and if so, how) the organization made its governing documents, constatements available to the public during the tax year. State the name, address, and telephone number of the person who possesses the organization's b | CA,C T (Sect n in Sch onflict c | O,CT,FL,GA ion 501(c)(3)s only) <i>nedule O</i>) of interest policy, an | availat | ble | |

| Part VII | Compensation of Officers, Directors, | Trustees, | Key Employees, | Highest | Compensated |
|----------|--------------------------------------|-----------|----------------|---------|-------------|
| | Employees, and Independent Contrac | tors | | | |

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

• List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See instructions for definition of "key employee."

• List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

 List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A) (B) (C) (D) (D) (D) (E) (F) Name and Tile Average hours per related organizations Average week Nume and Tile Average hours per related organizations Nume and Tile Average hours per related organizations Reportable compensation from free organizations Reportable companizations Reportable companization | | | i ge | | | | npoi | loui | | | |
|--|-------------------------------------|---------|---------|---------|--------|------|----------------|------|------------|-------------------|---------------|
| Name and line Average hours per version Average hours | (A) | (B) | | (C) | | (D) | (E) | (F) | | | |
| Under and a detect/ruttee from rome lated organizations (W2/1099-MISC) organizations (W2/1099-MISC) organizations (W2/1099-MISC) organizations (W2/1099-MISC) (1) JUDY X, BLACK 5.00 X X 0 0. 0. (2) RENNETH G, SAAG, M.D. 5.00 X X 0 0. 0. 0. (3) SUBAN GREENSPAN, M.D. 5.00 X X 0 0. 0. 0. (4) ANN C, MLDER, M.D. 5.00 X X 0. 0. 0. 0. (5) ROBERT S. UNDERSTEIN, CPA 5.00 X X 0. 0. 0. (6) AMY FORTER 40.00 X X 0. 0. 0. (7) DOUGLAS C. EAUER, M.D. 5.000 X X 0. 0. 0. (1) DOUGLAS C. EAUER, M.D. 5.000 X X 0. 0. 0. (10) DAUELSCOV <th< td=""><td>Name and Title</td><td>Average</td><td>(do</td><td></td><td></td><td></td><td></td><td>one</td><td>Reportable</td><td>Reportable</td><td></td></th<> | Name and Title | Average | (do | | | | | one | Reportable | Reportable | |
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NATIONAL OSTEOPOROSIS FOUNDATION

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| Part VII Section A. Officers, Directors, Trus | | ploy | ees | , an | d H | ighe | st C | Compensated Employe | es (continued) | | | | |
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| TRUSTEE | 5.00 | x | | | | | | 0. | | 0. | | | 0. |
| (20) SUSAN BUKATA, M.D. | 5.00 | <u>^</u> | | | | - | | 0. | | <u>.</u> | | | 0. |
| TRUSTEE | 5.00 | x | | | | | | 0. | | 0. | | | 0. |
| (21) BLAIR CHILDS | 5.00 | | | | | | | ••• | | | | | |
| TRUSTEE | | x | | | | | | 0. | | 0. | | | 0. |
| (22) MICHAEL COOK, JD | 5.00 | | | | | | | | | - | | | |
| TRUSTEE | | x | | | | | | 0. | | 0. | | | 0. |
| (23) CLAIRE GILL | 40.00 | | | | | | | | | | | | |
| SENIOR DIRECTOR MARKETING | | | | | Х | | | 189,185. | | 0. | 9 |),4 | 81. |
| (24) DAVID LEE | 40.00 | | | | | | | | | | _ | | |
| DIRECTOR, NBHA | | | | | X | | | 187,811. | | 0. | 22 | 2,5 | 28. |
| (25) DEBRA ERIKSON | 40.00 | | | | | | | 126 070 | | | 4 - | , , | 41 |
| DIRECTOR, DEVELOPMENT OPERATIONS | 40.00 | | | | | X | <u> </u> | 136,978. | | 0. | Τ. | , 0 | 41. |
| (26) SUSAN RANDALL | 40.00 | | | | | x | | 146,311. | | ο. | 21 | 2 | 00. |
| SENIOR DIRECTOR, SCIENCE & EDUCATION | 1 | | | | | | Ļ | 938,841. | | 0. | | | 31. |
| 1b Sub-total c Total from continuation sheets to Part V | | | | | | | | 147,282. | | 0. | | | <u>07.</u> |
| d Total (add lines 1b and 1c) | | | | | | | | 1,086,123. | | 0. | | | 38. |
| 2 Total number of individuals (including but r | | | | | | | | | .000 of reportable | <u> </u> | | <u> </u> | |
| compensation from the organization | | | | | | -, | | | , | | | | 6 |
| | | | | | | | | | | | | Yes | No |
| 3 Did the organization list any former officer | , director, or tru | uste | e, ke | ey ei | mplo | oyee | , or | highest compensated e | mployee on | | | | |
| line 1a? If "Yes," complete Schedule J for s | such individual | | | | | | | | | L | 3 | | X |
| 4 For any individual listed on line 1a, is the s | - | | - | | | | | - | the organization | | | | |
| and related organizations greater than \$15 | | | | | | | | | | L | 4 | Х | |
| 5 Did any person listed on line 1a receive or | | | | | | | | ted organization or indivi | dual for services | | | | 37 |
| rendered to the organization? If "Yes," con Section B. Independent Contractors | nplete Schedul | e J f | or si | uch | pers | son | | | | | 5 | | X |
| · · · | | - | | | | | | | \$100,000 of correct | | | | |
| 1 Complete this table for your five highest co the organization. Report compensation for | - | - | | | | | | | | Jensa | | om | |
| (A) | the calendar y | cai | enui | ng v | WILLI | 01 W | <u>//u //</u> | (B) | | | (C | <u>, </u> | |
| Name and business | address | | | | | | | Description of s | ervices | Co | omper | | on |
| HAINES AND COMPANY | | | | | | | | | | | | | |
| 8050 FREEDOM AVE NW, NOR | | DN . | , (| ЭH | 4 | 47 | 20 | DIRECT MAILI | NG | | 197 | 7,9 | 15. |
| EXPONENTIAL CONSULTING, | | | | | | | | | | | | | |
| 18457 PARK MEADOW COURT, | LEESBUI | RG | , 1 | VΑ | 2 | 01' | 75 | CONSULTING S | ERVICES | | 104 | 1,3 | 03. |
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| | | | | | | | | | | | | | |
| 2 Total number of independent contractors (| includina but n | ot li | mite | d to | tho | ose li | ster | d above) who received m | ore than | | | | |
| \$100,000 of compensation from the organ | - | | | | | 2 | | , | | | | | |
| SEE PART VII, SECTIO | | r I I | NUZ | AT: | IOI | N S | SH | EETS | | F | Form S | 90 | (2016) |
| 632008 11-11-16 | | | | | | | | | | | | | |

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| | | | 36-335 | 150532 | | | | | | |
|--|------------------------|--------------------------------|-----------------------|---------|--------------|------------------------------|--------|---------------------------------|-----------------|--------------------------|
| Part VII Section A. Officers, Directors, Tru | istees, Key Er | nplo | oyee | es, a | nd I | ligh | est | Compensated Employ | ees (continued) | |
| (A) | (B) | | | | C) | | | (D) | (E) | (F) |
| Name and title | Average | | | Pos | ition | 1 | | Reportable | Reportable | Estimated |
| | hours | (cl | hecł | k all i | that | app | ly) | compensation | compensation | amount of |
| | per | | | | | | | from | from related | other |
| | week | 5 | | | | loyee | | the | organizations | compensation |
| | (list any hours for | lirect | | | | d emp | | organization (W-2/1099-MISC) | (W-2/1099-MISC) | from the organization |
| | related | e or c | stee | | | 1 sate (| | (00-2/1033-10130) | | and related |
| | organizations | truste | al tru: | | yee | mper | | | | organizations |
| | below | Individual trustee or director | Institutional trustee | er | Key employee | Highest compensated employee | ler | | | |
| | line) | Indiv | Insti | Officer | Key | High | Former | | | |
| (27) DEBBIE ZELDOW | 40.00 | | | | | | | | | |
| SENIOR DIRECTOR, CLINICAL PROGRAMS | | | | | | Х | | 147,282. | 0. | 7,507. |
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| | | | | | | | | | | |
| Total to Part VII, Section A, line 1c | <u></u> | | | | | | | 147,282. | | 7,507. |

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| Form 990 (201 | 6) NATIONAL | OSTEOPOROSIS | FOUNDATION | 36-3350532 | Page 9 |
|---------------|----------------------------------|----------------------------|---------------------|------------|---------------|
| Part VIII | Statement of Revenue | | | | |
| | Check if Schedule O contains a r | esponse or note to any lin | a in this Part VIII | | |

| 1 a Federated campaigns 1a business trom tax under sections b Membership dues 1b 106,825. sections sections c Fundraising events 1c 1d sections sections sections d Related organizations 1d sections sections sections sections e Government grants (contributions) 1d sections sections sections sections f All other contributions included above 1t 2,340,997. sections sections <th>Par</th> <th>t VII</th> <th></th> <th></th> <th>or note to any lin</th> <th>e in this Part VIII</th> <th></th> <th></th> <th></th> | Par | t VII | | | or note to any lin | e in this Part VIII | | | |
|---|------------|-------|--------------------------------|-----------------|--------------------------|---------------------|---|-------------------------------------|--|
| 2 a CONFERENCES Business Code 209,026. </th <th></th> <th></th> <th></th> <th></th> <th></th> <th>(A)</th> <th>(B) Related or exempt function</th> <th>(C) Unrelated business</th> <th>(D) Revenue excluded from tax under sections 512 - 514</th> | | | | | | (A) | (B) Related or exempt function | (C) Unrelated business | (D) Revenue excluded from tax under sections 512 - 514 |
| 2 a CONFERENCES Business Code 209,026. </td <td>nts nts</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | nts nts | | | | | | | | |
| 2 a CONFERENCES Business Code 209,026. </td <td>Gra</td> <td></td> <td></td> <td></td> <td>106,825.</td> <td></td> <td></td> <td></td> <td></td> | Gra | | | | 106,825. | | | | |
| 2 a CONFERENCES Business Code 209,026. </td <td>Å,</td> <td>С</td> <td>Fundraising events</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | Å, | С | Fundraising events | | | | | | |
| 2 a CONFERENCES Business Code 209,026. </td <td>lar Git</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | lar Git | | | | | | | | |
| 2 a CONFERENCES Business Code 209,026. </td <td>Sin's</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | Sin's | | | | | | | | |
| 2 a CONFERENCES Business Code 209,026. </td <td>e ti</td> <td>Ť</td> <td></td> <td></td> <td>310 997</td> <td></td> <td></td> <td></td> <td></td> | e ti | Ť | | | 310 997 | | | | |
| 2 a CONFERENCES Business Code 209,026. </td <td>음한</td> <td></td> <td></td> <td></td> <td>$\frac{340,337}{34,313}$</td> <td></td> <td></td> <td></td> <td></td> | 음한 | | | | $\frac{340,337}{34,313}$ | | | | |
| 2 a CONFERENCES Business Code 209,026. </td <td>and</td> <td>-</td> <td></td> <td></td> <td></td> <td>2.447.822.</td> <td></td> <td></td> <td></td> | and | - | | | | 2.447.822. | | | |
| b PUBLICATION SALES 900099 50,318. 50,318. 0 contract REVENUE 900099 15,000. 15,000. 0 d d d d d d d f All other program service revenue 274,344. d d g Total. Add lines 2a.21. 274,344. d d d threatment income (including dividends, interest, and other similar amounts). d 113,606. 113,606 4 income from investment of tax-exempt bond proceeds 358,487. 358,487. 358,487. 6 a Gross rental expenses d d d d c Rartal income or (loss) b d d d d assets other than invertory b d d d b Less: cost or other basis of a divertage events (not including \$ | | | | | 1 | | | | |
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| a Total Add lines 22.1 274,344. 3 Investment income (including dividends, interest, and other similar amounts). 113,606. 4 Income from investment of tax-exempt bond proceeds 358,487. 5 Royalties 358,487. 6 a Gross rents (i) Real b Less: rental spenses (ii) Securities c Royalties (iii) Securities a Gross amount from sales of assets other than inventory (iii) Securities a Gross income from (loss) (iiii) Securities a Gross income from front assign gevents (not including § | e ric | b | | | | | | | |
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| 3 Investment income (including dividends, interest, and other similar amounts) 1113,606. 1113,606. 4 Income from investment of tax-exempt bond proceeds 358,487. 358,487. 6 Gross rents 0) Real 0) Peal 0) Peal 0 Rental income or (loss) 0 113,606. 113,606. 7 Gross arents 0) Real 0) Peal 0) Peal 0 0 Net rental income or (loss) 0 0 0 0 7 Gross amount from sales of assets other than inventory assets of northor basis and sales expenses 70,881. 9,874. 9,874. 9 a Gross income from fundraising events (not including \$ | <u>₩</u> | f | | | | 271 211 | | | |
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| 7 a Gross amount from sales of assets other than inventory (i) Securities (ii) Other 80,755. 70,881. 70,881. c Gain or (loss) 70,881. 9,874. 9,874. d Net gain or (loss) of contributions reported on line 1c). See 9,874. 9,874. Part IV, line 18 a a a b Less: direct expenses b b a c Stributions reported on line 1c). See Part IV, line 18 a b Less: direct expenses b b c Ket income or (loss) from fundraising events b c a Gross also of inventory, less returns and allowances a 29, 507. b Less: cost of goods sold b c 23, 928. 23, 928. Miscellaneous Revenue Business Code 1, 382. 1, 382. c d All other revenue 1, 382. 1, 382. c c e Total Add lines 11a.11d 3, 229, 443. 299, 654. c. 481, 967 c constructions. 3, 229, 443. 299, 654. c. 481, 967 | | с | Rental income or (loss) | | | | | | |
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| b Less: cost or other basis and sales expenses | | 7 a | | | | | | | |
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| c Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 a b Less: direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances a 29,507. b Less: cost of goods sold c Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code 11 a MISCELLANEOUS g 900099 1, 382. . d All other revenue e Total revenue. See instructions. 12 Total revenue. See instructions. 209 11-11-16 Form 990 (20) | r B | | • | , | | | | | |
| c Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 a b Less: direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances a 29,507. b Less: cost of goods sold c Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code 11 a MISCELLANEOUS g 900099 1, 382. . d All other revenue e Total revenue. See instructions. 12 Total revenue. See instructions. 209 11-11-16 Form 990 (20) | the | b | | | | | | | |
| Part IV, line 19 a b Less: direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances and allowances a b Less: cost of goods sold c Net income or (loss) from sales of inventory b Less: cost of goods sold c Net income or (loss) from sales of inventory l 29,507. c Net income or (loss) from sales of inventory l 29,507. l 13,928. 23,928. 23,928. Miscellaneous Revenue Business Code l 1,382. b | 0 | с | Net income or (loss) from fund | Iraising events | | | | | |
| b Less: direct expenses b | | 9 a | | | | | | | |
| c Net income or (loss) from gaming activities and allowances and allowances and allowances b b Less: cost of goods sold c b Less: cost of goods sold c miscellaneous Revenue Business Code good MISCELLLANEOUS 900099 1,382. 1,382. b | | | | | | | | | |
| 10 a Gross sales of inventory, less returns and allowances a 29,507. b Less: cost of goods sold b 5,579. c Net income or (loss) from sales of inventory > 23,928. 23,928. Miscellaneous Revenue Business Code 11 a MISCELLANEOUS 900099 1,382. 1,382. b | | | | | L | | | | |
| and allowances a 29,507. b Less: cost of goods sold b c Net income or (loss) from sales of inventory > Miscellaneous Revenue Business Code 11 a MISCELLANEOUS 900099 1,382. 1,382. b | | | | - | ····· > | | | | |
| b Less: cost of goods sold b 5,579. c Net income or (loss) from sales of inventory ≥ 23,928. 23,928. Miscellaneous Revenue Business Code Miscellaneous Revenue Business Code b 900099 1,382. 1,382. c 1,382. | | 10 a | | | 29 507. | | | | |
| c Net income or (loss) from sales of inventory ▶ 23,928. 23,928. 23,928. Miscellaneous Revenue Business Code ■ ■ ■ ■ 11 a MISCELLANEOUS 900099 1,382. 1,382. ■ b □ □ □ □ □ □ c □ | | h | | | | | | | |
| Miscellaneous Revenue Business Code 11 a MISCELLANEOUS 900099 1,382. 1,382. b | | | | | L | 23,928. | 23,928. | | |
| 11 a MISCELLANEOUS 900099 1,382. 1,382. b | F | | | | | | · | | |
| c | ľ | 11 a | | | | | 1,382. | | |
| d All other revenue ■ 1,382. e Total. Add lines 11a-11d ■ 1,382. 12 Total revenue. See instructions. ■ 3,229,443. 299,654. 0. 481,967 2009 11-11-16 Form 990 (2010) ■ 1100000000000000000000000000000000000 | | b | | | | | | | |
| e Total. Add lines 11a-11d ▶ 1,382. 12 Total revenue. See instructions. ▶ 3,229,443. 299,654. 0. 481,967 2009 11-11-16 Form 990 (201) | | с | | | | | | | |
| 12 Total revenue. See instructions. 3,229,443. 299,654. 0. 481,967 2009 11-11-16 Form 990 (2010) Form | | | | | | 1 200 | | | |
| 2009 11-11-16 Form 990 (20 | | | | | | | 200 654 | | 401 007 |
| | | | | | ► | 3, <i>44</i> 3. | 299,054 . | 0 | |
| 1 U | 32009 | 11-11 | -16 | | | 10 | | | Form 990 (2016 |

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Part IX Statement of Functional Expenses

NATIONAL OSTEOPOROSIS FOUNDATION

| | Check if Schedule O contains a respons | | | (0) | |
|----------|---|------------------------------|---|--|---------------------------------------|
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations | | | | |
| | and domestic governments. See Part IV, line 21 | | | | |
| 2 | Grants and other assistance to domestic | | | | |
| | individuals. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to foreign | | | | |
| | organizations, foreign governments, and foreign | | | | |
| 4 | individuals. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, trustees, and key employees | 704,192. | 577,437. | 14,084. | 112,671 |
| 6 | Compensation not included above, to disqualified | /01/1920 | 57771571 | | 112/0/1 |
| 0 | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 640,232. | 524,990. | 12,805. | 102,437 |
| 8 | Pension plan accruals and contributions (include | , | | ., | |
| - | section 401(k) and 403(b) employer contributions) | 28,638. | 23,483. | 573. | 4,582 |
| 9 | Other employee benefits | 43,995. | 36,076. | 880. | 4,582 7,039 |
| 10 | Payroll taxes | 85,196. | 69,861. | 1,704. | 13,631 |
| 11 | Fees for services (non-employees): | | | | |
| а | Management | | | | |
| | Legal | 18,076. | 14,822. | 362. | 2,892 |
| | Accounting | 27,487. | 22,539. | 550. | 4,398 |
| | Lobbying | | | | |
| е | Professional fundraising services. See Part IV, line 17 | 8,656. | | | 8,656 |
| f | Investment management fees | 20,259. | | 20,259. | |
| g | Other. (If line 11g amount exceeds 10% of line 25, | | | | |
| | column (A) amount, list line 11g expenses on Sch 0.) | 739,476. | 606,370. | 14,790. | 118,316 |
| 12 | Advertising and promotion | 16,980. | 13,923. | 340. | 2,717 |
| 13 | Office expenses | 100 110 | | | |
| 14 | Information technology | 188,143. | 154,277. | 3,763. | 30,103 |
| 15 | Royalties | 100 577 | 140 072 | 2 (1) | |
| 16 | Occupancy | 180,577. 133,282. | 148,073. 109,291. | 3,612. | 28,892 21,325 |
| 17 | Travel | 133,202. | 109,291. | 2,666. | 21,323 |
| 18 | Payments of travel or entertainment expenses | | | | |
| | for any federal, state, or local public officials | 57,060. | 46,789. | 1,141. | 9,130 |
| 19 20 | Conferences, conventions, and meetings | 57,000. | 40,709. | <u> </u> | 9,130 |
| 20 | Interest Payments to affiliates | | | | |
| 21 22 | Depreciation, depletion, and amortization | 15,190. | 12,456. | 304. | 2,430 |
| 22 23 | | 31,992. | 26,233. | 640. | 5,119 |
| 23 24 | Other expenses. Itemize expenses not covered | 51,552. | 20,200. | 010 | 5,115 |
| | above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) | | | | |
| а | amount, list line 24e expenses on Schedule 0.) | 30,552. | 25,053. | 611. | 4,888 |
| a b | | 152,434. | 124,996. | 3,049. | 24,389 |
| с С | | 79,807. | 65,442. | 1,596. | 12,769 |
| d | | 72,805. | 59,700. | 1,456. | 11,649 |
| | All other expenses SEE SCH O | 376,810. | 313,903. | 13,306. | 49,601 |
| 25 25 | Total functional expenses. Add lines 1 through 24e | 3,651,839. | 2,975,714. | 98,491. | 577,635 |
| 26 | Joint costs. Complete this line only if the organization | , , | , -, | | , |
| | reported in column (B) joint costs from a combined | | | | |
| | educational campaign and fundraising solicitation. | | | | |
| | Check here Kit following SOP 98-2 (ASC 958-720) | 211,126. | 63,199. | 21,911. | 126,016 |

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11

2016.03040 NATIONAL OSTEOPOROSIS FOUND 1323_001

Form **990** (2016)

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34

5,310,738.

34

131,820. Prepaid expenses and deferred charges 9 9 **10a** Land, buildings, and equipment: cost or other 691,303. basis. Complete Part VI of Schedule D _____ 10a 662,022. b Less: accumulated depreciation 10b 40,905. 10c Investments - publicly traded securities 11 11 2,876,090. 3,104,775. Investments - other securities. See Part IV, line 11 12 12 13 13 Investments - program-related. See Part IV, line 11 14 14 Intangible assets 15 Other assets. See Part IV, line 11 15 5,310,738. 5,216,342. 16 Total assets. Add lines 1 through 15 (must equal line 34) 16 203,055. 17 17 Accounts payable and accrued expenses 18 18 Grants payable 399,600. 19 19 Deferred revenue Tax-exempt bond liabilities 20 20 21 21 Escrow or custodial account liability. Complete Part IV of Schedule D 22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 22 23 Secured mortgages and notes payable to unrelated third parties 23 Unsecured notes and loans payable to unrelated third parties 24 24 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of 40,793. 25 Schedule D 643,448. 26 Total liabilities. Add lines 17 through 25 26 Organizations that follow SFAS 117 (ASC 958), check here 🕨 🔟 and complete lines 27 through 29, and lines 33 and 34. 3,454,522. 1,032,756. 3,090,102. 1,066,273. 27 Unrestricted net assets 27 28 Temporarily restricted net assets 28 180,012. 29 29 Permanently restricted net assets Organizations that do not follow SFAS 117 (ASC 958), check here and complete lines 30 through 34. Capital stock or trust principal, or current funds 30 30 31 31 Paid-in or capital surplus, or land, building, or equipment fund 32 Retained earnings, endowment, accumulated income, or other funds 32 4,667,290. 4,336,387. Total net assets or fund balances 33 33

NATIONAL OSTEOPOROSIS FOUNDATION

Check if Schedule O contains a response or note to any line in this Part X

Cash - non-interest-bearing

Savings and temporary cash investments

Pledges and grants receivable, net

Part II of Schedule L

Loans and other receivables from other disgualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing

employees' beneficiary organizations (see instr). Complete Part II of Sch L

Notes and loans receivable, net

Inventories for sale or use

4 Accounts receivable, net

5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete

employers and sponsoring organizations of section 501(c)(9) voluntary

Total liabilities and net assets/fund balances_____

36-3350532 Page 11

(B)

End of year

1,506,979.

463,474.

25.

6,736.

105,072.

29,281.

293,929.

440,580.

145,446.

879,955.

180,012.

5,216,342.

Form **990** (2016)

(A)

Beginning of year

1,490,314.

651,558.

111,014.

9,037.

1

2

3

4

5

6

7

8

Part X Balance Sheet

1

2

3

6

7

8

Assets

_iabilities

Vet Assets or Fund Balances

| Form | 990 (2016) NATIONAL OSTEOPOROSIS FOUNDATION | 36- | 3350532 | Pag | ge 12 |
|------|--|---------|---------|-----|--------------|
| Pa | rt XI Reconciliation of Net Assets | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | |
| | | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 3,229 | | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 3,651 | L,8 | 39. |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | -422 | | |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 4,66 | | |
| 5 | Net unrealized gains (losses) on investments | 5 | 91 | L,4 | 93. |
| 6 | Donated services and use of facilities | 6 | | | |
| 7 | Investment expenses | 7 | | | |
| 8 | Prior period adjustments | 8 | | | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | | | 0. |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, | | | | |
| | column (B)) | 10 | 4,330 | 5,3 | 87. |
| Pa | rt XII Financial Statements and Reporting | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | X |
| | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule | | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | 2a | | X |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed | d on a | | | |
| | separate basis, consolidated basis, or both: | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | | Х | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat | e basis | , | | |
| | consolidated basis, or both: | | | | |
| | X Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | | Х | |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Sch | | | | |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si | ngle Au | | | |
| | Act and OMB Circular A-133? | | 3a | | X |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ | | | | 1 |
| | or audits, explain why in Schedule O and describe any steps taken to undergo such audits | <u></u> | | 000 | |

Form **990** (2016)

632012 11-11-16

| SCHEDULE A |
|------------|
|------------|

| (Form | 990 | or | 990- | ·ΕΖ |
|-------|-----|----|------|-----|
|-------|-----|----|------|-----|

Public Charity Status and Public Support Complete if the organization is a section 501(c)(3) organization or a section

4947(a)(1) nonexempt charitable trust. ► Attach to Form 990 or Form 990-FZ

| 2016 | |
|----------------|--|
| Open to Public | |

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

| ► | Information about Schedule A (Form 990 or 990-EZ) and its instructions is at WWW.irs.gov/form990. | | | | | | | | | |
|---|---|--|--|--|--|--|--|--|--|--|

| Nam | e of I | the organization | | | | | | Employer | r identification number |
|-------|--------|---|--|--|--------------------|-----------------------------------|--------------------------------|---------------------|---|
| | | | | POROSIS FOUN | | | | | 6-3350532 |
| Pa | τI | Reason for Public (| Charity Status (| All organizations must co | omplete th | is part.) S | ee instruction | S. | |
| The o | organ | ization is not a private found | lation because it is: | (For lines 1 through 12, c | heck only | one box.) | | | |
| 1 | | A church, convention of ch | urches, or associatio | on of churches described | d in sectio | on 170(b)(| 1)(A)(i). | | |
| 2 | | A school described in sect | ion 170(b)(1)(A)(ii). (| Attach Schedule E (Forn | n 990 or 99 | 90-EZ).) | | | |
| 3 | | A hospital or a cooperative | hospital service org | anization described in s e | ection 170 |)(b)(1)(A)(i | ii). | | |
| 4 | | A medical research organiz | ation operated in co | njunction with a hospita | described | d in sectio | on 170(b)(1)(A | .)(iii). Enter | the hospital's name, |
| | | city, and state: | | | | | | | |
| 5 | | An organization operated for | or the benefit of a co | ollege or university owned | d or opera | ted by a g | overnmental | unit descrik | oed in |
| | | section 170(b)(1)(A)(iv). (C | Complete Part II.) | | | | | | |
| 6 | | A federal, state, or local gov | vernment or governr | mental unit described in | section 17 | 70(b)(1)(A) | (v). | | |
| 7 | Х | An organization that norma | Illy receives a substa | antial part of its support f | rom a gov | ernmenta | l unit or from | the general | public described in |
| | | section 170(b)(1)(A)(vi). (C | omplete Part II.) | | | | | | |
| 8 | | A community trust describe | ed in section 170(b) | (1)(A)(vi). (Complete Par | t II.) | | | | |
| 9 | | An agricultural research org | ganization described | l in section 170(b)(1)(A)(| ix) operate | ed in conju | unction with a | land-grant | college |
| | | or university or a non-land-g | grant college of agric | ulture (see instructions). | Enter the | name, cit | y, and state c | f the colleg | je or |
| | | university: | | | | | | | |
| 10 | | An organization that norma | Illy receives: (1) more | e than 33 1/3% of its sup | port from | contributi | ons, member | ship fees, a | and gross receipts from |
| | | activities related to its exen | npt functions - subje | ct to certain exceptions, | and (2) no | o more tha | n 33 1/3% of | its suppor | t from gross investment |
| | | income and unrelated busir | ness taxable income | e (less section 511 tax) fr | om busine | esses acqu | uired by the o | rganization | after June 30, 1975. |
| | | See section 509(a)(2). (Cor | mplete Part III.) | | | | | | |
| 11 | | An organization organized a | and operated exclus | ively to test for public sa | ifety. See | section 50 | 09(a)(4). | | |
| 12 | | An organization organized a | and operated exclus | ively for the benefit of, to | perform t | the function | ons of, or to c | arry out the | e purposes of one or |
| | | more publicly supported or | ganizations describe | ed in section 509(a)(1) o | r section | 509(a)(2). | See section | 509(a)(3). (| Check the box in |
| | | lines 12a through 12d that | describes the type of | of supporting organizatio | n and com | nplete line | s 12e, 12f, an | d 12g. | |
| а | | Type I. A supporting orga | anization operated, s | supervised, or controlled | by its sup | ported or | ganization(s), | typically by | y giving |
| | | the supported organization | on(s) the power to re | egularly appoint or elect a | a majority (| of the dire | ctors or trust | ees of the s | supporting |
| | | organization. You must o | complete Part IV, Se | ections A and B. | | | | | |
| b | | Type II. A supporting org | anization supervised | d or controlled in connec | tion with it | ts support | ed organizati | on(s), by ha | aving |
| | | control or management o | of the supporting org | anization vested in the s | ame perso | ons that co | ontrol or man | age the sup | oported |
| | | organization(s). You mus | t complete Part IV, | Sections A and C. | | | | | |
| С | | Type III functionally inte | egrated. A supportin | g organization operated | in connec | tion with, | and functiona | ally integrat | ed with, |
| | | its supported organization | n(s) (see instructions | s). You must complete l | Part IV, Se | ections A, | D, and E. | | |
| d | | Type III non-functionally | y integrated. A supp | porting organization oper | ated in co | nnection | with its suppo | rted organ | ization(s) |
| | | that is not functionally int | tegrated. The organized and the organized and the second sec | zation generally must sat | tisfy a dist | ribution re | quirement an | d an attent | tiveness |
| | | requirement (see instruct | | | | | | | |
| е | | Check this box if the orga | | | | | а Туре I, Туре | e II, Type III | |
| | | functionally integrated, or | | onally integrated support | ing organi: | zation. | | | |
| f | | er the number of supported o | • | | | | | | |
| g | | vide the following information | | | (iv) is the oroa | inization listed | (.) A | 6 . | |
| | (| i) Name of supported organization | (ii) EIN | (iii) Type of organization (described on lines 1-10 | | inization listed ing document? | (v) Amount o support (see i | | (vi) Amount of other support (see instructions) |
| | | organization | | above (see instructions)) | Yes | No | Support (See I | 10110010113) | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. 632021 09-21-16

Total

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Schedule A (Form 990 or 990-EZ) 2016

Schedule A (Form 990 or 990-EZ) 2016 NATIONAL OSTEOPOROSIS FOUNDATION

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Se | ction A. Public Support | | | | | | |
|------|--|-----------------------|-----------------|----------------------|---------------------|----------|-----------------|
| Cale | ndar year (or fiscal year beginning in) 🕨 | (a) 2012 | (b) 2013 | (c) 2014 | (d) 2015 | (e) 2016 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | 2932324. | 2103896. | 2818690. | 3131435. | 2447822. | 13434167. |
| 2 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 3 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | 2932324. | 2103896. | 2818690. | 3131435. | 2447822. | 13434167. |
| 5 | | | | | | | |
| | by each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | |
| | amount shown on line 11, | | | | | | |
| | column (f) | | | | | | 4152321. |
| 6 | Public support. Subtract line 5 from line 4. | | | | | | 9281846. |
| | ction B. Total Support | | | | | | |
| | ndar year (or fiscal year beginning in) 🕨 | (a) 2012 | (b) 2013 | (c) 2014 | (d) 2015 | (e) 2016 | (f) Total |
| | Amounts from line 4 | 2932324. | 2103896. | 2818690. | 3131435. | 2447822. | 13434167. |
| 8 | | | | | | | |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties | | | | | | |
| | and income from similar sources | 509,916. | 380,058. | 373,438. | 457,065. | 472,093. | 2192570. |
| 9 | | | | | | | |
| · | activities, whether or not the | | | | | | |
| | business is regularly carried on | | | | | | |
| 10 | Other income. Do not include gain | | | | | | |
| 10 | or loss from the sale of capital | | | | | | |
| | assets (Explain in Part VI.) | 35,240. | 3,178. | | 3,563. | 1,382. | 43,363. |
| 11 | Total support. Add lines 7 through 10 | | • / = / • • | | | | 15670100. |
| | Gross receipts from related activities, | etc. (see instruction | ons) | | | | ,381,269. |
| | First five years. If the Form 990 is for | | , | d fourth or fifth ta | ax vear as a sectio | | ,, |
| 10 | organization, check this box and stor | - | | | | | |
| Se | ction C. Computation of Publ | ic Support Pe | rcentage | | | | |
| - | Public support percentage for 2016 (| | | column (f)) | | 14 | 59.23 % |
| | Public support percentage from 2015 | | | | | 15 | 58.64 % |
| | 33 1/3% support test - 2016. If the o | | | | | | |
| | stop here. The organization qualifies | - | | | | | |
| r | 33 1/3% support test - 2015. If the d | | | | | | |
| ~ | and stop here. The organization qual | • | | | | | |
| 17a | 10% -facts-and-circumstances tes | | | | | | |
| | and if the organization meets the "fac | | | | | | |
| | meets the "facts-and-circumstances" | | | | | | |
| ٢ | 10% -facts-and-circumstances tes | | | | | | |
| | more, and if the organization meets the | | | | | | |
| | organization meets the "facts-and-cire | | | | • • | | ĺ ►□ |
| 18 | Private foundation. If the organization | | • | • • | , | | |
| -10 | | an and not one on a | | u, 100, 17a, 01 17h | | | or 990-EZ) 2016 |
| | | | | | 00110 | | |

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Schedule A (Form 990 or 990 EZ) 2016 NATIONAL OSTEOPOROSIS FOUNDATION Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Section A. Public | Support | | | | | | |
|--|---|-----------------------------|--------------------------|----------------------|-----------------------|-------------------|---------------------|
| Calendar year (or fiscal | year beginning in) 🕨 | (a) 2012 | (b) 2013 | (c) 2014 | (d) 2015 | (e) 2016 | (f) Total |
| 1 Gifts, grants, con | tributions, and | | | | | | |
| membership fees | received. (Do not | | | | | | |
| include any "unus | sual grants.") | | | | | | |
| 2 Gross receipts from merchandise solo formed, or facilitie any activity that is organization's tax | l or services per- es furnished in s related to the | | | | | | |
| 3 Gross receipts fro | om activities that | | | | | | |
| are not an unrelat | ted trade or bus- | | | | | | |
| iness under secti | on 513 | | | | | | |
| 4 Tax revenues levi | ed for the organ- | | | | | | |
| ization's benefit a | nd either paid to | | | | | | |
| or expended on it | ts behalf | | | | | | |
| 5 The value of servi | ices or facilities | | | | | | |
| furnished by a go | vernmental unit to | | | | | | |
| the organization v | without charge | | | | | | |
| 6 Total. Add lines 1 | through 5 | | | | | | |
| 7a Amounts included | d on lines 1, 2, and | | | | | | |
| 3 received from d | isqualified persons | | | | | | |
| b Amounts included on li from other than disqual exceed the greater of \$ amount on line 13 for th | ified persons that | | | | | | |
| c Add lines 7a and | 7b | | | | | | |
| 8 Public support. | Subtract line 7c from line 6.) | | | | | | |
| Section B. Total | | | | | | | |
| Calendar year (or fiscal | year beginning in) 🕨 | (a) 2012 | (b) 2013 | (c) 2014 | (d) 2015 | (e) 2016 | (f) Total |
| 9 Amounts from line | | | | | | | |
| 10a Gross income fro dividends, payme securities loans, r and income from | ents received on | | | | | | |
| b Unrelated business | taxable income | | | | | | |
| | xes) from businesses | | | | | | |
| acquired after June | 30, 1975 | | | | | | |
| c Add lines 10a and | d 10b | | | | | | |
| 11 Net income from activities not inclu whether or not th regularly carried of | uded in line 10b, e business is | | | | | | |
| 12 Other income. Do or loss from the s | | | | | | | |
| 13 Total support. (Add | | | | | | | |
| 14 First five years. | f the Form 990 is for | the organization's | s first, second, thi | rd, fourth, or fifth | tax year as a section | on 501(c)(3) orga | anization, |
| check this box ar | | | | | | | |
| Section C. Comp | utation of Public | c Support Pe | rcentage | | | | |
| 15 Public support pe | ercentage for 2016 (lir | ne 8, column (f) d | ivided by line 13, | column (f)) | | 15 | % |
| 16 Public support pe | ercentage from 2015 | Schedule A, Part | III, line 15 | | | 16 | % |
| Section D. Comp | utation of Inves | tment Incom | e Percentage | | | | |
| 17 Investment incom | ne percentage for 201 | I 6 (line 10c, colur | nn (f) divided by li | ine 13, column (f)) | | 17 | % |
| 18 Investment incom | ne percentage from 2 | 015 Schedule A, | Part III, line 17 | | | 18 | % |
| 19a 33 1/3% support | t tests - 2016. If the o | organization did n | not check the box | on line 14, and lin | ne 15 is more than 3 | 33 1/3% , and lir | ne 17 is not |
| more than 33 1/3 | %, check this box an | d stop here. The | organization qua | lifies as a publicly | supported organiz | ation | > |
| b 33 1/3% support | tests - 2015. If the c | organization did n | not check a box o | n line 14 or line 19 | a, and line 16 is m | ore than 33 1/39 | %, and |
| line 18 is not mor | e than 33 1/3%, cheo | k this box and s t | top here. The org | anization qualifies | as a publicly supp | orted organizat | ion ► |
| 20 Private foundation | on. If the organization | did not check a | box on line 14, 19 | 9a, or 19b, check t | this box and see in | structions | ▶ □ |
| 632023 09-21-16 | | | | 16 | Sch | edule A (Form | 990 or 990-EZ) 2016 |

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1

2

3a

3b

3c

4a

4b

4c

5a

5b

5c

6

7

8

9a

9b

9c

10a

10b

Yes

No

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? *If* "Yes," *answer* (*b*) *and* (*c*) *below.*
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- **c** Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in **Part VI** what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," *and if you checked 12a or 12b in Part I, answer (b) and (c) below.*
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? *If* "Yes," *explain in* **Part VI** *what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.*
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If "Yes," provide detail in Part VI.*
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? *If* "Yes," *complete Part I of Schedule L (Form 990 or 990-EZ).*
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? *If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).*
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? *If* "*Yes*," *provide detail in* **Part VI.**
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If* "Yes," *provide detail in Part VI.*
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? *If "Yes," provide detail in Part VI.*
- **10a** Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If* "Yes," *answer 10b below.*
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

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Schedule A (Form 990 or 990-EZ) 2016

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Schedule A (Form 990 or 990-EZ) 2016 NATIONAL OSTEOPOROSIS FOUNDATION Part IV Supporting Organizations (continued)

| | | | Vee | Na |
|-------|---|----------|-------|------|
| | Log the examination eccentral a gift or contribution from any of the following energy of | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) | 44- | | |
| _ | below, the governing body of a supported organization? | 11a | | |
| | A family member of a person described in (a) above? | 11b | | |
| - | A 35% controlled entity of a person described in (a) or (b) above?If "Yes" to a, b, or c, provide detail in Part VI. | 11c | | |
| Sec | tion B. Type I Supporting Organizations | | N | |
| | | | Yes | No |
| 1 | Did the directors, trustees, or membership of one or more supported organizations have the power to | | | |
| | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the | | | |
| | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or | | | |
| | controlled the organization's activities. If the organization had more than one supported organization, | | | |
| | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported | | | |
| | organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in | | | |
| | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| | supervised, or controlled the supporting organization. | 2 | | |
| Sec | tion C. Type II Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | | |
| | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | | | |
| | the supported organization(s). | 1 | | |
| Sec | tion D. All Type III Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | | |
| | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | | | |
| | organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | | |
| | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | | | |
| | the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a | | | |
| | significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| | supported organizations played in this regard. | 3 | | |
| Sec | tion E. Type III Functionally Integrated Supporting Organizations | | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions). | | | |
| а | The organization satisfied the Activities Test. <i>Complete line 2</i> below. | | | |
| b | The organization is the parent of each of its supported organizations. <i>Complete line 3 below</i> . | | | |
| С | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see inst | ructions |). | |
| 2 | Activities Test. Answer (a) and (b) below. | | Yes | No |
| а | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | | | |
| | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | | | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, | | | |
| | how the organization was responsive to those supported organizations, and how the organization determined | | | |
| | that these activities constituted substantially all of its activities. | 2a | | |
| b | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more | | | |
| | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the | | | |
| | reasons for the organization's position that its supported organization(s) would have engaged in these | | | |
| | activities but for the organization's involvement. | 2b | | |
| 3 | Parent of Supported Organizations. Answer (a) and (b) below. | | | |
| а | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | | | |
| | trustees of each of the supported organizations? Provide details in Part VI. | 3a | | |
| b | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each | | | |
| | of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard. | 3b | | |
| 63202 | 5 09-21-16 Schedule A (Form 9 | 90 or 9 | 90-EZ | 2016 |
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Schedule A (Form 990 or 990-EZ) 2016 NATIONAL OSTEOPOROSIS FOUNDATION

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations 1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI.) See instructions. All

other Type III non-functionally integrated supporting organizations must complete Sections A through E.

| Sect | ion A - Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) |
|------|--|----|----------------|--------------------------------|
| 1 | Net short-term capital gain | 1 | | |
| 2 | Recoveries of prior-year distributions | 2 | | |
| 3 | Other gross income (see instructions) | 3 | | |
| 4 | Add lines 1 through 3 | 4 | | |
| 5 | Depreciation and depletion | 5 | | |
| 6 | Portion of operating expenses paid or incurred for production or | | | |
| | collection of gross income or for management, conservation, or | | | |
| | maintenance of property held for production of income (see instructions) | 6 | | |
| 7 | Other expenses (see instructions) | 7 | | |
| 8 | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | |
| Sect | ion B - Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Aggregate fair market value of all non-exempt-use assets (see | | | |
| | instructions for short tax year or assets held for part of year): | | | |
| а | Average monthly value of securities | 1a | | |
| b | Average monthly cash balances | 1b | | |
| С | Fair market value of other non-exempt-use assets | 1c | | |
| d | Total (add lines 1a, 1b, and 1c) | 1d | | |
| е | Discount claimed for blockage or other | | | |
| | factors (explain in detail in Part VI): | | | |
| 2 | Acquisition indebtedness applicable to non-exempt-use assets | 2 | | |
| 3 | Subtract line 2 from line 1d | 3 | | |
| 4 | Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, | | | |
| | see instructions) | 4 | | |
| 5 | Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| 6 | Multiply line 5 by .035 | 6 | | |
| 7 | Recoveries of prior-year distributions | 7 | | |
| 8 | Minimum Asset Amount (add line 7 to line 6) | 8 | | |
| Sect | ion C - Distributable Amount | | | Current Year |
| 1 | Adjusted net income for prior year (from Section A, line 8, Column A) | 1 | | |
| 2 | Enter 85% of line 1 | 2 | | |
| 3 | Minimum asset amount for prior year (from Section B, line 8, Column A) | 3 | | |
| 4 | Enter greater of line 2 or line 3 | 4 | | |
| 5 | Income tax imposed in prior year | 5 | | |
| ~ | Distributable Amount. Subtract line 5 from line 4, unless subject to | | | |
| 6 | | | | |

instructions).

Schedule A (Form 990 or 990-EZ) 2016

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Schedule A (Form 990 or 990 EZ) 2016 NATIONAL OSTEOPOROSIS FOUNDATION

| Par | t V Type III Non-Functionally Integrated 509 | (a)(3) Supporting Orga | anizations (continued) | <u>_</u> | | | | |
|----------|--|--|--------------------------------|----------------------------------|--|--|--|--|
| Secti | ion D - Distributions | | | Current Year | | | | |
| 1 | Amounts paid to supported organizations to accomplish exe | mpt purposes | | | | | | |
| 2 | Amounts paid to perform activity that directly furthers exemp | ot purposes of supported | | | | | | |
| | organizations, in excess of income from activity | | | | | | | |
| 3 | Administrative expenses paid to accomplish exempt purpose | Iministrative expenses paid to accomplish exempt purposes of supported organizations | | | | | | |
| 4 | Amounts paid to acquire exempt-use assets | | | | | | | |
| 5 | Qualified set-aside amounts (prior IRS approval required) | | | | | | | |
| 6 | Other distributions (describe in Part VI). See instructions | | | | | | | |
| 7 | Total annual distributions. Add lines 1 through 6 | | | | | | | |
| 8 | Distributions to attentive supported organizations to which the | ne organization is responsive | 9 | | | | | |
| | (provide details in Part VI). See instructions | | | | | | | |
| 9 | Distributable amount for 2016 from Section C, line 6 | | | | | | | |
| 10 | Line 8 amount divided by Line 9 amount | | | | | | | |
| | | (i) | (ii) | (iii) | | | | |
| Secti | ion E - Distribution Allocations (see instructions) | Excess Distributions | Underdistributions Pre-2016 | Distributable Amount for 2016 | | | | |
| 0000 | | | | | | | | |
| _1 | Distributable amount for 2016 from Section C, line 6 | | | | | | | |
| 2 | Underdistributions, if any, for years prior to 2016 (reason- | | | | | | | |
| | able cause required- explain in Part VI). See instructions | | | | | | | |
| 3 | Excess distributions carryover, if any, to 2016: | | | | | | | |
| а | | | | | | | | |
| b | | | | | | | | |
| C | From 2013 | | | | | | | |
| | From 2014 | | | | | | | |
| | From 2015 | | | | | | | |
| - | Total of lines 3a through e | | | | | | | |
| | Applied to underdistributions of prior years | | | | | | | |
| | Applied to 2016 distributable amount | | | | | | | |
| i | Carryover from 2011 not applied (see instructions) | | | | | | | |
| | Remainder. Subtract lines 3g, 3h, and 3i from 3f. | | | | | | | |
| 4 | Distributions for 2016 from Section D, | | | | | | | |
| | line 7: \$ | | | | | | | |
| - | Applied to underdistributions of prior years | | | | | | | |
| - | Applied to 2016 distributable amount | | | | | | | |
| | Remainder. Subtract lines 4a and 4b from 4 | | | | | | | |
| 5 | Remaining underdistributions for years prior to 2016, if | | | | | | | |
| | any. Subtract lines 3g and 4a from line 2. For result greater | | | | | | | |
| 6 | than zero, explain in Part VI. See instructions | | | | | | | |
| 6 | Remaining underdistributions for 2016. Subtract lines 3h | | | | | | | |
| | and 4b from line 1. For result greater than zero, explain in Part VI. See instructions | | | | | | | |
| 7 | | | | | | | | |
| 7 | Excess distributions carryover to 2017. Add lines 3j | | | | | | | |
| • | and 4c Breakdown of line 7: | | | | | | | |
| 8 | | | | | | | | |
| <u>a</u> | Excess from 2013 | | | | | | | |
| | Excess from 2013 | | | | | | | |
| - | Excess from 2015 | | | | | | | |
| | Excess from 2015 Excess from 2016 | | | | | | | |
| e | EXUESS 110111 2010 | | | (Farme 000 an 000 F7) 0040 | | | | |

Schedule A (Form 990 or 990-EZ) 2016

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| Part VI | Form 990 or 990-EZ) 2016 NATIC | Provide the explanations | | line 10: Part II, line 17a | 36-3350532 Pa |
|---------------|---|---|--|---|---|
| | Supplemental Information. Part IV, Section A, lines 1, 2, 3b, 3c, line 1; Part IV, Section D, lines 2 and | 4b, 4c, 5a, 6, 9a, 9b, 9c, 3; Part IV, Section E, line | 11a, 11b, and 11c; s 1c, 2a, 2b, 3a, an | Part IV, Section B, lines d 3b; Part V, line 1; Part | 1 and 2; Part IV, Section C, V, Section B, line 1e; Part V |
| | Section D, lines 5, 6, and 8; and Part (See instructions.) | t V, Section E, lines 2, 5, a | ind 6. Also complet | e this part for any additi | onal information. |
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Schedule B (Form 990, 990-EZ, or 990-PF) Department of the Treasury Internal Revenue Service

Name of the organization

| * * | PUBLIC | DISCLOSURE | COPY | * * |
|-----|--------|------------|------|-----|
|-----|--------|------------|------|-----|

Schedule of Contributors

 Attach to Form 990, Form 990-EZ, or Form 990-PF.
 Information about Schedule B (Form 990, 990-EZ, or 990-PF) and its instructions is at www.irs.gov/form990. OMB No. 1545-0047

2016

Employer identification number

| 36- | 3 | 3 | 5 | 0 | 5 | 3 | 2 | |
|-----|---|---|---|---|---|---|---|--|
|-----|---|---|---|---|---|---|---|--|

| NATIONAL | OSTEOPOROSIS | FOUNDATION |
|----------|--------------|------------|
|----------|--------------|------------|

| Organization type (check one): | | | | |
|--------------------------------|--|--|--|--|
| Filers of: | Section: | | | |
| Form 990 or 990-EZ | \boxed{X} 501(c)(3) (enter number) organization | | | |
| | 4947(a)(1) nonexempt charitable trust not treated as a private foundation | | | |
| | 527 political organization | | | |
| Form 990-PF | 501(c)(3) exempt private foundation | | | |
| | 4947(a)(1) nonexempt charitable trust treated as a private foundation | | | |
| | 501(c)(3) taxable private foundation | | | |

Check if your organization is covered by the **General Rule** or a **Special Rule**. **Note:** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

X For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2016)

Employer identification number

36-3350532 NATIONAL OSTEOPOROSIS FOUNDATION Part I Contributors (See instructions). Use duplicate copies of Part I if additional space is needed. (a) (b) (c) (d) No. Name, address, and ZIP + 4 **Total contributions** Type of contribution 1 X Person Payroll 692,038. Noncash \$ (Complete Part II for noncash contributions.) (a) (b) (c) (d) No. Name, address, and ZIP + 4 **Total contributions** Type of contribution 2 X Person Payroll 226,580. Noncash (Complete Part II for noncash contributions.) (a) (b) (c) (d) No. Name, address, and ZIP + 4 **Total contributions** Type of contribution 3 X Person Payroll 204,546. Noncash \$ (Complete Part II for noncash contributions.) (c) (d) (a) (b) **Total contributions** No. Name, address, and ZIP + 4 Type of contribution 4 Х Person Payroll 150,000. Noncash \$ (Complete Part II for noncash contributions.) (a) (b) (c) (d) Type of contribution No. Name, address, and ZIP + 4 **Total contributions** 5 X Person Payroll 125,100. Noncash (Complete Part II for noncash contributions.) (b) (c) (d) (a) Name, address, and ZIP + 4 **Total contributions** Type of contribution No. 6 X Person Pavroll 125,000. Noncash \$ (Complete Part II for noncash contributions.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2016)

23

2016.03040 NATIONAL OSTEOPOROSIS FOUND 1323_001

15390523 783690 1323.001

623452 10-18-16

Employer identification number

36-3350532 NATIONAL OSTEOPOROSIS FOUNDATION Part I Contributors (See instructions). Use duplicate copies of Part I if additional space is needed. (a) (b) (c) (d) No. Name, address, and ZIP + 4 **Total contributions** Type of contribution 7 X Person Payroll 116,500. Noncash \$ (Complete Part II for noncash contributions.) (a) (b) (c) (d) Type of contribution No. Name, address, and ZIP + 4 **Total contributions** X 8 Person Payroll 100,100. Noncash \$ (Complete Part II for noncash contributions.) (a) (b) (c) (d) No. Name, address, and ZIP + 4 **Total contributions** Type of contribution 9 X Person Payroll 98,000. Noncash \$ (Complete Part II for noncash contributions.) (c) (d) (a) (b) **Total contributions** No. Name, address, and ZIP + 4 Type of contribution 10 Х Person Payroll 88,448. Noncash \$ (Complete Part II for noncash contributions.) (a) (b) (c) (d) Type of contribution No. Name, address, and ZIP + 4 **Total contributions** 11 X Person Payroll 64,000. Noncash (Complete Part II for noncash contributions.) (a) (b) (c) (d) Name, address, and ZIP + 4 **Total contributions** Type of contribution No. Person Pavroll Noncash (Complete Part II for noncash contributions.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2016)

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15390523 783690 1323.001

623452 10-18-16

2016.03040 NATIONAL OSTEOPOROSIS FOUND 1323_001

36-3350532

NATIONAL OSTEOPOROSIS FOUNDATION

Part II Noncash Property (See instructions). Use duplicate copies of Part II if additional space is needed.

| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions) | (d) Date received |
|------------------------------|--|--|----------------------|
| _ | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions) | (d) Date received |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions) | (d) Date received |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions) | (d) Date received |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions) | (d) Date received |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions) | (d) Date received |
| | | | |

15390523 783690 1323.001

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2016.03040 NATIONAL OSTEOPOROSIS FOUND 1323_001

| Name of organization | _ |
|---|---|
| Schedule B (Form 990, 990-EZ, or 990-PF) (2016) | |

| Page 4 |
|--------|
|--------|

| STEOPOROSIS FOUNDAT Exclusively religious, charitable, etc., contribute the year from any one contributor. Complete coll completing Part III, enter the total of exclusively religious, cl Use duplicate copies of Part III if additional s | utions to organizations de umns (a) through (e) and t | scribed in secti | on 501(c)(7), (8), o | 36 - 3350532 |
|---|--|--|---|---|
| completing Part III, enter the total of exclusively religious, c | utions to organizations de umns (a) through (e) and | scribed in secti | on 501(c)(7), (8), o | r (10) that total more than \$1.00 |
| completing Part III, enter the total of exclusively religious, c | ., | the following line | entry. For organization | |
| Use duplicate copies of Part III if additional s | haritable, etc., contributions of | \$1,000 or less for t | he year. (Enter this info. onc | e.) ► \$ |
| | space is needed. | | | |
| (b) Purpose of gift | (c) Use of gi | ft | (d) Desc | cription of how gift is held |
| | | | | |
| - | | | | |
| | | | | |
| | | | | |
| | (e) Transfe | r of gift | | |
| | | | | |
| Transferee's name, address, and | ZIP + 4 | R | elationship of tra | nsferor to transferee |
| | | | | |
| | | | | |
| | | | | |
| () D | | | (n - | |
| (b) Purpose of gift | (c) Use of gi | n | (d) Desc | cription of how gift is held |
| | | | | |
| [_ | | | | |
| - | | | <u> </u> | |
| | (a) T ranafa | | | |
| | (e) Transfe | r of gift | | |
| Transferee's name, address, and | 7IP + 4 | R | elationship of tra | nsferor to transferee |
| nanolo o nano, avai coo, ana | | | | |
| | | | | |
| | | | | |
| | | | 1 | |
| (b) Purpose of gift | (c) Use of gi | ft | (d) Desc | cription of how gift is held |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | (e) Transfe | r of gift | | |
| | | _ | | |
| Transferee's name, address, and | ZIP + 4 | R | elationship of tra | nsferor to transferee |
| | | | | |
| | | | | |
| | | | | |
| (b) Burpasa of gift | (c) Liso of gi | # | (d) Dos | cription of how gift is held |
| | | | (u) Desc | inplicit of now gift is neid |
| - | | | | |
| - | | | <u> </u> | |
| - | | | <u></u> | |
| | (e) Transfe | r of aift | 1 | |
| | | . or ynt | | |
| Transferee's name, address, and | ZIP + 4 | R | elationship of tra | nsferor to transferee |
| | | | • | |
| | | | | |
| | | | | |
| | | | | |
| | • | - | Schedule | B (Form 990, 990-EZ, or 990-PF |
| | (b) Purpose of gift | Transferee's name, address, and ZIP + 4 (b) Purpose of gift (c) Use of gi (e) Transfe Transferee's name, address, and ZIP + 4 (b) Purpose of gift (c) Use of gi (c) Use of gift (c) Use of gi (b) Purpose of gift (c) Use of gi (c) Use of gift (c) Use of gi (c) Use of gift (c) Use of gi (b) Purpose of gift (c) Use of gi (c) Use of gift (c) Use of gi (c) Use of gift (c) Use of gi (b) Purpose of gift (c) Use of gi (b) Purpose of gift (c) Use of gi (c) Transfe (e) Transfe (b) Purpose of gift (c) Use of gi (b) Purpose of gift (c) Use of gi (b) Purpose of gift (c) Use of gi (c) Transfe (e) Transfe (b) Purpose of gift (c) Use of gi (c) Transfe (e) Transfe (f) Transfe (f) Transfe (f) Transfe< | (b) Purpose of gift (c) Use of gift (e) Transfer of gift (e) Transfer of gift (b) Purpose of gift (c) Use of gift | Transferee's name, address, and ZIP + 4 Relationship of transferee's name, address, and ZIP + 4 (b) Purpose of gift (c) Use of gift (e) Transfer of gift (d) Desc (b) Purpose of gift (c) Use of gift (b) Purpose of gift (c) Use of gift (c) Transfer of gift (d) Desc (b) Purpose of gift (c) Use of gift (c) Use of gift (d) Desc (c) Transfer of gift (d) Desc (e) Transfer of gift (d) Desc (b) Purpose of gift (c) Use of gift (c) Use of gift (d) Desc (e) Transfer of gift (e) Transfer of gift (b) Purpose of gift (c) Use of gift (d) Desc (b) Purpose of gift (c) Use of gift (d) Desc (b) Purpose of gift (c) Use of gift (d) Desc (c) Transfer of gift (d) Desc (e) Transfer of gift (e) Transfer of gift (e) Transfer of gift (f) Desc (e) Transfer of gift (f) Desc (f) Desc (f) Purpose of gift (f) Desc (f) Desc (f) Purpose of gift (f) Desc (f) Desc (f) Purpose of gift |

| SCHEDULE C | Political Campaign and Lobbying Activities |
|----------------------|---|
| (Form 990 or 990-EZ) | For Organizations Exempt From Income Tax Under section 501(c) and section 527 |

For Organizations Exempt From Income Tax Under section 501(c) and section 527
 Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ.
 Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

2016 Open to Public

OMB No. 1545-0047

Open to Pub Inspection

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

Department of the Treasury

Internal Revenue Service

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

| Section 501(c)(4), (5), or (6) or | rganizations: Complete Part III. |
|---|----------------------------------|
| | |

| | | Employer identification number |
|---------------------------------------|--|---|
| | | 36-3350532 |
| exempt under section 50 | 01(c) or is a section { | 527 organization. |
| | | |
| exempt under section 50 |)1(c)(3). | |
| | | |
| nization managers under sectior | า 4955 | > \$ |
| file Form 4720 for this year? \dots | | Yes 🛄 No |
| | | Yes 📖 No |
| | | |
| exempt under section 50 | 01(c), except section | |
| anization for section 527 exemp | t function activities | ►\$ |
| ontributed to other organizations | s for section 527 | |
| | | > \$ |
| | | |
| | | |
| s year? | | Yes No |
| () | i o | 00 |
| · · · | 0 | • |
| | - | separate segregated fund or a |
| s needed, provide information ii | n Part IV. | |
| dress (c) EIN | | |
| | | |
| | | |
| | funds. If none, ent | |
| | exempt under section 50 d indirect political campaign acti exempt under section 50 rganization under section 4955 nization managers under sectior file Form 4720 for this year? exempt under section 527 exempt under sec | DROSIS FOUNDATION exempt under section 501(c) or is a section 5 d indirect political campaign activities in Part IV. exempt under section 501(c)(3). rganization under section 4955 nization managers under section 4955 file Form 4720 for this year? exempt under section 501(c), except section anization for section 527 exempt function activities particulation for section 527 exempt function for 527 2. Enter here and on Form 1120-POL, is year? tion number (EIN) of all section 527 political organizations to the amount paid from the filing organization's funds. Also explicitly delivered to a separate political organization, such as a sis needed, provide information in Part IV. Idress (c) EIN (d) Amount paid filing organization |

| For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. | | | Schedule C | (Form 990 or 990-EZ) 2016 |
|--|--|--|------------|---------------------------|
| LHA | | | | |

632041 11-10-16

| Schedule C (Form 990 or 990-EZ) 2016 | NATIONAL OS | TEOPOROSIS | FOUNDATION | 36-3 | 350532 Page 2 |
|--|---|------------------------------------|-------------------------|---|------------------------------------|
| Part II-A Complete if the org | ganization is exe | mpt under sectio | n 501(c)(3) and fil | ed Form 5768 (el | ection under |
| section 501(h)). | | | | | |
| A Check 🕨 🛄 if the filing organiza | ation belongs to an aff | iliated group (and list ir | Part IV each affiliated | group member's nam | e, address, EIN, |
| expenses, and sha | re of excess lobbying | expenditures). | | | |
| B Check ► if the filing organiza | ation checked box A a | nd "limited control" pro | visions apply. | | |
| | ts on Lobbying Expe ditures" means amou | nditures unts paid or incurred. |) | (a) Filing organization's totals | (b) Affiliated group totals |
| 1a Total lobbying expenditures to infl | uence public opinion (| grass roots lobbying) | | | |
| b Total lobbying expenditures to infl | uence a legislative bo | dy (direct lobbying) | | | |
| c Total lobbying expenditures (add l | ines 1a and 1b) | | | | |
| d Other exempt purpose expenditur | es | | | 3,651,839. 3,651,839. | |
| e Total exempt purpose expenditure | e Total exempt purpose expenditures (add lines 1c and 1d) | | | | |
| f_Lobbying nontaxable amount. Ent | 332,592. | | | | |
| If the amount on line 1e, column (a) | or (b) is: The lob | bying nontaxable am | ount is: | | |
| Not over \$500,000 20% of the amount on line 1e. | | | | | |
| Over \$500,000 but not over \$1,00 | | | | | |
| Over \$1,000,000 but not over \$1,5 | | | | | |
| Over \$1,500,000 but not over \$17 | ,000,000 \$225,00 | 00 plus 5% of the exce | ss over \$1,500,000. | | |
| Over \$17,000,000 | \$1,000, | 000. | | | |
| | | | | | |
| g Grassroots nontaxable amount (er | nter 25% of line 1f) | | | 83,148. | |
| h Subtract line 1g from line 1a. If zer | ro or less, enter -0- 🛄 | | | 0. | |
| i Subtract line 1f from line 1c. If zer | o or less, enter -0 | | | 0. | |
| j If there is an amount other than ze | ero on either line 1h or | line 1i, did the organiz | ation file Form 4720 | _ | |
| reporting section 4911 tax for this | year? | | | L | Yes No |
| | | eraging Period Under | • • • | | |
| (Some organizations t | | | - | of the five columns b | elow. |
| | • | ate instructions for li | • • | | |
| | Lobbying Expe | nditures During 4-Yea | ar Averaging Period | | |
| Calendar year (or fiscal year beginning in) | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e) Total |
| | 1 | 1 | | | |

| d Grassroots nontaxable amount | 90,908. | 87,882. | 86,029. | 83,148. | 347,967. |
|------------------------------------|---------|---------|---------|------------------|---------------------|
| e Grassroots ceiling amount | | | | | |
| (150% of line 2d, column (e)) | | | | | 521,951. |
| | | | | | |
| f Grassroots lobbying expenditures | | | | | |
| | | | | Sebedule C (Form | 000 or 000 EZ) 2016 |

351,527.

363,630.

Schedule C (Form 990 or 990-EZ) 2016

1,391,864.

2,087,796.

332,592.

632042 11-10-16

344,115.

2a Lobbying nontaxable amountb Lobbying ceiling amount

c Total lobbying expenditures

(150% of line 2a, column(e))

Schedule C (Form 990 or 990-EZ) 2016 NATIONAL OSTEOPOROSIS FOUNDATION

36-3350532 Page 3

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

| For each "Yes," response on lines 1a through 1i below, provide in Part IV a detailed description | | (a) | | (b) | |
|--|---|---------------|----------------|------------|----------|
| of the | obbying activity. | Yes | No | Amo | ount |
| 1 | During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of: Volunteers? | | | | |
| b | Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? Media advertisements? | | | | |
| | Mailings to members, legislators, or the public? | | | | |
| | Publications, or published or broadcast statements? | | | | |
| | Grants to other organizations for lobbying purposes? | | | | |
| | Direct contact with legislators, their staffs, government officials, or a legislative body? | | | | |
| | Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? | | | | |
| | Other activities? | | | | |
| j | Total. Add lines 1c through 1i | | | | |
| | Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? | | | | |
| | If "Yes," enter the amount of any tax incurred under section 4912 | | | | |
| | If "Yes," enter the amount of any tax incurred by organization managers under section 4912 | | | | |
| | If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? | | | | |
| Par | t III-A Complete if the organization is exempt under section 501(c)(4), section | on 501(c) | (5), or se | ection | |
| | 501(c)(6). | | | | - |
| | | | | Yes | No |
| 1 | Were substantially all (90% or more) dues received nondeductible by members? | | 1 | | |
| 2 | Did the organization make only in-house lobbying expenditures of \$2,000 or less? | | 2 | | |
| 3 | Did the organization agree to carry over lobbying and political campaign activity expenditures from the | | | | |
| Par | t III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." | | | | ne 3, is |
| 1 | Dues, assessments and similar amounts from members | | 1 | | |
| 2 | Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political | cal | | | |
| | expenses for which the section 527(f) tax was paid). | | | | |
| а | Current year | | 2 a | | |
| b | Carryover from last year | | 2 b | | |
| С | Total | | | | |
| 3 | Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues | | 3 | | |
| 4 | If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exc | ess | | | |
| | does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and p | olitical | | | |
| | expenditure next year? | | 4 | | |
| _5 | Taxable amount of lobbying and political expenditures (see instructions) | | 5 | | |
| | t IV Supplemental Information | | | | |
| Provi | de the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group | list); Part I | I-A, lines 1 a | and 2 (see | |

instructions); and Part II-B, line 1. Also, complete this part for any additional information.

Schedule C (Form 990 or 990-EZ) 2016

632043 11-10-16

15390523 783690 1323.001

| SCHEDULE [|) |
|------------|---|
|------------|---|

Department of the Treasury

Internal Revenue Service Name of the organization

(Form 990)

Supplemental Financial Statements ► Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990.

(a) Donor advised funds

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.



No

No

Employer identification number

(b) Funds and other accounts

36-3350532

Yes

NATIONAL OSTEOPOROSIS FOUNDATION Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the Part I organization answered "Yes" on Form 990, Part IV, line 6. Total number at end of year 1 Aggregate value of contributions to (during year) 2 Aggregate value of grants from (during year) 3 Aggregate value at end of year 4

| 5 | Did the organization inform an donors and donor advisors in whiting that the assets held in donor advised funds | | |
|---|---|------------|-----|
| | are the organization's property, subject to the organization's exclusive legal control? |] Y | 'es |
| 6 | Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only | | |

for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?

| Part II | Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. |
|---------|---|
| 1 Pur | pose(s) of conservation easements held by the organization (check all that apply). |

| | Preservation of land for public use (e.g., recreation or education) | Preservation of a historically | impor | tant land area |
|---|---|--|--------|---------------------------------|
| | Protection of natural habitat | Preservation of a certified his | storic | structure |
| | Preservation of open space | | | |
| 2 | Complete lines 2a through 2d if the organization held a qualified conserv | ation contribution in the form of a co | nserva | ation easement on the last |
| | day of the tax year. | | | Held at the End of the Tax Year |

| а | Total number of conservation easements | 2a | | |
|----|---|----------|----------------------|------------|
| | Total acreage restricted by conservation easements | 2b | | |
| с | Number of conservation easements on a certified historic structure included in (a) | 2c | | |
| d | Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure | | | |
| | listed in the National Register | 2d | | |
| 3 | Number of conservation easements modified, transferred, released, extinguished, or terminated by the organ year | nizatior | n during the tax | |
| 4 | Number of states where property subject to conservation easement is located | | | |
| 5 | Does the organization have a written policy regarding the periodic monitoring, inspection, handling of | | | |
| | violations, and enforcement of the conservation easements it holds? | | Yes | No No |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation | on eas | ements during the y | ear |
| | ▶ | | | |
| 7 | Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation early a second | asemer | nts during the year | |
| | ►\$ | | | |
| 8 | Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(f | 3)(i) | | |
| | and section 170(h)(4)(B)(ii)? | | Yes | No No |
| 9 | In Part XIII, describe how the organization reports conservation easements in its revenue and expense state | | and balance sheet, a | and |
| | include, if applicable, the text of the footnote to the organization's financial statements that describes the or | ganizat | ion's accounting for | |
| | conservation easements. | - | - | |
| Pa | rt III Organizations Maintaining Collections of Art, Historical Treasures, or Other | Simil | ar Assets. | |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 8. | | | |
| 1a | If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement a | nd bala | ance sheet works of | art, |
| | historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of | public | service, provide, in | Part XIII, |
| | the text of the footnote to its financial statements that describes these items. | - | | |
| b | If the organization elected, as permitted under SEAS 116 (ASC 958), to report in its revenue statement and the | alance | sheet works of art. | historical |

| b | If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sneet works of art, nistorical |
|---|---|
| | treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts |
| | relating to these items: |
| | |

| | (I) Revenue included on Form 990, Part VIII, line 1 |
|---|--|
| | (ii) Assets included in Form 990, Part X 🕨 \$ |
| 2 | If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide |
| | the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items: |
| а | Revenue included on Form 990, Part VIII, line 1 |
| b | Assets included in Form 990, Part X |
| | |

| LHA | For Paperwork Reduction Act Notice, see the Instructions for Form 990 |
|--------|---|
| 632051 | 08-29-16 |

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2016.03040 NATIONAL OSTEOPOROSIS FOUND 1323_001

| Sche | dule D (Form 990) 2016 NATIONA | L OSTEOPOR | OSIS FOUND | ATION | | 36-33 | 5053 | 2 _{Pa} | age 2 | |
|---|--|-------------------------|------------------------|-----------------------|-------------|-------------|----------|-----------------|--------------|--|
| Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets(contin | | | | | nued) | | | | | |
| 3 | Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items | | | | | | iS | | | |
| | (check all that apply): | | | | | | | | | |
| а | Public exhibition | d | Loan or exc | hange programs | | | | | | |
| b | Scholarly research | e | U Other | | | | | | | |
| С | Preservation for future generations | | | | | | | | | |
| 4 | Provide a description of the organization's co | ollections and explair | how they further t | he organization's ex | empt purp | oose in Par | t XIII. | | | |
| 5 | During the year, did the organization solicit o | | | | | | - | | - | |
| | to be sold to raise funds rather than to be ma | | | | | | Yes | | No | |
| Par | Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21. | | | | | | | | | |
| 1a | Is the organization an agent, trustee, custod | ian or other intermed | iary for contributior | is or other assets no | ot included | k | _ | | _ | |
| | on Form 990, Part X? | | | | | | Yes | | No | |
| b | If "Yes," explain the arrangement in Part XIII | | | | | | | | | |
| | | | | | | | Amount | t | | |
| с | Beginning balance | | | | 1c | | | | | |
| d | Additions during the year | | | | 1d | | | | | |
| е | Distributions during the year | | | | | | | | | |
| f | Ending balance | | | | | | 1 | | | |
| | Did the organization include an amount on F | | | | • • • • • • | L | Yes | | No | |
| | If "Yes," explain the arrangement in Part XIII. | | | | | | | | | |
| Par | t V Endowment Funds. Complete i | | | | | waara baak | () Faur | | haali | |
| 4. | De significar o force a la classe | (a) Current year | (b) Prior year | (c) Two years back | | - | (e) Four | | | |
| | Beginning of year balance | 180,012. | 180,012. | 180,012. | • | 180,012. | | 100, | 012. | |
| | Contributions | 4,077. | 401. | 514. | | 3,313. | | 11 | 151. | |
| | Net investment earnings, gains, and losses Grants or scholarships | ±,0//. | | 511. | , | 5,515. | | ±±, | <u> </u> | |
| | Other expenditures for facilities | | | | | | | | | |
| e | | 4,077. | 401. | 514. | | 3,313. | 1. | | 151. | |
| f | and programsAdministrative expenses | | | | | •,•=•. | | , | | |
| | End of year balance | 180,012. | 180,012. | 180,012. | | 180,012. | | 180 | 012. | |
| 2 | Provide the estimated percentage of the cur | , | , | , | | , - | | , | | |
| | Board designated or quasi-endowment | | % | | | | | | | |
| | Permanent endowment > 100.00 | % | | | | | | | | |
| | Temporarily restricted endowment | % | | | | | | | | |
| | The percentages on lines 2a, 2b, and 2c sho | uld equal 100%. | | | | | | | | |
| 3a | Are there endowment funds not in the posse | | tion that are held a | nd administered for | the organ | ization | | | | |
| | by: | | | | | | | Yes | No | |
| | (i) unrelated organizations | | | | | | 3a(i) | Х | | |
| | (ii) related organizations | | | | | | | | Х | |
| b | If "Yes" on line 3a(ii), are the related organization | tions listed as require | ed on Schedule R? | | | | 3b | | | |
| 4 | Describe in Part XIII the intended uses of the | | wment funds. | | | | | | | |
| Par | t VI Land, Buildings, and Equipm | | | | | | | | | |
| | Complete if the organization answere | d "Yes" on Form 990 | , Part IV, line 11a. S | See Form 990, Part > | K, line 10. | | | | | |
| | Description of property | (a) Cost or ot | | | Accumula | | (d) Bool | k value | e | |
| | | basis (investm | ient) basis | (other) de | epreciatio | n | | | | |
| | Land | | | | | | | | | |
| | Buildings | | | | | | | | | |
| | Leasehold improvements | | 10 | 4 500 | 0.2 / | 0 | | 1 0 | | |
| | Equipment | | | 4,509. | 93,4 | | | | 27. | |
| | Other | | | 6,794. | 568,5 | <u>4</u> U• | | 8,2 | | |
| Tota | . Add lines 1a through 1e. (Column (d) must e | qual Form 990, Part) | x, column (B), line 1 | UC.) | | | | 9,2 | | |
| | | | | | | Schedule | D (Forn | 1 990) 1 | 2016 | |

| | TEOPOROSIS FO | UNDATION | 36 | -3350532 _{Page} 3 |
|--|----------------------------|----------------------|------------------------|----------------------------|
| Part VII Investments - Other Securities. | | | | |
| Complete if the organization answered "Yes" of | | | | |
| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of v | aluation: Cost or end | l-of-year market value |
| 1) Financial derivatives | | | | |
| 2) Closely-held equity interests | | | | |
| 3) Other | | | | |
| (A) CHARLES SCHWAB | 2,869,617. | | EAR MARKET | |
| (B) MERRILL LYNCH | 232,748. | | EAR MARKET | VALUE |
| (C) SEQUOIA | 2,410. | END-OF-Y | EAR MARKET | VALUE |
| (D) | | | | |
| (E) | | | | |
| (F) | | | | |
| (G) | | | | |
| (H) | | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ► | 3,104,775. | | | |
| Part VIII Investments - Program Related. | | | | |
| Complete if the organization answered "Yes" of | | | | |
| (a) Description of investment | (b) Book value | (c) Method of v | aluation: Cost or end | l-of-year market value |
| (1) | | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| otal. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶ | | | | |
| Part IX Other Assets. | | | | |
| Complete if the organization answered "Yes" of | on Form 990, Part IV, line | 11d. See Form 990, | Part X, line 15. | |
| (a) D | Description | | | (b) Book value |
| (1) | | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line | 15.) | | | |
| Part X Other Liabilities. | | | | |
| Complete if the organization answered "Yes" of | on Form 990, Part IV, line | 11e or 11f. See Forn | n 990, Part X, line 25 | |
| (a) Description of liability | | (b) Book value | | |
| (1) Federal income taxes | | | | |
| (2) DEFERRED RENT | | 145,446. | | |
| (3) | | | | |
| (4) | | | | |

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII X

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(5) (6) (7)

| Sche | edule D (Form 990) 2016 NATIONAL OSTEOPOROSIS FOU | INDATION | | 36- | 3350532 | Page 4 |
|---|--|---|------------------------------|--------------|--|------------------------------|
| Pa | rt XI Reconciliation of Revenue per Audited Financial Stater | ments With R | | | | |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12 | 2a. | | | | |
| 1 | Total revenue, gains, and other support per audited financial statements | | | 1 | 3,340, | 325. |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | | | | |
| а | Net unrealized gains (losses) on investments | 2a | 91,493. | | | |
| b | Donated services and use of facilities | 2b | 34,069. | | | |
| с | Recoveries of prior year grants | | | | | |
| d | | | | | | |
| е | Add lines 2a through 2d | | | 2e | | 562. |
| 3 | Subtract line 2e from line 1 | | | 3 | 3,214, | 763. |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | 20,259. | | | |
| b | Other (Describe in Part XIII.) | 4b | -5,579. | | | |
| с | Add lines 4a and 4b | | | 4c | | 680. |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | | | 5 | 3,229, | 443. |
| | | | | _ | | |
| Pa | rt XII Reconciliation of Expenses per Audited Financial State | | Expenses per | Retu | | |
| Pa | Complete if the organization answered "Yes" on Form 990, Part IV, line 12 | 2a. | | | irn. | |
| Pa 1 | | 2a. | | Retu 1 | | |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12 Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: | 2a. | | | irn. | |
| 1 | Complete if the organization answered "Yes" on Form 990, Part IV, line 12 Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: Donated services and use of facilities | 2a. 2a | | | irn. | |
| 1 2 | Complete if the organization answered "Yes" on Form 990, Part IV, line 12 Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: | 2a. 2a | | | irn. | |
| 1 2 | Complete if the organization answered "Yes" on Form 990, Part IV, line 12 Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: Donated services and use of facilities | 2a. 2a 2b | 34,069. | | irn. | |
| 1 2 | Complete if the organization answered "Yes" on Form 990, Part IV, line 12 Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: Donated services and use of facilities Prior year adjustments Other losses Other (Describe in Part XIII.) | 2a. 2a 2b 2c 2d | 34,069. 5,579. | | ırn. 3 , 671 , | 228. |
| 1 2 a b c | Complete if the organization answered "Yes" on Form 990, Part IV, line 12 Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: Donated services and use of facilities Prior year adjustments Other losses Other (Describe in Part XIII.) Add lines 2a through 2d | 2a. 2a 2b 2c 2d | 34,069. 5,579. | 1 2e | ırn. <u>3,671</u> , 39, | 228. |
| 1 2 b c d | Complete if the organization answered "Yes" on Form 990, Part IV, line 12 Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: Donated services and use of facilities Prior year adjustments Other losses Other (Describe in Part XIII.) Add lines 2a through 2d Subtract line 2e from line 1 | 2a. 2a 2b 2c 2d | 34,069. 5,579. | 1 | ırn. 3 , 671 , | 228. |
| 1 2 b c d e | Complete if the organization answered "Yes" on Form 990, Part IV, line 12 Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: Donated services and use of facilities Prior year adjustments Other losses Other (Describe in Part XIII.) Add lines 2a through 2d Subtract line 2e from line 1 Amounts included on Form 990, Part IX, line 25, but not on line 1: | 2a. 2a 2b 2c 2d | 34,069. 5,579. | 1 2e | ırn. <u>3,671</u> , 39, | 228. |
| 1 2 3 4 3 4 | Complete if the organization answered "Yes" on Form 990, Part IV, line 12 Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: Donated services and use of facilities Prior year adjustments Other losses Other (Describe in Part XIII.) Add lines 2a through 2d Subtract line 2e from line 1 Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b | 2a. 2a 2b 2c 2d 2d | 34,069. 5,579. | 1 2e | ırn. <u>3,671</u> , 39, | 228. |
| 1 2 3 4 3 4 | Complete if the organization answered "Yes" on Form 990, Part IV, line 12 Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: Donated services and use of facilities Prior year adjustments Other losses Other (Describe in Part XIII.) Add lines 2a through 2d Subtract line 2e from line 1 Amounts included on Form 990, Part IX, line 25, but not on line 1: | 2a. 2a 2b 2c 2d 2d | 34,069. 5,579. | 1 2e | ırn. 3,671, 39, 3,631, | 228. 648. 580. |
| 1 2 3 4 3 4 | Complete if the organization answered "Yes" on Form 990, Part IV, line 12 Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: Donated services and use of facilities Prior year adjustments Other losses Other (Describe in Part XIII.) Add lines 2a through 2d Subtract line 2e from line 1 Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b Other (Describe in Part XIII.) Add lines 4a and 4b | 2a. 2a 2b 2c 2d 4a 4b | 34,069. 5,579. 20,259. | 1 2e | ırn. 3,671, 39, 3,631, 20, | <u>228</u> . 648. 580. |
| 1 2 d e 3 4 b c 5 | Complete if the organization answered "Yes" on Form 990, Part IV, line 12 Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: Donated services and use of facilities Prior year adjustments Other losses Other (Describe in Part XIII.) Add lines 2a through 2d Subtract line 2e from line 1 Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b Other (Describe in Part XIII.) | 2a. 2a 2b 2c 2d 4a 4b | 34,069. 5,579. 20,259. | 1 2e 3 | ırn. 3,671, 39, 3,631, | <u>228</u> . 648. 580. |

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART X, LINE 2:

| FOR ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES, ACCOUNTING STANDARDS |
|---|
| REQUIRE AN ENTITY TO RECOGNIZE THE FINANCIAL STATEMENT IMPACT OF A TAX |
| POSITION WHEN IT IS MORE-LIKELY-THAN-NOT THAT THE POSITION WILL NOT BE |
| SUSTAINED UPON EXAMINATION. MANAGEMENT EVALUATED THE FOUNDATION'S TAX |
| POSITIONS AND CONCLUDED THAT THE FOUNDATION HAS TAKEN NO UNCERTAIN TAX |
| POSITIONS THAT REQUIRE ADJUSTMENT TO THE FINANCIAL STATEMENTS TO COMPLY |
| WITH THE PROVISIONS OF THIS GUIDANCE. |
| |

PART XI, LINE 4B - OTHER ADJUSTMENTS:

| COGS |
|------|
|------|

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PART XII, LINE 2D - OTHER ADJUSTMENTS:

COGS

PART V, LINE 4:

THE SHOU MEI HU - CECILIA WU KOJIMA FUND TOTALED \$80,012 AND THE

RESTRICTED INCOME IS FOR MEDICAL AND SCIENTIFIC RESEARCH RELATED TO THE

PREVENTION, CURE, AND/OR TREATMENT OF OSTEOPOROSIS. THE DR. BURTON SPILLER

FUND FOR BONE HEALTH RESEARCH TOTALED \$100,000 AND THE RESTRICTED INCOME

IS FOR MEDICAL RESEARCH REGARDING BONE HEALTH AND BONE RESEARCH GRANTS.

Schedule D (Form 990) 2016

632055 08-29-16

| (Form 990 or 990-EZ) Department of the Treasury Internal Revenue Service | nental Information Regardin the organization answered "Yes" o organization entered more than \$ Attach to Form 99 n about Schedule G (Form 990 or 990-E | on Form 615,000 90 or Fo | 990, F on Fo rm 99 | Part IV, line 17, 18, o rm 990-EZ, line 6a. 0-EZ. | or 19, a gov/fori | ities or if the m990. | OMB No. 1545-0047 |
|--|--|--|---|---|----------------------|--|---|
| Name of the organization NATION | NAL OSTEOPOROSIS FO | UNDA | TIO | N | | Employeride 36-3350 | ntification number 532 |
| Part I Fundraising Activitie | es. Complete if the organization answ | vered "Y | 'es" o | n Form 990, Part IV, | line 17. | . Form 990-E2 | Z filers are not |
| Indicate whether the organization X Mail solicitations X Internet and email solicitations C Phone solicitations In-person solicitations 2 a Did the organization have a writter key employees listed in Form 990 | raised funds through any of the follow e Solicit ons f Solicit g Speci on or oral agreement with any individu I, Part VII) or entity in connection with ndividuals or entities (fundraisers) pur | ation of ation of al fundra al (inclue profess | non-g gover aising ding o ional f | overnment grants nment grants events fficers, directors, true fundraising services? | stees, o | X Yes | |
| (i) Name and address of individual or entity (fundraiser) | (ii) Activity | (iii) fundr have c or cor contrib | aiser ustody trol of | (iv) Gross receipts from activity | tò (or fu | mount paid retained by) ndraiser d in col. (i) | (vi) Amount paid to (or retained by) organization |
| HAINES AND COMPANY INC - 8050 FREEDOM AVE, NORTH CANTON, OH | DIRECT MAIL PROGRAM | Yes | No X | 302,622. | | 8,656. | 67,610. |
| | | | | | | | |
| | | | | | | | |
| Total | | | | 302,622. | | 8,656. | 67,610. |
| 3 List all states in which the organization or licensing. AL, AK, AZ, AR, CA, CO, C. NJ, NM, NY, MN, NC, ND, OB | F, DC, FL, GA, HI, ID, IN | ,IA, | KS, | KY,LA,ME,M | D, M2 | A,MI,MS | - |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. SEE PART IV FOR CONTINUATIONS Schedule G (Form 990 or 990-EZ) 2016

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2016.03040 NATIONAL OSTEOPOROSIS FOUND 1323_001

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

| | | | | , | erenie nim greeereen | |
|-----------------|-------------|--|---|-----------------------------|----------------------|--|
| | | | (a) Event #1 | (b) Event #2 | (c) Other events | (d) Total events (add col. (a) through col. (c)) |
| er | | | (event type) | (event type) | (total number) | |
| Revenue | 1 | Gross receipts | | | | |
| _ | 2 | Less: Contributions | | | | |
| | 3 | Gross income (line 1 minus line 2) | | | | |
| | 4 | Cash prizes | | | | |
| s | 5 | Noncash prizes | | | | |
| Direct Expenses | 6 | Rent/facility costs | | | | |
| lirect E | 7 | Food and beverages | | | | |
| | 8 | Entertainment | | | | |
| | 9 | Other direct expenses | | | | |
| | 10 | Direct expense summary. Add lines 4 through | | | 🕨 | |
| Pa | 11 Int 1 | | | 2000 Dort IV line 10 or | | |
| 10 | | \$15,000 on Form 990-EZ, line 6a. | answered tes on form | 1990, Fait IV, iiile 19, 0i | reported more than | |
| | | | | (b) Pull tabs/instant | | (d) Total gaming (add |
| Revenue | | | (a) Bingo | bingo/progressive bingo | (c) Other gaming | col. (a) through col. (c)) |
| eve | | | | | | |
| Ē | 1 | Gross revenue | | | | |
| | | | | | | |
| ses | 2 | Cash prizes | | | | |
| Direct Expenses | 3 | Noncash prizes | | | | |
| Direct | 4 | Rent/facility costs | | | | |
| | 5 | Other direct expenses | | | | |
| | | | Yes % | Yes % | Yes% | |
| | 6 | Volunteer labor | No | No | No | |
| | 7 | Direct expense summary. Add lines 2 through | 1 5 in column (d) | | ► | |
| | 8 | Net gaming income summary. Subtract line 7 | from line 1, column (d) | | • | |
| | | | , | | | • |
| 9 | Ent | ter the state(s) in which the organization condu | icts gaming activities: | | | |
| а | ls t | he organization licensed to conduct gaming ac | ctivities in each of these | states? | | Yes No |
| b | lf " | No," explain: | | | | |
| | | | | | | |
| 10a | We | ere any of the organization's gaming licenses re | woked suspended or t | erminated during the tax | vear? | Yes No |
| | | Yes," explain: | | | your: | |
| | | | | | | |
| | | | | | | |
| 6320 | 32 09 | 9-12-16 | | | Schedule G (Fo | rm 990 or 990-EZ) 2016 |
| | | | | | | , • • |
| | | | | | | |

| Schedule G (Form 990 or 990-EZ) 2016 NATIONAL OSTEOPOROSIS FOUNDATION 36-3350532 Pag | je 3 |
|---|-------------|
| 12 Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed | No |
| 13 Indicate the percentage of gaming activity conducted in: | No |
| a The organization's facility | % |
| b An outside facility | % |
| 14 Enter the name and address of the person who prepares the organization's gaming/special events books and records: | |
| Name | |
| Address | |
| 15a Does the organization have a contract with a third party from whom the organization receives gaming revenue? Yes | No |
| b If "Yes," enter the amount of gaming revenue received by the organization ▶\$ and the amount of gaming revenue retained by the third party ▶\$ | |
| c If "Yes," enter name and address of the third party: | |
| Name | |
| Address | |
| 16 Gaming manager information: | |
| Name | |
| Gaming manager compensation 🕨 \$ | |
| Description of services provided 🕨 | |
| | |
| | |
| Director/officer Employee Independent contractor | |
| 17 Mandatory distributions:a Is the organization required under state law to make charitable distributions from the gaming proceeds to | |
| retain the state gaming license? | No |
| b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year > \$ | |
| Part IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, lines 9, 9b, 10b, 15i 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions | b, |
| SCHEDULE G, PART I, LINE 2B, LIST OF TEN HIGHEST PAID FUNDRAISERS: | |
| | |
| (I) NAME OF FUNDRAISER: HAINES AND COMPANY INC | |
| (I) ADDRESS OF FUNDRAISER: 8050 FREEDOM AVE, NORTH CANTON, OH 44720 | |
| | |
| | |
| | |
| | |
| 632083 09-12-16 Schedule G (Form 990 or 990-EZ) 2 | 2016 |

15390523 783690 1323.001 2016.03040 NATIONAL OSTEOPOROSIS FOUND 1323_001

| Schedule G | (Form 990 or 990-EZ) | NATIONAL | OSTEOPOROSIS | FOUNDATION |
|------------|----------------------|----------------------|--------------|------------|
| Part IV | Supplemental Ir | nformation (continue | ed) | |

| Tartiv | | |
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| 632084 04-01-16 | | Schedule G (Form 990 or 990-EZ) |
| 04-01-16 | 38 | |

| SC | CHEDULE J Compensatio | on Information | C | MB No. | 1545-00 | 47 |
|--------|--|--|---------------|---------|----------------|--------|
| (Fo | | stees, Key Employees, and Highest | | 2016 | | |
| | Compensate Complete if the organization answer | ed Employees | | ΖU | IU | |
| Depa | Partment of the Treasury | | 0 | Open to | | ic |
| Intern | ► Information about Schedule J (Form 990) a | | | Inspe | | |
| Nan | ame of the organization | | Employer iden | | | mber |
| | NATIONAL OSTEOPOROSIS | FOUNDATION | 36-335 | 053 | 2 | |
| Pa | Part I Questions Regarding Compensation | | | | | |
| | | | | | Yes | No |
| 1a | a Check the appropriate box(es) if the organization provided any of the | | n 990, | | | |
| | Part VII, Section A, line 1a. Complete Part III to provide any relevant in | | | | | |
| | | Housing allowance or residence for perso | | | | |
| | | Payments for business use of personal re | | | | |
| | | Health or social club dues or initiation fee | | | | |
| | Discretionary spending account | Personal services (such as, maid, chauffe | eur, cnet) | | | |
| h | b If any of the bayes on line to are sheeled, did the experimentian follow | a written policy recording poyment or | | | | |
| D | b If any of the boxes on line 1a are checked, did the organization follow | | | 46 | | |
| 0 | reimbursement or provision of all of the expenses described above? If Did the organization require substantiation prior to reimbursing or allow | | | 1b | | |
| 2 | | 0 1 , , | | 2 | х | |
| | trustees, and officers, including the CEO/Executive Director, regarding | | | 2 | - 23 | |
| 3 | Indicate which, if any, of the following the filing organization used to e | stablish the compensation of the organiz | ation's | | | |
| 5 | CEO/Executive Director. Check all that apply. Do not check any boxes | | | | | |
| | establish compensation of the CEO/Executive Director, but explain in | , , | | | | |
| | | Nritten employment contract | | | | |
| | | Compensation survey or study | | | | |
| | | Approval by the board or compensation of | ommittee | | | |
| | | approval by the board of compensation of | Johnnittee | | | |
| 4 | During the year, did any person listed on Form 990, Part VII, Section A | line 1a with respect to the filing | | | | |
| • | organization or a related organization: | | | | | |
| а | | | | 4a | | х |
| b | | | | 4b | | X |
| | c Participate in, or receive payment from, an equity-based compensation | | | 4c | | X |
| | If "Yes" to any of lines 4a-c, list the persons and provide the applicable | | | | | |
| | | | | | | |
| | Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must | t complete lines 5-9. | | | | |
| 5 | For persons listed on Form 990, Part VII, Section A, line 1a, did the org | | on | | | |
| | contingent on the revenues of: | | | | | |
| а | a The organization? | | | 5a | | Х |
| | b Any related organization? | | | 5b | | Х |
| | If "Yes" on line 5a or 5b, describe in Part III. | | | | | |
| 6 | For persons listed on Form 990, Part VII, Section A, line 1a, did the org | ganization pay or accrue any compensation | on | | | |
| | contingent on the net earnings of: | | | | | |
| а | a The organization? | | | 6a | | X |
| | b Any related organization? | | | 6b | | Х |
| | If "Yes" on line 6a or 6b, describe in Part III. | | | | | |
| 7 | For persons listed on Form 990, Part VII, Section A, line 1a, did the org | ganization provide any nonfixed payments | s | | | |
| | not described on lines 5 and 6? If "Yes," describe in Part III | | | 7 | | Х |
| 8 | | | | | | |
| | initial contract exception described in Regulations section 53.4958-4(a | a)(3)? If "Yes," describe in Part III | | 8 | | X |
| 9 | If "Yes" on line 8, did the organization also follow the rebuttable presu | mption procedure described in | | | | |
| | Regulations section 53.4958-6(c)? | | | 9 | | |
| LHA | HA For Paperwork Reduction Act Notice, see the Instructions for For | rm 990. | Schedule | J (Forr | n 990) |) 2016 |

632111 09-09-16

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| (A) Name and Title (ii) Base compensation (iii) Other incentive compensation compensation reported as defer compensation compensation compensation <thcompensation< th=""> compensation compe</thcompensation<> | | | (B) Breakdown of W-2 and/or 1099-MISC compensation | | (C) Retirement and other deferred | (D) Nontaxable benefits | (E) Total of columns | (F) Compensation in column (B) | |
|--|--------------------------------------|------------|--|----|-----------------------------------|-------------------------|----------------------|-----------------------------------|----------------------|
| Compensation Compensation< | (A) Name and Title | Ī | | | | | benefits | (B)(I)-(D) | reported as deferred |
| (1) ANY PORTER (0) 274,706. 0. 3,850. 10,203. 2,578. 291,337. (0) EXECUTIVE DIRECTOR/CEO (0) 0. </td <td></td> <td></td> <td>compensation</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>on prior Form 990</td> | | | compensation | | | | | | on prior Form 990 |
| DIRECTOR/CEO (II) 0. | | | | · | | | | | |
| (2) CLAIRE GILL (0) 189,185. 0. 0. 7,671. 1,810. 198,666. (0) SENIOR DIRECTOR MARKETINO (0) 0. | (1) AMY PORTER | (i) | 274,706. | | | | | | 0. |
| SERIOR DIRECTOR MARKETING (i) 0. <th< td=""><td>EXECUTIVE DIRECTOR/CEO</td><td>(ii)</td><td></td><td>-</td><td>-</td><td></td><td>-</td><td></td><td>0.</td></th<> | EXECUTIVE DIRECTOR/CEO | (ii) | | - | - | | - | | 0. |
| (3) DAVID LEB (0) 187,811. 0. 0. 8,021. 14,507. 210,339. (0) DIRECTOR, NBHA (0) 0. <td></td> <td>(i)</td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td>0.</td> | | (i) | | | | | - | | 0. |
| DIRECTOR, NBHA (1) 0. | SENIOR DIRECTOR MARKETING | (ii) [| | - | 0. | | | ••• | 0. |
| (4) DEBRA ERIKSON (b) 136,978. 0. 0. 5,606. 11,435. 154,019. (c) DIRECTOR, DEVELOPMENT OPERATIONS (b) 0. 0 | (3) DAVID LEE | (i) | | | - | | | | 0. |
| DIRECTOR, DEVELOPMENT OPERATIONS (i) 0. | DIRECTOR, NBHA | (ii) [| | - | - | - | - | | 0. |
| (5) SUSAN RANDALL (0) 146,311. 0. 0. 5,690. 15,610. 167,611. (0) SENIOR DIRECTOR, SCIENCE & EDUCATION (0) 0. < | (4) DEBRA ERIKSON | (i) | | | - | | 11,435. | | 0. |
| SENIOR DIRECTOR, SCIENCE & EDUCATION (i) 0. <td></td> <td>- E</td> <td></td> <td>0.</td> <td>0.</td> <td></td> <td></td> <td></td> <td>0.</td> | | - E | | 0. | 0. | | | | 0. |
| (6) DEBBIE ZELDOW (0) 147,282. 0. 0. 5,977. 1,530. 154,789. (0) SENIOR DIRECTOR, CLINICAL PROGRAMS (0) 0. | (5) SUSAN RANDALL | (i) | | | 0. | 5,690. | 15,610. | 167,611. | 0. |
| SENIOR DIRECTOR, CLINICAL PROGRAMS 0 | SENIOR DIRECTOR, SCIENCE & EDUCATION | (ii) [| | | 0. | | | | 0. |
| SENIOR DIRECTOR, CLINICAL PROGRAMS (i) 0. | (6) DEBBIE ZELDOW | (i) | 147,282. | 0. | 0. | 5,977. | 1,530. | 154,789. | 0. |
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Schedule J (Form 990) 2016

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Schedule J (Form 990) 2016

SCHEDULE M (Form 990)

Noncash Contributions

OMB No. 1545-0047 2016

Open To Public

Inspection

| Department of the Treasury |
|----------------------------|
| Internal Revenue Service |

Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990. ►

er

| Nam | e of the organization | | | | Employer identifi | cation nu | ımb |
|-----|--|--------------------------------------|---|---|--|-----------|-----|
| | NATIONAL OST | EOPORO | SIS FOUND | ATION | 36-33 | 50532 | 2 |
| Pa | rt I Types of Property | | | | | | |
| | | (a) Check if applicable | (b) Number of contributions or items contributed | (c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g | (d) Method of dete noncash contributio | 0 | ıts |
| 1 | Art - Works of art | | | | | | |
| 2 | Art - Historical treasures | | | | | | |
| 3 | Art - Fractional interests | | | | | | |
| 4 | Books and publications | | | | | | |
| 5 | Clothing and household goods | | | | | | |
| 6 | Cars and other vehicles | | | | | | |
| 7 | Boats and planes | | | | | | |
| 8 | Intellectual property | | | | | | |
| 9 | Securities - Publicly traded | Х | 503 | 34,313. | FAIR VALUE | | |
| 10 | Securities - Closely held stock | | | | | | |
| 11 | Securities - Partnership, LLC, or trust interests | | | | | | |
| 12 | Securities - Miscellaneous | | | | | | |
| 13 | Qualified conservation contribution - Historic structures | | | | | | |
| 14 | Qualified conservation contribution - Other | | | | | | |
| 15 | Real estate - Residential | | | | | | |
| 16 | Real estate - Commercial | | | | | | |
| 17 | Real estate - Other | | | | | | |
| 18 | Collectibles | | | | | | |
| 19 | Food inventory | | | | | | |
| 20 | Drugs and medical supplies | | | | | | |
| 21 | Taxidermy | | | | | | |
| 22 | Historical artifacts | | | | | | |
| 23 | Scientific specimens | | | | | | |
| 24 | Archeological artifacts | | | | | | |
| 25 | Other (DONATED SERVI) | X | 1 | 34,069. | FAIR MARKET | VALUE | 3 |
| 26 | Other ► () | | | | | | |
| 27 | Other () | | | | | | |
| 28 | Other 🕨 () | | | | | | |
| 29 | Number of Forms 8283 received by the organi | zation durin | g the tax year for o | contributions | | | |
| | for which the organization completed Form 82 | 83, Part IV, | Donee Acknowled | gement 29 | | Yes | N |
| 30a | During the year, did the organization receive b | v contributio | on any property re | orted in Part L lines 1 throu | igh 28, that it | 103 | |
| 200 | must hold for at least three years from the dat | | | | • | | |
| | exempt purposes for the entire holding period | | | | | 30a | X |
| | | • •••••• | | | | · | |

b If "Yes," describe the arrangement in Part II. 31 Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions? 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash

contributions? **b** If "Yes," describe in Part II. 33 If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule M (Form 990) (2016)

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| | this part for | any additional inforr | nation. | , | | , | | • |
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| 32142 08-23- | 16 | | | | | | Schedule M (Fo | orm 990) (|
| | | | | | 43 | | | |
| 00500 | 783690 | 1323.001 | 2 | 016.03040 | NATIONAL | OSTEOPOROS | SIS FOUND 1 | 323 0 |

Part II Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service Name of the organization Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or 990-EZ.

Information about Schedule O (Form 990 or 990-EZ) and its instructions is at WWW.irs.gov/form990.

OMB No. 1545-0047

NATIONAL OSTEOPOROSIS FOUNDATION

Employer identification number 36 - 3350532

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

RESEARCH.

ESTABLISHED IN 1984, NOF IS THE NATION'S ONLY HEALTH ORGANIZATION

SOLELY DEDICATED TO OSTEOPOROSIS AND BONE HEALTH.

OSTEOPOROSIS IS A MAJOR PUBLIC HEALTH THREAT FOR AN ESTIMATED 54

MILLION AMERICANS. STUDIES SHOW THAT ONE IN TWO WOMEN AND UP TO ONE IN

FOUR MEN OVER AGE 50 WILL BREAK A BONE DUE TO OSTEOPOROSIS IN THEIR

LIFETIME. NOF WORKS TO IMPROVE PATIENT CARE AND SUPPORT FOR THOSE WHO

HAVE BROKEN BONES DUE TO OSTEOPOROSIS AND TO EDUCATE THE PUBLIC TO

PREVENT OSTEOPOROSIS AND BROKEN BONES AND PROMOTE STRONG BONES FOR

LIFE.

IN ORDER TO ACCOMPLISH ITS MISSION, NOF ACCEPTS SUPPORT FROM A WIDE BREADTH OF DIVERSIFIED SOURCES, INCLUDING INDIVIDUALS, FOUNDATIONS, GOVERNMENT SOURCES AND CORPORATIONS.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

ASSISTANT OR OTHER HEALTHCARE PROFESSIONAL) WHO ENSURES THAT

INDIVIDUALS WHO SUFFER A FRACTURE RECEIVE APPROPRIATE DIAGNOSIS,

TREATMENT AND SUPPORT.

TO HELP SPREAD THE IMPLEMENTATION OF FLS PROGRAMS, NBHA LAUNCHED

FRACTURE PREVENTION CENTRAL (WWW.FRACTUREPREVENTIONCENTRAL.ORG) IN

MARCH 2013, WHICH PROVIDES TOOLS TO HEALTHCARE PROFESSIONALS, HEALTH LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Schedule O (Form 990 or 990-EZ) (2016)

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| Schedule O (Form 990 or 990 EZ) (2016) | Page 2 |
|---|---|
| Name of the organization NATIONAL OSTEOPOROSIS FOUNDATION | Employer identification number 36-3350532 |
| INSURERS, ACCOUNTABLE CARE ORGANIZATIONS, HOSPITALS AND O | THER SITES |
| INTERESTED IN IMPLEMENTING THIS MODEL OF CARE. BY THE END | OF 2016, OVER |
| 4,000 INDIVIDUALS HAD REGISTERED TO ACCESS THESE MATERIAL | S. INCLUDED IN |
| THE RESOURCES ARE CASE STUDIES, BEST PRACTICES AND BUSINE | SS PLANS AND A |
| SERIES OF SIX WEBINARS AVAILABLE FOR ON DEMAND VIEWING. F | URTHER, IN |
| 2016, NBHA DISSEMINATED THE RESULTS OF A DEMONSTRATION ST | UDY THAT |
| PROVIDED PARTICIPATING HOSPITALS WITH THE FLS MODEL OF CA | RE IN A |
| CLOUD-BASED PLATFORM TO ASSESS THE HOSPITALS' ADOPTION AN | D |
| IMPLEMENTATION OF A FLS ACROSS THEIR COMMUNITIES AND MEAS | URING THE |
| IMPACT ON PATIENT CARE (THESE RESULTS WILL BE PUBLISHED I | N A PEER |
| REVIEWED JOURNAL IN 2017). | |

NBHA'S PUBLIC AND HEALTH PROFESSIONAL AWARENESS CAMPAIGN, 2MILLION2MANY, LAUNCHED IN APRIL 2012, HIGHLIGHTS THE CONNECTION BETWEEN FRACTURES AND OSTEOPOROSIS AND THE TWO MILLION BONE BREAKS EACH YEAR THAT ARE NO ACCIDENT BUT SIGNS OF OSTEOPOROSIS. THE CENTERPIECE OF THE CAMPAIGN IS CAST MOUNTAIN, A THOUGHT-PROVOKING 12-FOOT TALL BY 12-FOOT WIDE INSTALLATION THAT REPRESENTS THE 5,500 BONE BREAKS DUE TO OSTEOPOROSIS THAT OCCUR IN THE U.S. EVERY DAY. THE CAMPAIGN ENCOURAGES INDIVIDUALS 50 AND OLDER WHO BREAK A BONE TO ASK THEIR HEALTHCARE PROFESSIONAL FOR AN OSTEOPOROSIS TEST AND GETS PEOPLE THINKING ABOUT THEIR BONE HEALTH. MOST RECENTLY, 2MILLION2MANY PRODUCED AND DISSEMINATED TWO NEW PUBLIC SERVICE ANNOUNCEMENTS ON THE CONNECTION BETWEEN OSTEOPOROSIS AND BONE BREAKS AND THE CAMPAIGN HAS BEEN FEATURED IN ONLINE AND PRINT STORIES THROUGH NATIONAL MEDIA OUTREACH ACTIVITIES. THE 2MILLION2MANY PUBLIC SERVICE ANNOUNCEMENTS AND OTHER MATERIALS CAN BE ACCESSED AT WWW.2MILLION2MANY.ORG.

AS PART OF AN EFFORT TO ADDRESS THE SHORTCOMINGS IN USING BIOCHEMICAL 632212 08-25-16 45 15390523 783690 1323.001 2016.03040 NATIONAL OSTEOPOROSIS FOUND 1323_001

| Schedule O (Form 990 or 990-EZ) (2016) | Page 2 |
|---|---|
| Name of the organization NATIONAL OSTEOPOROSIS FOUNDATION | Employer identification number 36-3350532 |
| MARKERS AS TOOLS IN CLINICAL PRACTICE, NBHA IS EXECUTING | A SERIES OF |
| RELATED PROJECTS TO ADDRESS THE CHALLENGES TO WIDESPREAD | USE OF BONE |
| TURNOVER MARKERS AND DESCRIBED THE BONE TURNOVER STANDARD | IZATION |
| PROJECT, WHICH AIMS TO GIVE CLINICIANS CONFIDENCE IN THEI | R USE OF BONE |
| TURNOVER MARKERS TO HELP MONITOR OSTEOPOROSIS TREATMENT A | ND ASSESS |
| FUTURE FRACTURE RISK FOR THEIR PATIENTS. THESE EFFORTS IN | CLUDE THE |
| STANDARDIZATION OF U.S. BONE MARKER SAMPLE COLLECTION PRO | CEDURES, |
| ESTABLISHMENT OF A U.S. REFERENCE RANGE FOR THESE BONE TU | RNOVER |
| MARKERS, AND A DRUG HOLIDAY STUDY. THESE ACTIVITIES WILL | ALLOW |
| CLINICIANS TO HAVE CONFIDENCE IN THEIR USE OF BONE TURNOV | ER MARKERS TO |
| HELP MONITOR OSTEOPOROSIS TREATMENT AND ASSESS FUTURE FRA | CTURE RISK. |
| | |
| FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHME | NTS: |

WITH THE CONFERENCE, A PRE-CONFERENCE WORKSHOP WAS HELD TO TRAIN ATTENDEES IN THE FRACTURE LIAISON SERVICE (FLS) MODEL OF CARE. ISO16 CONTINUED NOF'S EFFORTS TO TRAIN PROFESSIONALS IN FLS, OFFERING PROFESSIONAL EDUCATION OPPORTUNITIES LIVE AND ON-DEMAND, AND RECEIVE A CERTIFICATE OF COMPLETION. THE FOUNDATION ALSO PRODUCED FOUR ISSUES OF ITS PROFESSIONAL NEWSLETTER, OSTEOPOROSIS: CLINICAL UPDATES, PROVIDING CONTINUING EDUCATION CREDIT FOR HEALTH CARE PROFESSIONALS ON TOPICS RELEVANT TO CLINICAL PRACTICE.

 THE NOF PROFESSIONAL LEARNING CENTER PROVIDES ONLINE CONTINUING MEDICAL

 EDUCATION FOR HEALTHCARE PROFESSIONALS. DESIGNED TO DELIVER ON-DEMAND

 AND AUTOMATED DELIVERY CONTINUING MEDICAL EDUCATION, THE LEARNING

 MANAGEMENT SYSTEM SERVES AS THE PORTAL TO ACCESS ALL OF NOF'S

 PROFESSIONAL EDUCATION ACTIVITIES. ADDITIONALLY, THE PROFESSIONAL

 LEARNING CENTER INCLUDES A COMPILATION OF HELPFUL CLINICAL RESOURCES

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| Schedule O (Form 990 or 990 EZ) (2016) | Page 2 |
|---|---|
| Name of the organization NATIONAL OSTEOPOROSIS FOUNDATION | Employer identification number 36-3350532 |
| AND LINKS FOR OSTEOPOROSIS PATIENT MANAGEMENT ALL IN ONE | PLACE. THE |
| PROFESSIONAL LEARNING CENTER CAN BE ACCESSED AT WWW.CME.N | OF.ORG. |

THE FOUNDATION'S EDUCATION DEPARTMENT PROVIDES PATIENTS AND CAREGIVERS WITH THE LATEST INFORMATION ON OSTEOPOROSIS PREVENTION, TREATMENT AND DETECTION BY PROVIDING UPDATED INFORMATION ON THE NOF.ORG WEBSITE. ADDITIONALLY, NOF SPONSORS PATIENT SUPPORT GROUPS ACROSS THE COUNTRY AND PROVIDES EDUCATIONAL INFORMATION AND RESOURCES FOR DISTRIBUTION AT CONSUMER EVENTS. NOF'S ONLINE PATIENT SUPPORT COMMUNITY HAS GROWN DRAMATICALLY OVER THE PAST YEAR AND REACHED A MILESTONE OF MORE THAN 30,000 PARTICIPATING MEMBERS OFFERING PEER-TO-PEER SUPPORT AND ADVICE TO ONE ANOTHER.

NOF HAS APPOINTED ONE OF ITS VOLUNTEER SUPPORT GROUP LEADERS TO SERVE AS THE FOUNDATION'S NATIONAL SUPPORT GROUP LEADER. THIS IMPORTANT VOLUNTEER POSITION IS RESPONSIBLE FOR INITIATING CONTACT WITH PROSPECTIVE SUPPORT GROUP LEADERS AND PROVIDING INFORMATION AND PEER-TO-PEER SUPPORT AS THE NEW GROUP GETS ESTABLISHED. NEW SUPPORT GROUPS ARE NOW REQUIRED TO HAVE A MEDICAL ADVISOR AND AT LEAST FIVE FOUNDING MEMBERS TO AFFILIATE WITH THE FOUNDATION TO IMPROVE THE QUALITY OF INFORMATION DISSEMINATED THROUGH THE SUPPORT GROUPS AND GIVE NEW GROUPS A BETTER CHANCE AT SUCCEEDING.

NOF CURRENTLY REACHES OVER 145,000 UNIQUE MONTHLY VISITORS ON ITS WEBSITE - WWW.NOF.ORG - AND THOUSANDS MORE HAVE CONNECTED WITH THE ORGANIZATION VIA ITS SOCIAL MEDIA PLATFORMS ON FACEBOOK, TWITTER AND LINKEDIN. THE FOUNDATION'S WEBSITE IS ITS MOST VALUABLE CHANNEL FOR COMMUNICATING DIRECTLY WITH THE OSTEOPOROSIS PATIENTS, CAREGIVERS AND 632212 08-25-16 63212 08-25-16 63212 08

| Schedule O (Form 990 or 990-EZ) (2016) | Page 2 |
|---|---|
| Name of the organization NATIONAL OSTEOPOROSIS FOUNDATION | Employer identification number 36-3350532 |
| THE GENERAL PUBLIC. IN MAY 2016, NOF FINALIZED A YEAR-LON | G PROCESS TO |
| UPDATE THE CONTENT AND LAYOUT OF ITS WEBSITE TO PROVIDE A | MORE DIRECT |
| PATH FOR PATIENTS, PROFESSIONALS, CAREGIVERS AND THOSE IN | TERESTED IN |
| PREVENTION TO FIND THE INFORMATION THEY NEED. THE SITE WA | S RE-LAUNCHED |
| IN MAY 2016 IN TIME FOR NATIONAL OSTEOPOROSIS MONTH. THE | WEBSITE |
| INCLUDES NEW EDUCATIONAL VIDEOS FROM NOF EXPERTS AND OTHE | R RESOURCES |
| FOR PATIENTS, CAREGIVERS AND OTHERS INTERESTED IN BONE HE | ALTH. |
| | |
| FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHME | NTS: |

DISTRIBUTED TO PATIENTS, CAREGIVERS AND THE GENERAL PUBLIC WHO HAVE SUBSCRIBED TO RECEIVE THIS NEWSLETTER. IN ADDITION, BIMONTHLY ISSUES OF THE BONESOURCE E-NEWSLETTER WERE SENT TO HEALTHCARE PROFESSIONALS HIGHLIGHTING RESEARCH AND NEWS TO KEEP THEM UP-TO-DATE ON DIAGNOSIS, MANAGEMENT AND TREATMENT OF OSTEOPOROSIS AND FRACTURES.

IN 2016, THE NATIONAL OSTEOPOROSIS FOUNDATION (NOF) AND THE AMERICAN SOCIETY FOR PREVENTIVE CARDIOLOGY (ASPC) RELEASED A JOINT POSITION STATEMENT ON THE LACK OF EVIDENCE LINKING CALCIUM WITH OR WITHOUT VITAMIN D SUPPLEMENTATION TO CARDIOVASCULAR DISEASE IN GENERALLY HEALTHY ADULTS. THIS OFFICIAL POSITION STATEMENT WAS ADOPTED BY THE BOARDS OF DIRECTORS OF BOTH SOCIETIES AS OF JULY 2016 AND IS PUBLISHED IN THE OCTOBER 25, 2016 ISSUE OF THE ANNALS OF INTERNAL MEDICINE. NOF AND ASPC CONVENED AN EXPERT PANEL TO EVALUATE THE EFFECTS ON CARDIOVASCULAR DISEASE OF DIETARY AND SUPPLEMENTAL CALCIUM BASED ON THE EXISTING PEER-REVIEWED SCIENTIFIC LITERATURE AS OF JULY 1, 2016. THE EXPERT PANEL CONSIDERED THE FINDINGS OF THE ACCOMPANYING UPDATED EVIDENCE REPORT PROVIDED BY AN INDEPENDENT EVIDENCE REVIEW TEAM AT TUFTS UNIVERSITY SCHOOL OF MEDICINE. 632212 08-25-16 Schedule O (Form 990 or 990-EZ) (2016) 48

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Name of the organization

NOF AND ASPC SHARED THE FINDINGS FROM THIS EVIDENCE REPORT AND INFORMATION ON ITS POSITION STATEMENT AT SEVERAL PROFESSIONAL CONFERENCES IN 2016, INCLUDING NOF'S INTERDISCIPLINARY SYMPOSIUM ON OSTEOPOROSIS, ASPC'S ANNUAL CONFERENCE, AND THE ACADEMY OF NUTRITION AND DIETETICS FOOD AND NUTRITION CONFERENCE AND EXPO. NOF ALSO CONDUCTED MEDIA OUTREACH REGARDING THE POSITION STATEMENT AND SHARED THE INFORMATION IN ALL OF ITS COMMUNICATIONS WITH PATIENTS, CAREGIVERS AND THE GENERAL PUBLIC.

NOF HOSTED A SERIES OF WEBINARS FOR THE PUBLIC AND HEALTHCARE PROFESSIONALS ON OSTEOPOROSIS AND SPINE FRACTURES INCLUDING: SAFE MOVEMENT TECHNIQUES TO PREVENT SPINE FRACTURES; WHAT YOU NEED TO KNOW ABOUT SPINE FRACTURES IF YOU HAVE OSTEOPOROSIS; AND UNDERSTANDING THE DOWNWARD SPIRAL AND MORTALITY RISK FOR PATIENTS WITH VERTEBRAL COMPRESSION FRACTURES FOR HEALTHCARE PROFESSIONALS.

NOF'S ONLINE COMMUNITY, HOSTED BY INSPIRE, PASSED THE 30,000 MEMBERS THRESHOLD THIS YEAR. NOF STAFF AND SEVERAL VOLUNTEER MODERATORS HELP TO MAINTAIN THE OPEN AND SUPPORTIVE ATMOSPHERE ON THIS ONLINE COMMUNITY AND TO ANSWER SPECIFIC QUESTIONS POSED MY MEMBERS.

FOR MAY'S NATIONAL OSTEOPOROSIS MONTH, NOF HOSTED A FREE WEBINAR FOR PATIENTS AND HEALTHCARE PROFESSIONALS ON MEDICATION AND TREATMENT OPTIONS; PROVIDED DOWNLOADABLE MATERIALS ONLINE INCLUDING TWO NEW INFOGRAPHICS FEATURING OSTEOPOROSIS AND FRACTURE FACTS; AND CONDUCTED MEDIA OUTREACH GENERATING APPROXIMATELY 150 MILLION MEDIA IMPRESSIONS.

49

| Name of the organization NATIONAL OSTEOPOROSIS FOUNDATION | Employer identification number 36-3350532 |
|--|---|
| IN 2016, NOF ALSO RECEIVED UNDERWRITING TO SUPPORT THE UP | DATING AND |
| PRINTING OF ITS POPULAR "YOUR GUIDE TO A BONE HEALTHY DIE | T" BROCHURE. |
| PRINT AND DIGITAL COPIES WERE MADE AVAILABLE TO PATIENTS | AND HCPS |
| NATIONWIDE. | |
| | |
| FORM 990, PART VI, SECTION B, LINE 11B: | |

THE DIRECTOR OF FINANCE AND THE SENIOR ACCOUNTANT, AS WELL AS THE EXECUTIVE DIRECTOR/CEO, REVIEW THE FEDERAL FORM 990 AS PREPARED BY RENNER & COMPANY, CPA, PC TO DETERMINE IF THE INFORMATION PRESENTED IN THE FEDERAL FORM 990 IS IN AGREEMENT WITH INFORMATION ORIGINALLY PROVIDED TO RENNER & COMPANY CPA, PC. THE FOUNDATION AND RENNER & COMPANY, CPA. PC DISCUSS ISSUES, IF ANY, BEFORE THE FEDERAL FORM 990 IS FILED WITH THE INTERNAL REVENUE SERVICE. BOARD MEMBERS ARE NOTIFIED THAT THE COMPLETED FEDERAL FORM 990 IS AVAILABLE FOR THEIR REVIEW.

FORM 990, PART VI, SECTION B, LINE 12C:

THE BOARD ANNUALLY REVIEWS THE CONFLICT OF INTEREST POLICY AND DISCLOSES ANY POTENTIAL CONFLICT OF INTEREST. SENIOR STAFF, OFFICERS, AND HIGHLY COMPENSATED EMPLOYEES ARE ASKED TO SIGN A CONFLICT OF INTEREST DISCLOSURE STATEMENT THE SIGNED DOCUMENTS ARE REVIEWED BY THE EXECUTIVE DIRECTOR/CEO AND KEPT BY THE DIRECTOR OF FINANCE. THE CONFLICT OF INTEREST POLICY IS ALWAYS TAKEN INTO CONSIDERATION WHEN THERE IS THE POTENTIAL FOR CONFLICT, PARTICULARLY WHEN SIGNING NEW CONTRACTS OR BEGINNING NEW RELATIONSHIPS. ANY POSSIBLE APPEARANCE OF CONFLICT OF INTEREST THAT ARISES IN THE COURSE OF BUSINESS IS RESEARCHED TO DETERMINE THE EXISTENCE OF A CONFLICT. IF A CONTRACT IS TO BE MADE WITH A RELATED PARTY, IT IS DISCLOSED TO THE BOARD AND A VOTE IS TAKEN IF THE FOUNDATION'S STAFF MEMBERS IDENTIFY A CONFLICT OF INTEREST. THE FOUNDATION'S EXECUTIVE DIRECTOR/CEO AND ITS DIRECTOR OF 632212 08-25-16 Schedule O (Form 990 or 990-EZ) (2016) 50 15390523 783690 1323.001 2016.03040 NATIONAL OSTEOPOROSIS FOUND 1323_001

| Schedule O (Form 990 or 990-EZ) (2016) | Page 2 |
|---|--------------------------------|
| Name of the organization | Employer identification number |
| NATIONAL OSTEOPOROSIS FOUNDATION | 36-3350532 |
| | |
| OPERATIONS SHARE THIS INFORMATION WITH THE EXECUTIVE COMM | ITTEE OF THE BOARD |
| | |

FOR ITS ACTION.

FORM 990, PART VI, SECTION B, LINE 15:

COMPENSATION SURVEYS FOR EMPLOYEES IN SIMILAR POSITIONS WITH SIMILAR RESPONSIBILITIES IN THE NOT-FOR-PROFIT INDUSTRY ARE USED AS BENCHMARKS FOR DETERMINING COMPENSATION OF OFFICERS AND KEY EMPLOYEES. THE COMPENSATION FOR THE EXECUTIVE DIRECTOR/CEO IS DECIDED BY THE BOARD PRIVATELY. EACH YEAR, PRIOR TO THE MEETING WHEN THE COMPENSATION DECISION IS MADE, THE CHAIRMAN OF THE BOARD REVIEWS COMPARABLE SALARIES IN THE NOT-FOR-PROFIT INDUSTRY AND SENDS OUT A PERFORMANCE REVIEW TO EACH BOARD MEMBER TO USE IN EVALUATING THE EXECUTIVE DIRECTOR/CEO'S PERFORMANCE.

FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990: AL,AK,AR,AZ,CA,CO,CT,FL,GA,HI,IL,KS,KY,ME,MD,MA,MI,MN,MS,MO,NH,NJ,NM,NY,NC ND, OH, OK, OR, PA, RI, SC, TN, UT, VA, WA, WV, WI

FORM 990, PART VI, SECTION C, LINE 19:

THE FOUNDATION'S GOVERNING DOCUMENTS AND CONFLICT OF INTEREST POLICY ARE NOT MADE PUBLIC AS THE FOUNDATION BELIEVES THESE ARE PROPRIETARY IN NATURE. THE FOUNDATION'S FINANCIAL STATEMENTS AND FEDERAL FORM 990 ARE MADE AVAILABLE TO THE PUBLIC ON THE FOUNDATION'S WEBSITE.

FORM 990, PART IX, LINE 11G, OTHER FEES:

CONSULTING EXPENSES:

PROGRAM SERVICE EXPENSES

MANAGEMENT AND GENERAL EXPENSES

FUNDRAISING EXPENSES

632212 08-25-16

Schedule O (Form 990 or 990-EZ) (2016)

15390523 783690 1323.001

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171,869.

4,192.

33,535.

| Schedule O (Form 990 or 990-EZ) (2016) Name of the organization | Page 2 Employer identification number |
|--|---------------------------------------|
| NATIONAL OSTEOPOROSIS FOUNDATION | 36-3350532 |
| TOTAL EXPENSES | 209,596. |
| OTHER CONTRACTUAL SERVICES: | |
| PROGRAM SERVICE EXPENSES | 434,501. |
| MANAGEMENT AND GENERAL EXPENSES | 10,598. |
| FUNDRAISING EXPENSES | 84,781. |
| TOTAL EXPENSES | 529,880. |
| TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A | 739,476. |
| FORM 990, PART IX, LINE 24E, ALL OTHER FUNCTIONAL EXPEN | SES: |
| COURIER: | E1 770 |
| PROGRAM SERVICE EXPENSES | 51,772. |
| MANAGEMENT AND GENERAL EXPENSES FUNDRAISING EXPENSES | 1,263. |
| TOTAL EXPENSES | 63,137. |
| | |
| POSTAGE: | |
| PROGRAM SERVICE EXPENSES | 42,661. |
| MANAGEMENT AND GENERAL EXPENSES | 1,041. |
| FUNDRAISING EXPENSES | 8,324. |
| TOTAL EXPENSES | 52,026. |
| WEBSITE HOSTING: | |
| PROGRAM SERVICE EXPENSES | 39,454. |
| MANAGEMENT AND GENERAL EXPENSES | 962. |
| FUNDRAISING EXPENSES | 7,698. |
| TOTAL EXPENSES | 48,114. |

632212 08-25-16

2016.03040 NATIONAL OSTEOPOROSIS FOUND 1323_001

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| Name of the organization | Employer identification numb |
|---|--|
| NATIONAL OSTEOPOROSIS FOUNDATION CAGING SERVICES: | 36-3350532 |
| PROGRAM SERVICE EXPENSES | 27,30 |
| MANAGEMENT AND GENERAL EXPENSES | 660 |
| FUNDRAISING EXPENSES | 5,328 |
| TOTAL EXPENSES | 33,299 |
| HONORARIUM: | |
| PROGRAM SERVICE EXPENSES | 23,73 |
| MANAGEMENT AND GENERAL EXPENSES | 57 |
| FUNDRAISING EXPENSES | 4,63 |
| TOTAL EXPENSES | 28,95 |
| BANK SERVICE CHARGES: | |
| PROGRAM SERVICE EXPENSES | 23,21 |
| MANAGEMENT AND GENERAL EXPENSES | 56 |
| FUNDRAISING EXPENSES | 4,53 |
| TOTAL EXPENSES | 28,31 |
| TELEPHONE: | |
| PROGRAM SERVICE EXPENSES | 20,40 |
| MANAGEMENT AND GENERAL EXPENSES | 49 |
| FUNDRAISING EXPENSES | 3,98 |
| TOTAL EXPENSES | 24,88 |
| FULFILLMENT SERVICES: | |
| PROGRAM SERVICE EXPENSES | 17,66 |
| MANAGEMENT AND GENERAL EXPENSES | 43 |
| FUNDRAISING EXPENSES | 3 , 4 4 Schedule O (Form 990 or 990-EZ) (20 |

| Name of the organization NATIONAL OSTEOPOROSIS FOUNDATION | Employer identification numbe 36-3350532 |
|---|--|
| TOTAL EXPENSES | 21,537 |
| | |
| MISCELLANEOUS: | |
| PROGRAM SERVICE EXPENSES | 11,840 |
| MANAGEMENT AND GENERAL EXPENSES | 289 |
| FUNDRAISING EXPENSES | 2,311 |
| TOTAL EXPENSES | 14,440 |
| MOVING: | |
| PROGRAM SERVICE EXPENSES | 10,960 |
| MANAGEMENT AND GENERAL EXPENSES | 267 |
| FUNDRAISING EXPENSES | 2,139 |
| TOTAL EXPENSES | 13,366 |
| PROFESSIONAL DUES: | |
| PROGRAM SERVICE EXPENSES | 8,735 |
| MANAGEMENT AND GENERAL EXPENSES | 213 |
| FUNDRAISING EXPENSES | 1,704 |
| TOTAL EXPENSES | 10,652 |
| LICENSES & FEES: | |
| PROGRAM SERVICE EXPENSES | 8,392 |
| MANAGEMENT AND GENERAL EXPENSES | 205 |
| FUNDRAISING EXPENSES | 1,638 |
| TOTAL EXPENSES | 10,235 |
| DUES AND SUBSCRPTIONS: | |
| PROGRAM SERVICE EXPENSES | 7,634 |

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| Name of the organization NATIONAL OSTEOPOROSIS FOUNDATION | Employer identification numl 36-3350532 |
|--|---|
| MANAGEMENT AND GENERAL EXPENSES | 18 |
| FUNDRAISING EXPENSES | 1,49 |
| TOTAL EXPENSES | 9,31 |
| SHIPPING: | |
| PROGRAM SERVICE EXPENSES | 6,57 |
| MANAGEMENT AND GENERAL EXPENSES | 16 |
| FUNDRAISING EXPENSES | 1,28 |
| TOTAL EXPENSES | 8,01 |
| MEETINGS: | |
| PROGRAM SERVICE EXPENSES | 3,93 |
| MANAGEMENT AND GENERAL EXPENSES | 9 |
| FUNDRAISING EXPENSES | 76 |
| TOTAL EXPENSES | 4,79 |
| SUPPLIES: | |
| PROGRAM SERVICE EXPENSES | 2,70 |
| MANAGEMENT AND GENERAL EXPENSES | 6 |
| FUNDRAISING EXPENSES | 52 |
| TOTAL EXPENSES | 3,29 |
| DESIGN: | |
| PROGRAM SERVICE EXPENSES | 2,00 |
| MANAGEMENT AND GENERAL EXPENSES | 4 |
| FUNDRAISING EXPENSES | 39 |
| TOTAL EXPENSES | 2,44 |
| TOTAL OTHER EXPENSES ON FORM 990, PART IX, LINE 24E, CO | |
| 632212 08-25-16 Sc 55 | chedule O (Form 990 or 990-EZ) (20 |

| Schedule O (Form 990 or 990-EZ) (2016) Name of the organization | | Pag Employer identification numb 36-3350532 |
|--|--------------------------|---|
| NATIONAL O | STEOPOROSIS FOUNDATION | |
| FORM 990, PART XII, LINE | 2C: | |
| NO CHANGE FROM PRIOR YEA | | |
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| 332212 08-25-16 | 56 | Schedule O (Form 990 or 990-EZ) (20 |
| 90523 783690 1323.001 | 2016.03040 NATIONAL OSTE | OPOROSIS FOUND 1323_0 |

| FORM 99 | 00 PAGE 10 | - | | | | | | 990 | | | | | | - | |
|--------------|-------------------------------------|------------------|--------|------|---------|-------------|-----------------------------|------------------|------------------------|----------------------------|---------------------------|--|-------------------------------|---------------------------|---------------------------------------|
| Asset No. | Description | Date Acquired | Method | Life | C o n v | Line No. | Unadjusted Cost Or Basis | Bus % Excl | Section 179 Expense | * Reduction In Basis | Basis For Depreciation | Beginning Accumulated Depreciation | Current Sec 179 Expense | Current Year Deduction | Ending Accumulated Depreciation |
| | FURNITURE AND FIXTURES | | | | | | | | | | | | | | |
| 1 | ARTWORK | 03/01/90 | SL | 5.00 | | 16 | 2,256. | | | | 2,256. | 2,256. | | 0. | 2,256. |
| 2 | ARTWORK | 05/01/90 | SL | 5.00 | | 16 | 1,292. | | | | 1,292. | 1,292. | | ٥. | 1,292. |
| 3 | ARTWORK | 05/01/90 | SL | 5.00 | | 16 | 870. | | | | 870. | 870. | | 0. | 870. |
| 4 | ARTWORK | 06/01/90 | SL | 5.00 | | 16 | 551. | | | | 551. | 551. | | ٥. | 551. |
| 5 | ARTWORK | 03/01/91 | SL | 5.00 | | 16 | 1,336. | | | | 1,336. | 1,336. | | 0. | 1,336. |
| 11 | EXECUTIVE HIGH BACK CHAIR | 04/16/02 | SL | 5.00 | | 16 | 1,055. | | | | 1,055. | 1,055. | | ٥. | 1,055. |
| 13 | FILE CABINETS FROM THE 5TH FLOOR | 05/14/07 | SL | 5.00 | | 16 | 215. | | | | 215. | 215. | | 0. | 215. |
| 14 | FILE CABINETS FROM THE 5TH FLOOR | 05/14/07 | SL | 5.00 | | 16 | 215. | | | | 215. | 215. | | 0. | 215. |
| 15 | FILE CABINETS FROM THE 5TH FLOOR | 05/14/07 | SL | 5.00 | | 16 | 215. | | | | 215. | 215. | | ٥. | 215. |
| 16 | FILE CABINETS FROM THE 5TH FLOOR | 05/14/07 | SL | 5.00 | | 16 | 215. | | | | 215. | 215. | | ٥. | 215. |
| 17 | FILE CABINETS FROM THE 5TH FLOOR | 05/14/07 | SL | 5.00 | | 16 | 215. | | | | 215. | 215. | | 0. | 215. |
| 19 | MEDIA WALL | 05/22/08 | SL | 5.00 | | 16 | 3,890. | | | | 3,890. | 3,890. | | ٥. | 3,890. |
| 20 | EXHIBIT DISPLAYS | 07/25/08 | SL | 5.00 | | 16 | 10,881. | | | | 10,881. | 10,881. | | ٥. | 10,881. |
| 21 | FILE CABINET 1 OF 15 @100 EACH | 10/29/09 | SL | 5.00 | | 16 | 100. | | | | 100. | 100. | | ٥. | 100. |
| 22 | FILE CABINET 2 OF 15 @100 EACH | 10/29/09 | SL | 5.00 | | 16 | 100. | | | | 100. | 100. | | ٥. | 100. |
| 23 | FILE CABINET 3 OF 15 @100 EACH | 10/29/09 | SL | 5.00 | | 16 | 100. | | | | 100. | 100. | | ٥. | 100. |
| 24 | FILE CABINET 4 OF 15 @100 EACH | 10/29/09 | SL | 5.00 | | 16 | 100. | | | | 100. | 100. | | 0. | 100. |

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(D) - Asset disposed

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|--------------|--|------------------|--------|------|---------|-------------|-----------------------------|------------------|------------------------|----------------------------|---------------------------|--|-------------------------------|---------------------------|---------------------------------------|
| Asset No. | Description | Date Acquired | Method | Life | C o n v | Line No. | Unadjusted Cost Or Basis | Bus % Excl | Section 179 Expense | * Reduction In Basis | Basis For Depreciation | Beginning Accumulated Depreciation | Current Sec 179 Expense | Current Year Deduction | Ending Accumulated Depreciation |
| 25 | FILE CABINET 5 OF 15 @100 EACH | 10/29/09 | SL | 5.00 | | 16 | 100. | | | | 100. | 100. | | 0. | 100. |
| | FILE CABINET 6 OF 15 @100 EACH | 10/29/09 | SL | 5.00 | | 16 | 100. | | | | 100. | 100. | | 0. | 100. |
| | FILE CABINET 7 OF 15 @100 EACH | 10/29/09 | SL | 5.00 | | 16 | 100. | | | | 100. | 100. | | 0. | 100. |
| | FILE CABINET 8 OF 15 @100 EACH | 10/29/09 | | 5.00 | | 16 | 100. | | | | 100. | 100. | | 0. | 100. |
| | FILE CABINET 9 OF 15 @100 EACH | 10/29/09 | | 5.00 | | 16 | 100. | | | | 100. | 100. | | 0. | 100. |
| | FILE CABINET 10 OF 15 @100 EACH | 10/29/09 | | 5.00 | | 16 | 100. | | | | 100. | 100. | | 0. | 100. |
| | FILE CABINET 11 OF 15 @100 | 10/29/09 | | 5.00 | | 16 | 100. | | | | 100. | 100. | | 0. | 100. |
| | EACH FILE CABINET 12 OF 15 @100 | | | | | | - | | | | | - | | | - |
| | EACH FILE CABINET 13 OF 15 @100 | 10/29/09 | | 5.00 | | 16 | 100. | | | | 100. | 100. | | 0. | 100. |
| | EACH FILE CABIENT 14 OF 15 @100 | 10/29/09 | | 5.00 | | 16 | 100. | | | | 100. | 100. | | 0. | 100. |
| 34 | EACH SANDUSKY LEE STEEL 5 SHELF | 10/29/09 | SL | 5.00 | | 16 | 100. | | | | 100. | 100. | | 0. | 100. |
| 36 | BOOKCASE 1HON 38000 STEEL KNEESPACE | 11/23/09 | SL | 5.00 | | 16 | 394. | | | | 394. | 394. | | 0. | 394. |
| 37 | CREDENZA 1HON 38000 STEEL KNEESPACE | 11/23/09 | SL | 5.00 | | 16 | 872. | | | | 872. | 872. | | 0. | 872. |
| 38 | CREDENZA 1 OFFICE SOURCE METAL 3 | 11/23/09 | SL | 5.00 | | 16 | 872. | | | | 872. | 872. | | 0. | 872. |
| 39 | DRAWER PEDESTAL | 11/23/09 | SL | 5.00 | | 16 | 224. | | | | 224. | 224. | | 0. | 224. |
| 40 | 1 OFS "C" COLLECTION CHERRY 5 SHELF HIBOY BOOKSHELF | 11/23/09 | SL | 5.00 | | 16 | 424. | | | | 424. | 424. | | 0. | 424. |
| 41 | GLOBAL ADAPDABILITIES BOOKCASE | 11/23/09 | SL | 5.00 | | 16 | 505. | | | | 505. | 505. | | 0. | 505. |
| 42 | GLOBAL ADAPDABILITIES BOOKCASE | 11/23/09 | SL | 5.00 | | 16 | 505. | | | | 505. | 505. | | 0. | 505. |
| 43 | GLOBAL ADAPDABILITIES BOOKCASE | 11/23/09 | SL | 5.00 | | 16 | 505. | | | | 505. | 505. | | 0. | 505. |

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(D) - Asset disposed

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| Asset No. | Description | Date Acquired | Method | Life | C o n v | Line No. | Unadjusted Cost Or Basis | Bus % Excl | Section 179 Expense | * Reduction In Basis | Basis For Depreciation | Beginning Accumulated Depreciation | Current Sec 179 Expense | Current Year Deduction | Ending Accumulated Depreciation |
| 44 | GLOBAL ADAPDABILITIES BOOKCASE | 11/23/09 | SL | 5.00 | | 16 | 505. | | | | 505. | 505. | | ٥. | 505. |
| 45 | BOOKCASE, 6FT WOOD 1 OF 2 | 03/08/10 | SL | 5.00 | | 16 | 75. | | | | 75. | 75. | | 0. | 75. |
| 46 | BOOKCASE 6FT 2 OF 2 | 03/08/10 | SL | 5.00 | | 16 | 75. | | | | 75. | 75. | | ٥. | 75. |
| 47 | BOOKCASE, SMALL WOOD | 03/08/10 | SL | 5.00 | | 16 | 25. | | | | 25. | 25. | | 0. | 25. |
| 48 | BOOKSHELF, SMALL METAL | 03/08/10 | SL | 5.00 | | 16 | 10. | | | | 10. | 10. | | 0. | 10. |
| 49 | 1 BOX OF DRINKING GLASSES | 03/08/10 | SL | 5.00 | | 16 | 5. | | | | 5. | 5. | | 0. | 5. |
| 50 | CHAIR, CIRCLE PATTERN W/WHEELS 1 OF 4 | 03/08/10 | SL | 5.00 | | 16 | 25. | | | | 25. | 25. | | ٥. | 25. |
| 51 | CHAIR, CIRCLE PATTERN W/WHEELS 2 OF 4 | 03/08/10 | SL | 5.00 | | 16 | 25. | | | | 25. | 25. | | ٥. | 25. |
| 52 | CHAIR, CIRCLE PATTERN W/WHEELS 3 OF 4 | 03/08/10 | SL | 5.00 | | 16 | 25. | | | | 25. | 25. | | ٥. | 25. |
| 53 | CHAIR, CIRCLE PATTERN W/WHEELS 4 OF 4 | 03/08/10 | SL | 5.00 | | 16 | 25. | | | | 25. | 25. | | ٥. | 25. |
| 54 | CHAIR, CIRCLE PATTERN W/NO WHEELS 1 OF 10 | 03/08/10 | SL | 5.00 | | 16 | 25. | | | | 25. | 25. | | ٥. | 25. |
| 55 | CHAIR, CIRCLE PATTERN W/NO WHEELS 2 OF 10 | 03/08/10 | SL | 5.00 | | 16 | 25. | | | | 25. | 25. | | 0. | 25. |
| 56 | CHAIR, CIRCLE PATTERN W/NO WHEELS 3 OF 10 | 03/08/10 | SL | 5.00 | | 16 | 25. | | | | 25. | 25. | | 0. | 25. |
| 57 | CHAIR, CIRCLE PATTERN W/NO WHEELS 4 OF 10 | 03/08/10 | SL | 5.00 | | 16 | 25. | | | | 25. | 25. | | 0. | 25. |
| 58 | CHAIR, CIRCLE PATTERN W/NO WHEELS 5 OF 10 | 03/08/10 | SL | 5.00 | | 16 | 25. | | | | 25. | 25. | | 0. | 25. |
| 59 | CHAIR, CIRCLE PATTERN W/NO WHEELS 6 OF 10 | 03/08/10 | SL | 5.00 | | 16 | 25. | | | | 25. | 25. | | ٥. | 25. |
| 60 | CHAIR, CIRCLE PATTERN W/NO WHEELS 7 OF 10 | 03/08/10 | SL | 5.00 | | 16 | 25. | | | | 25. | 25. | | ٥. | 25. |
| 61 | CHAIR, CIRCLE PATTERN W/NO WHEELS 9 OF 10 | 03/08/10 | SL | 5.00 | | 16 | 25. | | | | 25. | 25. | | 0. | 25. |

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(D) - Asset disposed

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C o n Unadjusted Cost Or Basis Reduction In Beginning Accumulated Ending Accumulated Date Bus Section 179 Basis For Current Current Year Asset Line No. Method Life Description No Acquired % Expense Basis Depreciation Sec 179 Deduction v Excl Depreciation Expense Depreciation CHAIR, CIRCLE PATTERN W/NO 62 WHEELS 8 OF 10 03/08/10 SL 5.00 16 25. 25 25. 0. 25. CHAIR, CIRCLE PATTERN W/NO 63 WHEELS 10 OF 10 03/08/10 SL 5,00 16 25. 25. 25. 0. 25. FILE CABINET, 2 DRAWER 03/08/10 SL 5.00 16 50. 50. 0. 50 68 LATERAL 50 FILE CABINET, 2 DRAWER 69 LATERAL 03/08/10 SL 5.00 16 50 50 50 0. 50 FILE CABINET, 4 DRAWER 03/08/10 SL 5.00 16 75 75 75 0. 75. 70 LATERAL 1 OF 5 FILE CABINET, 4 DRAWER 16 03/08/10 SL 5,00 75. 75. 75. 0. 75. 72 LATERAL 2 OF 5 FILE CABINET, 4 DRAWER 16 75. 73 LATERAL 3 OF 5 03/08/10 SL 5.00 75. 75. 0. 75. FILE CABINET, 4 DRAWER 16 03/08/10 SL 5.00 75. 75. 75. Ο. 75. 74 LATERAL 4 OF 5 FILE CABINET, 4 DRAWER 16 03/08/10 SL 5.00 75. 75. 75. 75 LATERAL 5 OF 5 75 0. 87 EXPANDABLE WALL BANNER STAND 05/13/11 SL 16 5.00 1,095. 1,095. 1,095. 0. 1,095. 89 CONFERENCE ROOM TABLE 16 10/10/15 SL 5.00 84. 2 516. 2 516 503 587. 90 DESK/CUBICLE RECONFIGURATION 10/10/15 SL 5,00 16 3,844, 3,844. 128. 769 897 91 OFFICE CHAIRS (6) 16 12/03/15 SL 5.00 2,024 405 405 2,024 12/03/15 SL 16 92 BAR STOOLS (4) 5.00 1,582, 1,582. 316 316. * 990 PAGE 10 TOTAL -41,488 41,488, 31,734. 1,993 33,727, FURNITURE AND FIXTURES MACHINERY AND EQUIPMENT 94 LASER JET 6P PRINTER 11/01/98 SL 5.00 16 760. 760 760 0. 760 96 AMEX MULTIMEDIA PROJECTOR 06/30/01 SL 5.00 16 2,933, 2,933, 2,933, 0. 2,933.

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(D) - Asset disposed

FORM 990 PAGE 10

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|--------------|---|------------------|--------|------|---------|-------------|-----------------------------|------------------|------------------------|----------------------------|---------------------------|--|-------------------------------|---------------------------|---------------------------------------|
| Asset No. | Description | Date Acquired | Method | Life | C o n v | Line No. | Unadjusted Cost Or Basis | Bus % Excl | Section 179 Expense | * Reduction In Basis | Basis For Depreciation | Beginning Accumulated Depreciation | Current Sec 179 Expense | Current Year Deduction | Ending Accumulated Depreciation |
| 97 | FILE SERVER W/ ADDITIONAL HARD DRIVE | 03/31/03 | SL | 5.00 | | 16 | 5,070. | | | | 5,070. | 5,070. | | 0. | 5,070. |
| 99 | DELL POWEREDGE 2600 | 08/01/04 | SL | 5.00 | | 16 | 12,990. | | | | 12,990. | 12,990. | | 0. | 12,990. |
| 100 | DELL POWEREDGE 2600 | 08/01/04 | SL | 5.00 | | 16 | 9,790. | | | | 9,790. | 9,790. | | 0. | 9,790. |
| 101 | BLACKBERRY SERVER & SPAM | 08/01/04 | SL | 5.00 | | 16 | 1,390. | | | | 1,390. | 1,390. | | 0. | 1,390. |
| 102 | HP LASER JET AND DELL POWER | 08/01/04 | SL | 5.00 | | 16 | 630. | | | | 630. | 630. | | 0. | 630. |
| 113 | DELL OPTIPLEX GX 520 MT 4 | 10/26/06 | SL | 5.00 | | 16 | 1,399. | | | | 1,399. | 1,399. | | 0. | 1,399. |
| 114 | BENQ PB6200 DLP PROJECTOR | 02/09/06 | SL | 5.00 | | 16 | 1,185. | | | | 1,185. | 1,185. | | 0. | 1,185. |
| 115 | DELL OPTI GX620 DT P4 | 01/31/07 | SL | 5.00 | | 16 | 1,344. | | | | 1,344. | 1,344. | | 0. | 1,344. |
| 124 | ACER V193 | 08/24/10 | SL | 5.00 | | 16 | 180. | | | | 180. | 180. | | 0. | 180. |
| 125 | ACER V193 | 08/24/10 | SL | 5.00 | | 16 | 180. | | | | 180. | 180. | | 0. | 180. |
| 126 | DELL OPTIPLEX 780 DT CORE | 08/30/10 | SL | 5.00 | | 16 | 895. | | | | 895. | 895. | | 0. | 895. |
| 127 | DELL OPTIPLEX 780 DT CORE | 08/30/10 | SL | 5.00 | | 16 | 895. | | | | 895. | 895. | | 0. | 895. |
| 130 | 1 DELL OPTIPLEX RAM | 10/08/10 | SL | 5.00 | | 16 | 105. | | | | 105. | 105. | | 0. | 105. |
| 135 | 1 ACER V193 | 01/24/11 | SL | 5.00 | | 16 | 198. | | | | 198. | 198. | | 0. | 198. |
| 136 | 1 ACER V193 | 01/24/11 | SL | 5.00 | | 16 | 198. | | | | 198. | 198. | | 0. | 198. |
| 137 | DELL OPTIPLEX 780 DT CORE 2 | 01/24/11 | SL | 5.00 | | 16 | 1,112. | | | | 1,112. | 890. | | 222. | 1,112. |
| 138 | DELL OPTIPLEX 780 DT CORE 2 | 01/24/11 | SL | 5.00 | | 16 | 1,112. | | | | 1,112. | 889. | | 222. | 1,112. |
| 139 | DELL OPTIPLEX 780 DT CORE 2 | 01/24/11 | SL | 5.00 | | 16 | 1,112. | | | | 1,112. | 889. | | 222. | 1,112. |

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| | JU TAGE IV | | | | | | | 550 | | | | | | | · · · · · · · · · · · · · · · · · · · |
|--------------|--|------------------|--------|------|------------------|-------------|-----------------------------|------------------|------------------------|-----------------------|---------------------------|--|-------------------------------|---------------------------|---------------------------------------|
| Asset No. | Description | Date Acquired | Method | Life | C o n v | Line No. | Unadjusted Cost Or Basis | Bus % Excl | Section 179 Expense | Reduction In Basis | Basis For Depreciation | Beginning Accumulated Depreciation | Current Sec 179 Expense | Current Year Deduction | Ending Accumulated Depreciation |
| 140 | DELL OPTIPLEX 780 DT CORE 2 | 01/24/11 | SL | 5.00 | | 16 | 1,112. | | | | 1,112. | 889. | | 222. | 1,112. |
| 141 | TELEPHONE SYSTEM - AVAYA | 03/01/11 | SL | 5.00 | | 16 | 32,713. | | | | 32,713. | 32,713. | | ٥. | 32,713. |
| 142 | DELL LATITUDE E6410 | 03/21/11 | SL | 5.00 | | 16 | 1,290. | | | | 1,290. | 1,032. | | 258. | 1,290. |
| 143 | DELL LATITUDE E5420 | 12/13/11 | SL | 5.00 | | 16 | 1,100. | | | | 1,100. | 898. | | 202. | 1,100. |
| 144 | DELL LATITUDE E6230 | 04/23/13 | SL | 5.00 | | 16 | 1,350. | | | | 1,350. | 1,349. | | 1. | 1,350. |
| 145 | DELL LATITUDE E6230 | 05/01/13 | SL | 5.00 | | 16 | 24. | | | | 24. | 24. | | 0. | 24. |
| 146 | HP LASERJET PRINTER | 03/20/14 | SL | 5.00 | | 16 | 849. | | | | 849. | 537. | | 170. | 707. |
| 147 | 8 DELL LAPTOPS | 05/31/14 | SL | 5.00 | | 16 | 10,200. | | | | 10,200. | 6,911. | | 2,040. | 8,951. |
| 148 | 1 PANASONIC TOUGH BOOK | 03/03/14 | SL | 5.00 | | 16 | 1,650. | | | | 1,650. | | | 0. | |
| 149 | DELL LATITUDE E5450 | 07/07/15 | SL | 5.00 | | 16 | 1,250. | | | | 1,250. | 104. | | 250. | 354. |
| 150 | DELL LATITUDE E5450 | 07/07/15 | SL | 5.00 | | 16 | 1,335. | | | | 1,335. | 111. | | 267. | 378. |
| 151 | HP M201DW LASER JET PRO PRINTER | 07/07/15 | SL | 5.00 | | 16 | 155. | | | | 155. | 13. | | 31. | 44. |
| 152 | DELL LATITUDE E5450 | 07/17/15 | SL | 5.00 | | 16 | 1,215. | | | | 1,215. | 101. | | 243. | 344. |
| 153 | SHARP AQUOS 70 INCH HD TV | 10/16/15 | SL | 5.00 | | 16 | 2,068. | | | | 2,068. | 69. | | 414. | 483. |
| 281 | DELL OPTIPLEX 755 DT CORE 2 DUO | 02/15/08 | SL | 3.00 | | 16 | 1,154. | | | | 1,154. | 1,154. | | 0. | 1,154. |
| 282 | JUVIENT HEALTH 1000N | 12/31/16 | SL | 5.00 | | 16 | 3,565. | | | | 3,565. | | | 0. | |
| | * 990 PAGE 10 TOTAL - MACHINERY AND EQUIPMENT | | | | | | 104,508. | | | | 104,508. | 88,715. | | 4,764. | 93,482. |
| | COMPUTER SOFTWARE | | | | | | | | | | | | | | |

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| | O FAGE 10 | | | | | | | 990 | - | | | | - | | |
|--------------|--|------------------|--------|------|---------|-------------|-----------------------------|------------------|------------------------|----------------------------|---------------------------|--|-------------------------------|---------------------------|---------------------------------------|
| Asset No. | Description | Date Acquired | Method | Life | C o n v | Line No. | Unadjusted Cost Or Basis | Bus % Excl | Section 179 Expense | * Reduction In Basis | Basis For Depreciation | Beginning Accumulated Depreciation | Current Sec 179 Expense | Current Year Deduction | Ending Accumulated Depreciation |
| 155 | MICROSOFT SOFTWARE - DONATED | 02/11/08 | SL | 5.00 | | 16 | 20,810. | | | | 20,810. | 20,810. | | 0. | 20,810. |
| 156 | WEALTH POINT PROFESSIONAL | 03/31/08 | SL | 5.00 | | 16 | 2,129. | | | | 2,129. | 2,129. | | 0. | 2,129. |
| 157 | ADOBE SUITE 3 SOFTWARE | 04/15/08 | SL | 5.00 | | 16 | 1,799. | | | | 1,799. | 1,799. | | 0. | 1,799. |
| 158 | WEALTH POINT PROFESSIONAL | 07/09/08 | SL | 3.00 | | 16 | 6,388. | | | | 6,388. | 6,388. | | 0. | 6,388. |
| 159 | SSI - GREAT PLAINS | 09/28/04 | SL | 3.00 | | 16 | 10,131. | | | | 10,131. | 10,131. | | 0. | 10,131. |
| | UNCONFIRMITY, LLC WEBSITE DESIGN | 01/30/07 | SL | 3.00 | | 16 | 8,480. | | | | 8,480. | 8,480. | | 0. | 8,480. |
| 161 | UNCONFIRMITY WEB REDEVELOPMENT I & II 30% | 10/30/09 | SL | 3.00 | | 16 | 20,670. | | | | 20,670. | 20,670. | | 0. | 20,670. |
| 162 | UNCONFIRMITY LLC WEB REDEVELOPMENT | 03/16/10 | SL | 3.00 | | 16 | 13,130. | | | | 13,130. | 13,130. | | 0. | 13,130. |
| 163 | UNCONFIRMITY LLC WEB REDESIGN PHASE I &II | 06/01/10 | SL | 3.00 | | 16 | 5,600. | | | | 5,600. | 5,600. | | 0. | 5,600. |
| 164 | UNCONFIRMITY LLC WEB REDESIGN PHASE I &II | 08/03/10 | SL | 3.00 | | 16 | 9,600. | | | | 9,600. | 9,600. | | 0. | 9,600. |
| 165 | UNCONFIRMITY LLC WEB REDESIGN PHASE I & II PROGRA | 08/03/10 | SL | 3.00 | | 16 | 6,000. | | | | 6,000. | 6,000. | | 0. | 6,000. |
| 166 | NOF STAFF WEB REDEVELOPMENT | 01/31/10 | SL | 3.00 | | 16 | 1,430. | | | | 1,430. | 1,430. | | 0. | 1,430. |
| 167 | NOF STAFF WEB REDEVELOPMENT | 01/31/10 | SL | 3.00 | | 16 | 367. | | | | 367. | 367. | | 0. | 367. |
| 168 | NOF STAFF WEB REDEVELOPMENT | 02/28/10 | SL | 3.00 | | 16 | 804. | | | | 804. | 804. | | 0. | 804. |
| 169 | NOF STAFF WEB REDEVELOPMENT | 02/28/10 | SL | 3.00 | | 16 | 77. | | | | 77. | 77. | | 0. | 77. |
| 170 | NOF STAFF WEB REDEVELOPMENT | 03/31/10 | SL | 3.00 | | 16 | 722. | | | | 722. | 722. | | 0. | 722. |
| 171 | NOF STAFF WEB REDEVELOPMENT | 03/31/10 | SL | 3.00 | | 16 | 149. | | | | 149. | 149. | | 0. | 149. |
| 172 | NOF STAFF WEB REDEVELOPMENT | 04/30/10 | SL | 3.00 | | 16 | 1,910. | | | | 1,910. | 1,910. | | 0. | 1,910. |

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| Asset No. | Description | Date Acquired | Method | Life | C o n v | Line No. | Unadjusted Cost Or Basis | Bus % Excl | Section 179 Expense | * Reduction In Basis | Basis For Depreciation | Beginning Accumulated Depreciation | Current Sec 179 Expense | Current Year Deduction | Ending Accumulated Depreciation |
|--------------|-----------------------------|------------------|--------|------|---------|-------------|-----------------------------|------------------|------------------------|----------------------------|---------------------------|--|-------------------------------|---------------------------|---------------------------------------|
| 173 | NOF STAFF WEB REDEVELOPMENT | 04/30/10 | SL | 3.00 | | 16 | 206. | | | | 206. | 206. | | 0. | 206. |
| 174 | NOF STAFF WEB REDEVELOPMENT | 05/31/10 | SL | 3.00 | | 16 | 1,896. | | | | 1,896. | 1,896. | | 0. | 1,896. |
| 175 | NOF STAFF WEB REDEVELOPMENT | 05/31/10 | SL | 3.00 | | 16 | 362. | | | | 362. | 362. | | 0. | 362. |
| 176 | NOF STAFF WEB REDEVELOPMENT | 06/30/10 | SL | 3.00 | | 16 | 3,209. | | | | 3,209. | 3,210. | | 0. | 3,210. |
| 177 | NOF STAFF WEB REDEVELOPMENT | 06/30/10 | SL | 3.00 | | 16 | 460. | | | | 460. | 460. | | 0. | 460. |
| 178 | NOF STAFF WEB REDEVELOPMENT | 07/31/10 | SL | 3.00 | | 16 | 2,012. | | | | 2,012. | 2,012. | | 0. | 2,012. |
| 179 | NOF STAFF WEB REDEVELOPMENT | 07/31/10 | SL | 3.00 | | 16 | 299. | | | | 299. | 299. | | 0. | 299. |
| 180 | NOF STAFF WEB REDEVELOPMENT | 08/31/10 | SL | 3.00 | | 16 | 2,333. | | | | 2,333. | 2,333. | | 0. | 2,333. |
| 181 | NOF STAFF WEB REDEVELOPMENT | 08/31/10 | SL | 3.00 | | 16 | 376. | | | | 376. | 376. | | 0. | 376. |
| 182 | NOF STAFF WEB REDEVELOPMENT | 09/17/10 | SL | 3.00 | | 16 | 2,880. | | | | 2,880. | 2,880. | | 0. | 2,880. |
| 183 | NOF STAFF WEB REDEVELOPMENT | 09/17/10 | SL | 3.00 | | 16 | 447. | | | | 447. | 447. | | 0. | 447. |
| 184 | THE BOSS GROUP | 06/30/10 | SL | 3.00 | | 16 | 23,360. | | | | 23,360. | 23,360. | | 0. | 23,360. |
| 185 | THE BOSS GROUP | 08/13/10 | SL | 3.00 | | 16 | 2,600. | | | | 2,600. | 2,600. | | 0. | 2,600. |
| 186 | THE BOSS GROUP | 08/20/10 | SL | 3.00 | | 16 | 2,600. | | | | 2,600. | 2,600. | | 0. | 2,600. |
| 187 | THE BOSS GROUP | 08/27/10 | SL | 3.00 | | 16 | 2,600. | | | | 2,600. | 2,600. | | 0. | 2,600. |
| 188 | THE BOSS GROUP | 09/03/10 | SL | 3.00 | | 16 | 2,600. | | | | 2,600. | 2,600. | | 0. | 2,600. |
| 189 | THE BOSS GROUP | 09/10/10 | SL | 3.00 | | 16 | 2,600. | | | | 2,600. | 2,600. | | 0. | 2,600. |
| 190 | THE BOSS GROUP | 09/17/10 | SL | 3.00 | | 16 | 2,600. | | | | 2,600. | 2,600. | | 0. | 2,600. |

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| 0101 01 | JO FAGE 10 | | | | | | 990 | _ | | | | | | |
|--------------|----------------|------------------|--------|------|-------------|--------------------------------|------------------|------------------------|----------------------------|---------------------------|--|-------------------------------|---------------------------|---------------------------------------|
| Asset No. | Description | Date Acquired | Method | Life | Li≥ Conv | ne Unadjusted Cost Or Basis | Bus % Excl | Section 179 Expense | * Reduction In Basis | Basis For Depreciation | Beginning Accumulated Depreciation | Current Sec 179 Expense | Current Year Deduction | Ending Accumulated Depreciation |
| 191 | THE BOSS GROUP | 09/24/10 | SL | 3.00 | 1 | 2,600. | | | | 2,600. | 2,600. | | 0. | 2,600. |
| 192 | ARTSMITH MEDIA | 01/17/11 | SL | 3.00 | 1 | 8,033. | | | | 8,033. | 8,033. | | 0. | 8,033. |
| 193 | ARTSMITH MEDIA | 02/15/11 | SL | 3.00 | 1 | 3,583. | | | | 3,583. | 3,583. | | 0. | 3,583. |
| 194 | ARTSMITH MEDIA | 02/15/11 | SL | 3.00 | 1 | 2,200. | | | | 2,200. | 2,200. | | 0. | 2,200. |
| 195 | ARTSMITH MEDIA | 03/15/11 | SL | 3.00 | 1 | 3,210. | | | | 3,210. | 3,210. | | 0. | 3,210. |
| 196 | ARTSMITH MEDIA | 03/15/11 | SL | 3.00 | 1 | 1,603. | | | | 1,603. | 1,603. | | 0. | 1,603. |
| 197 | ARTSMITH MEDIA | 04/15/11 | SL | 3.00 | 1 | 3,210. | | | | 3,210. | 3,210. | | 0. | 3,210. |
| 198 | ARTSMITH MEDIA | 04/15/11 | SL | 3.00 | 1 | 1,200. | | | | 1,200. | 1,200. | | 0. | 1,200. |
| 199 | ARTSMITH MEDIA | 05/15/11 | SL | 3.00 | 1 | 1,606. | | | | 1,606. | 1,606. | | 0. | 1,606. |
| 200 | ARTSMITH MEDIA | 05/15/11 | SL | 3.00 | 1 | 3,615. | | | | 3,615. | 3,615. | | 0. | 3,615. |
| 201 | ARTSMITH MEDIA | 06/15/11 | SL | 3.00 | 1 | 3,210. | | | | 3,210. | 3,210. | | 0. | 3,210. |
| 202 | ARTSMITH MEDIA | 06/15/11 | SL | 3.00 | 1 | 1,000. | | | | 1,000. | 1,000. | | 0. | 1,000. |
| 203 | ARTSMITH MEDIA | 06/15/11 | SL | 3.00 | 1 | 5 750. | | | | 750. | 750. | | 0. | 750. |
| 204 | ARTSMITH MEDIA | 06/15/11 | SL | 3.00 | 1 | 669. | | | | 669. | 669. | | 0. | 669. |
| 205 | ARTSMITH MEDIA | 07/01/11 | SL | 3.00 | 1 | 3,000. | | | | 3,000. | 3,000. | | 0. | 3,000. |
| 206 | ARTSMITH MEDIA | 07/15/11 | SL | 3.00 | 1 | 3,210. | | | | 3,210. | 3,210. | | 0. | 3,210. |
| 207 | ARTSMITH MEDIA | 07/15/11 | SL | 3.00 | 1 | 5 1,000. | | | | 1,000. | 1,000. | | 0. | 1,000. |
| 208 | ARTSMITH MEDIA | 07/15/11 | SL | 3.00 | 10 | 5 1,500. | | | | 1,500. | 1,500. | | 0. | 1,500. |

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(D) - Asset disposed

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| | JO FAGE IO | | | | | | | 990 | | | | | | | |
|--------------|-----------------------------------|------------------|--------|------|---------|-------------|-----------------------------|------------------|------------------------|----------------------------|---------------------------|--|-------------------------------|---------------------------|---------------------------------------|
| Asset No. | Description | Date Acquired | Method | Life | C o n v | Line No. | Unadjusted Cost Or Basis | Bus % Excl | Section 179 Expense | * Reduction In Basis | Basis For Depreciation | Beginning Accumulated Depreciation | Current Sec 179 Expense | Current Year Deduction | Ending Accumulated Depreciation |
| 209 | ARTSMITH MEDIA | 08/01/11 | SL | 3.00 | | 16 | 1,575. | | | | 1,575. | 1,575. | | 0. | 1,575. |
| 210 | ARTSMITH MEDIA | 08/15/11 | SL | 3.00 | | 16 | 3,000. | | | | 3,000. | 3,000. | | 0. | 3,000. |
| 211 | ARTSMITH MEDIA | 08/15/11 | SL | 3.00 | | 16 | 2,000. | | | | 2,000. | 2,000. | | 0. | 2,000. |
| 212 | ARTSMITH MEDIA | 09/01/11 | SL | 3.00 | | 16 | 2,063. | | | | 2,063. | 2,063. | | 0. | 2,063. |
| 213 | ARTSMITH MEDIA | 09/15/11 | SL | 3.00 | | 16 | 1,000. | | | | 1,000. | 1,000. | | 0. | 1,000. |
| 214 | ARTSMITH MEDIA | 09/15/11 | SL | 3.00 | | 16 | 1,000. | | | | 1,000. | 1,000. | | 0. | 1,000. |
| 215 | ARTSMITH MEDIA | 09/15/11 | SL | 3.00 | | 16 | 1,233. | | | | 1,233. | 1,233. | | 0. | 1,233. |
| 216 | ARTSMITH MEDIA | 10/01/11 | SL | 3.00 | | 16 | 4,125. | | | | 4,125. | 4,125. | | 0. | 4,125. |
| 217 | ARTSMITH MEDIA | 10/17/11 | SL | 3.00 | | 16 | 6,033. | | | | 6,033. | 6,033. | | 0. | 6,033. |
| 218 | ARTSMITH MEDIA | 11/15/11 | SL | 3.00 | | 16 | 5,900. | | | | 5,900. | 5,900. | | 0. | 5,900. |
| 219 | ARTSMITH MEDIA | 12/15/11 | SL | 3.00 | | 16 | 6,528. | | | | 6,528. | 6,528. | | 0. | 6,528. |
| | BLAIR, DUBLIER, AND ASSOCIATES | 12/31/09 | SL | 3.00 | | 16 | 550. | | | | 550. | 550. | | ٥. | 550. |
| 221 | BLAIR, DUBLIER, AND ASSOCIATES | 01/31/10 | SL | 3.00 | | 16 | 400. | | | | 400. | 400. | | 0. | 400. |
| | BLAIR, DUBLIER, AND ASSOCIATES | 05/31/10 | SL | 3.00 | | 16 | 585. | | | | 585. | 585. | | 0. | 585. |
| 223 | BLAIR, DUBLIER, AND ASSOCIATES | 06/30/10 | SL | 3.00 | | 16 | 1,540. | | | | 1,540. | 1,540. | | 0. | 1,540. |
| 224 | BLAIR, DUBLIER, AND ASSOCIATES | 10/31/10 | SL | 3.00 | | 16 | 750. | | | | 750. | 750. | | 0. | 750. |
| 225 | DELCOR TECHNOLOGY SOLUTIONS | 10/31/10 | SL | 3.00 | | 16 | 595. | | | | 595. | 595. | | 0. | 595. |
| 226 | DELCOR TECHNOLOGY SOLUTIONS | 11/30/10 | SL | 3.00 | | 16 | 648. | | | | 648. | 648. | | 0. | 648. |

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| | JO FAGE 10 | | | - | | | | 990 | | | - | | - | | |
|--------------|-----------------------------|------------------|--------|------|---------|-------------|-----------------------------|------------------|------------------------|----------------------------|---------------------------|--|-------------------------------|---------------------------|---------------------------------------|
| Asset No. | Description | Date Acquired | Method | Life | C o r v | Line No. | Unadjusted Cost Or Basis | Bus % Excl | Section 179 Expense | * Reduction In Basis | Basis For Depreciation | Beginning Accumulated Depreciation | Current Sec 179 Expense | Current Year Deduction | Ending Accumulated Depreciation |
| 227 | DELCOR TECHNOLOGY SOLUTIONS | 12/31/10 | SL | 3.00 | | 16 | 1,155. | | | | 1,155. | 1,155. | | 0. | 1,155. |
| 228 | NOF STAFF CRM DESIGN STUDY | 10/31/10 | SL | 3.00 | | 16 | 3,747. | | | | 3,747. | 3,747. | | 0. | 3,747. |
| 229 | NOF STAFF CRM DESIGN STUDY | 10/31/10 | SL | 3.00 | | 16 | 434. | | | | 434. | 434. | | 0. | 434. |
| 230 | NOF STAFF CRM DESIGN STUDY | 11/30/10 | SL | 3.00 | | 16 | 2,275. | | | | 2,275. | 2,275. | | 0. | 2,275. |
| 231 | NOF STAFF CRM DESIGN STUDY | 11/30/10 | SL | 3.00 | | 16 | 340. | | | | 340. | 340. | | 0. | 340. |
| 232 | GARY B. CRM | 12/27/10 | SL | 3.00 | | 16 | 298. | | | | 298. | 298. | | 0. | 298. |
| 233 | NOF STAFF CRM DESIGN STUDY | 12/31/10 | SL | 3.00 | | 16 | 3,337. | | | | 3,337. | 3,337. | | 0. | 3,337. |
| 234 | NOF STAFF CRM DESIGN STUDY | 12/31/10 | SL | 3.00 | | 16 | 764. | | | | 764. | 764. | | 0. | 764. |
| 235 | NOF STAFF CRM DESIGN STUDY | 12/31/10 | SL | 3.00 | | 16 | 1,189. | | | | 1,189. | 1,189. | | 0. | 1,189. |
| 236 | NOF STAFF CRM DESIGN STUDY | 01/31/11 | SL | 3.00 | | 16 | 1,310. | | | | 1,310. | 1,310. | | 0. | 1,310. |
| 237 | NOF STAFF CRM DESIGN STUDY | 01/31/11 | SL | 3.00 | | 16 | 336. | | | | 336. | 336. | | 0. | 336. |
| 238 | NOF STAFF CRM DESIGN STUDY | 02/28/11 | SL | 3.00 | | 16 | 3,546. | | | | 3,546. | 3,546. | | ٥. | 3,546. |
| 239 | NOF STAFF CRM DESIGN STUDY | 02/28/11 | SL | 3.00 | | 16 | 526. | | | | 526. | 526. | | 0. | 526. |
| 240 | NOF STAFF CRM DESIGN STUDY | 03/31/11 | SL | 3.00 | | 16 | 4,999. | | | | 4,999. | 4,999. | | ٥. | 4,999. |
| 241 | NOF STAFF CRM DESIGN STUDY | 03/31/11 | SL | 3.00 | | 16 | 728. | | | | 728. | 728. | | 0. | 728. |
| 242 | FARRAND O'DONOGHUE | 03/11/11 | SL | 3.00 | | 16 | 180. | | | | 180. | 180. | | ٥. | 180. |
| 243 | FARRAND O'DONOGHUE | 04/08/11 | SL | 3.00 | | 16 | 405. | | | | 405. | 405. | | 0. | 405. |
| 244 | NOF STAFF CRM DESIGN STUDY | 04/30/11 | SL | 3.00 | | 16 | 9,148. | | | | 9,148. | 9,150. | | 0. | 9,150. |

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| Asset No. | Description | Date Acquired | Method | Life | C o n v | Line No. | Unadjusted Cost Or Basis | Bus % Excl | Section 179 Expense | * Reduction In Basis | Basis For Depreciation | Beginning Accumulated Depreciation | Current Sec 179 Expense | Current Year Deduction | Ending Accumulated Depreciation |
|--------------|----------------------------|------------------|--------|------|---------|-------------|-----------------------------|------------------|------------------------|----------------------------|---------------------------|--|-------------------------------|---------------------------|---------------------------------------|
| 245 | NOF STAFF CRM DESIGN STUDY | 04/30/11 | SL | 3.00 | | 16 | 1,169. | | | | 1,169. | 1,169. | | 0. | 1,169. |
| 246 | NOF STAFF CRM DESIGN STUDY | 05/31/11 | SL | 3.00 | | 16 | 556. | | | | 556. | 556. | | 0. | 556. |
| 247 | NOF STAFF CRM DESIGN STUDY | 05/31/11 | SL | 3.00 | | 16 | 101. | | | | 101. | 101. | | 0. | 101. |
| 248 | NOF STAFF CRM DESIGN STUDY | 06/30/11 | SL | 3.00 | | 16 | 1,921. | | | | 1,921. | 1,921. | | 0. | 1,921. |
| 249 | NOF STAFF CRM DESIGN STUDY | 06/30/11 | SL | 3.00 | | 16 | 255. | | | | 255. | 255. | | ٥. | 255. |
| 250 | NOF STAFF CRM DESIGN STUDY | 07/31/11 | SL | 3.00 | | 16 | 3,016. | | | | 3,016. | 3,016. | | 0. | 3,016. |
| 251 | NOF STAFF CRM DESIGN STUDY | 07/31/11 | SL | 3.00 | | 16 | 414. | | | | 414. | 414. | | ٥. | 414. |
| 252 | NOF STAFF CRM DESIGN STUDY | 08/31/11 | SL | 3.00 | | 16 | 3,127. | | | | 3,127. | 3,127. | | ٥. | 3,127. |
| 253 | NOF STAFF CRM DESIGN STUDY | 08/31/11 | SL | 3.00 | | 16 | 463. | | | | 463. | 463. | | ٥. | 463. |
| 254 | BLACKBAUD | 10/13/10 | SL | 3.00 | | 16 | 20,250. | | | | 20,250. | 20,250. | | ٥. | 20,250. |
| 255 | BLACKBAUD | 10/13/10 | SL | 3.00 | | 16 | 3,680. | | | | 3,680. | 3,680. | | ٥. | 3,680. |
| 256 | BLACKBAUD | 12/30/10 | SL | 3.00 | | 16 | 15. | | | | 15. | 15. | | ٥. | 15. |
| 257 | BLACKBAUD | 01/01/11 | SL | 3.00 | | 16 | 76,000. | | | | 76,000. | 76,000. | | 0. | 76,000. |
| 258 | BLACKBAUD | 02/26/11 | SL | 3.00 | | 16 | 4,466. | | | | 4,466. | 4,466. | | ٥. | 4,466. |
| 259 | BLACKBAUD | 02/28/11 | SL | 3.00 | | 16 | 6,750. | | | | 6,750. | 6,750. | | 0. | 6,750. |
| 260 | BLACKBAUD | 03/08/11 | SL | 3.00 | | 16 | 24. | | | | 24. | 24. | | 0. | 24. |
| 261 | BLACKBAUD | 03/31/11 | SL | 3.00 | | 16 | 13,538. | | | | 13,538. | 13,538. | | 0. | 13,538. |
| 262 | BLACKBAUD | 04/29/11 | SL | 3.00 | | 16 | 7,310. | | | | 7,310. | 7,310. | | 0. | 7,310. |

628111 04-01-16

(D) - Asset disposed

FORM 990 PAGE 10

| 9 | 9 | 0 |
|---|---|---|
|---|---|---|

| | JO FAGE 10 | | | | | | | 990 | _ | | | | | | |
|--------------|--|------------------|--------|------|----|----|-----------------------------|------------------|------------------------|----------------------------|---------------------------|--|-------------------------------|---------------------------|---------------------------------------|
| Asset No. | Description | Date Acquired | Method | Life | L► | | Unadjusted Cost Or Basis | Bus % Excl | Section 179 Expense | * Reduction In Basis | Basis For Depreciation | Beginning Accumulated Depreciation | Current Sec 179 Expense | Current Year Deduction | Ending Accumulated Depreciation |
| 263 | BLACKBAUD | 05/04/11 | SL | 3.00 | 1 | .6 | 127. | | | | 127. | 127. | | 0. | 127. |
| 264 | BLACKBAUD | 05/31/11 | SL | 3.00 | 1 | .6 | 19,710. | | | | 19,710. | 19,710. | | 0. | 19,710. |
| 265 | BLACKBAUD | 06/30/11 | SL | 3.00 | 1 | 6 | 14,162. | | | | 14,162. | 14,162. | | 0. | 14,162. |
| 266 | BLACKBAUD | 07/28/11 | SL | 3.00 | 1 | .6 | 8,511. | | | | 8,511. | 8,511. | | 0. | 8,511. |
| 267 | BLACKBAUD | 08/31/11 | SL | 3.00 | 1 | 6 | 28,078. | | | | 28,078. | 28,676. | | 0. | 28,676. |
| 268 | CQ ROLL CALL GROUP | 10/19/10 | SL | 3.00 | 1 | .6 | 2,500. | | | | 2,500. | 2,500. | | 0. | 2,500. |
| 269 | IMPORT O MATIC SOFTWARE | 01/04/11 | SL | 3.00 | 1 | 6 | 4,995. | | | | 4,995. | 4,995. | | ٥. | 4,995. |
| 270 | IMPORT O MATIC SETUP | 01/04/11 | SL | 3.00 | 1 | .6 | 1,050. | | | | 1,050. | 1,050. | | 0. | 1,050. |
| 271 | ADOBE ACROBAT PRO X | 10/27/12 | SL | 3.00 | 1 | 6 | 1,726. | | | | 1,726. | 1,727. | | 0. | 1,727. |
| 272 | ADOBE ACROBAT X LICENSE | 01/27/13 | SL | 3.00 | 1 | .6 | 2,208. | | | | 2,208. | 2,208. | | 0. | 2,208. |
| 273 | ADOBE ACROBAT XI 2 YEAR UPDATE | 01/27/13 | SL | 3.00 | 1 | 6 | 708. | | | | 708. | 708. | | ٥. | 708. |
| 274 | NOF ELEARNING PORTAL IMPLEMENTATION | 03/16/15 | SL | 3.00 | 1 | .6 | 25,600. | | | | 25,600. | 6,234. | | 8,333. | 14,567. |
| 275 | GODADDY PREMIUM CERTIFICATE | 07/17/15 | SL | 3.00 | 1 | 6 | 200. | | | | 200. | 41. | | 100. | 141. |
| 279 | UNCONFIRMITY LLC WEB REDESIGN PHASE I & II PROGRA | 09/30/10 | SL | 3.00 | 1 | .6 | 9,600. | | | | 9,600. | 9,600. | | 0. | 9,600. |
| | * 990 PAGE 10 TOTAL - COMPUTER SOFTWARE | | | | | | 545,307. | | | | 545,307. | 526,384. | | 8,433. | 534,817. |
| | * GRAND TOTAL 990 PAGE 10 DEPR | | | | | | 691,303. | | | | 691,303. | 646,833. | | 15,190. | 662,026. |
| | CURRENT YEAR ACTIVITY | | | | | | | | | | | | | | |
| | BEGINNING BALANCE | | | | | | 687,738. | | | 0. | 687,738. | 646,833. | | | 662,026. |

628111 04-01-16

(D) - Asset disposed

| FORM 990 PAGE 10 990 | | | | | | | | | | | | | | | |
|----------------------|-------------------|------------------|--------|------|---------|-------------|-----------------------------|------------------|------------------------|----------------------------|---------------------------|--|-------------------------------|---------------------------|---------------------------------------|
| Asset No. | Description | Date Acquired | Method | Life | C o n v | Line No. | Unadjusted Cost Or Basis | Bus % Excl | Section 179 Expense | * Reduction In Basis | Basis For Depreciation | Beginning Accumulated Depreciation | Current Sec 179 Expense | Current Year Deduction | Ending Accumulated Depreciation |
| | ACQUISITIONS | | | | | | 3,565. | | | ٥. | 3,565. | 0. | | | ٥. |
| | DISPOSITIONS | | | | | | ٥. | | | 0. | 0. | ٥. | | | Ο. |
| | ENDING BALANCE | | | | | | 691,303. | | | 0. | 691,303. | 646,833. | | | 662,026. |
| | ENDING ACCUM DEPR | | | | | | | | | | | 662,026. | | | |
| | ENDING BOOK VALUE | | | | | | | | | | | 29,277. | | | |
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628111 04-01-16

| Form 4562 | |
|--|------|
| Department of the Treasury Internal Revenue Service | (99) |
| Name(s) shown on return | |

Depreciation and Amortization (Including Information on Listed Property)

990

Attach to your tax return.

Information about Form 4562 and its separate instructions is at www.irs.gov/form4562. Business or activity to which this form relates

Attachment Sequence No. 179 Identifying number

ΖU

OMB No. 1545-0172

6

| NAT | FIONAL OSTEOPOROSIS | 5 FOUNDATI | ON | FORM 9 | 90 P | AGE 10 | | 36-3350532 |
|------------|--|--|---|--------------------|-----------------|----------------|-------------|----------------------------|
| Pa | rt I Election To Expense Certain Prop | erty Under Section 1 | 79 Note: If you have | any listed p | roperty, | complete Part | V before y | ou complete Part I. |
| 1 | Maximum amount (see instructions) | | | | | | 1 1 | 500,000. |
| 2 T | otal cost of section 179 property pla | ced in service (see | instructions) | | | | 2 | |
| 3 T | hreshold cost of section 179 propert | ty before reduction | in limitation | | | | 3 | 2,010,000. |
| 4 F | Reduction in limitation. Subtract line 3 | 3 from line 2. If zero | o or less, enter -0 | | | | 4 | |
| 5 D | ollar limitation for tax year. Subtract line 4 from li | ne 1. If zero or less, enter | -0 If married filing separa | ately, see instruc | tions | | 5 | |
| 6 | (a) Description of p | property | (b) Co | st (business use | only) | (c) Elected | d cost | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | isted property. Enter the amount from | | | | 7 | | | |
| | otal elected cost of section 179 prop | | | | | | | |
| | entative deduction. Enter the smalle | | | | | | | |
| | Carryover of disallowed deduction fro | | | | | | | |
| | Business income limitation. Enter the | | | | | | | |
| | Section 179 expense deduction. Add | | | | | | 12 | |
| | Carryover of disallowed deduction to Con't use Part II or Part III below fo | | | / | 13 | | | |
| | rt II Special Depreciation Allow | | | include lister | d nroner | tv) | | |
| | Special depreciation allowance for qu | | | | | | | |
| | | | | •••• | | - | 14 | |
| | he tax year Property subject to section 168(f)(1) e | | | | | | 14 | |
| | Other depreciation (including ACRS) | | | | | | ···· | 15,190. |
| | rt III MACRS Depreciation (Don | | operty) (See instruct | | | | 10 | 10,100 |
| | | | Section A | | | | | |
| 17 N | ACRS deductions for assets placed | l in service in tax ve | - | | | | 17 | |
| | you are electing to group any assets placed in se | | | | | | | |
| | | | e During 2016 Tax | | | | ation Syste | em |
| | (a) Classification of property | (b) Month and year placed in service | (c) Basis for deprecia (business/investment only - see instructio | t use (a) | Recovery period | (e) Convention | (f) Method | (g) Depreciation deduction |
| 100 | 2 year property | | | | | | | |
| <u>19a</u> | 3-year property | _ | | | | | | |
| <u>b</u> | 5-year property 7-year property | _ | | | | | | |
| d | 10-year property | _ | | | | | | |
| | | _ | | | | | | |
| f | 15-year property 20-year property | _ | | | | | | |
| | 25-year property | - | | 2 | 5 yrs. | | S/L | |
| g | | / | | | 7.5 yrs. | MM | S/L | |
| h | Residential rental property | / | | | .5 yrs. | MM | S/L | |
| | | / | | | 9 yrs. | MM | S/L | |
| i | Nonresidential real property | / | | | 5 yrs. | MM | S/L | |
| | Section C - Assets | Placed in Service | During 2016 Tax Y | /ear Using tl | ne Alteri | | | tem |
| 20a | Class life | | | | | | S/L | |
| <u></u> b | 12-year | - | | 1 | 2 yrs. | | S/L | |
| c | 40-year | / | | | 0 yrs. | MM | S/L | |
| | rt IV Summary (See instructions.) | | | I | | | . 1 | |
| 21 L | isted property. Enter amount from lir | | | | | | 21 | |
| | otal. Add amounts from line 12, lines | | | | line 21. | | | |
| | Enter here and on the appropriate line | | | | | r | 22 | 15,190. |
| | or assets shown above and placed i | | | | | | | |
| | portion of the basis attributable to see | - | | | 23 | | | |
| 61625 | 1 12-21-16 LHA For Paperwork Red | uction Act Notice | , see separate inst | ructions. | | | | Form 4562 (2016 |

15390523 783690 1323.001

⁵⁷ 2016.03040 NATIONAL OSTEOPOROSIS FOUND 1323_001

| | Form 4562 (2016) NATIONAL OSTEOPOROSIS FOUNDATION | | | | | | | | | | | 36-3350532 _{Pag} | | | | |
|-----------------------------|--|------------------------------------|-----------------------|-------------|------------------------|--|-----------|----------|-----------------|-------------------------------------|--------------|---|-------------------|----------------------------------|-----|--|
| Pa | rt V Listed Propert recreation, or a | | tomobiles, ce | ertain oth | ner vehic | les, cer | tain airc | raft, ce | rtain com | puters, a | and prop | perty use | ed for en | tertainm | ent | |
| | Note: For any | vehicle for wh | ich you are u | sing the | standar | d milea | ge rate o | or dedu | cting leas | se expen | ise, com | nplete on | l y 24a, 2 | 24b, colu | ımı | |
| | (a) through (c) (| of Section A, a | all of Section | B, and | Section (| C if app | licable. | | - | - | | - | | | | |
| | | Depreciation | | | | | | _ | | | | - | | | | |
| 24a | Do you have evidence to s | | | Int use cla | aimed? | | es L | _ No | 24b If "Y | <u> </u> | | | | _ Yes ∟ I | (:) | |
| | (a) (b) (c) Type of property (list vehicles first) (list vehicles first) | | 00SL0F other basis | | | (e) Basis for depreciatio (business/investmer use only) | | necovery | | (g) Method/ Convention | | (h) Depreciation deduction | | (i) Electe section cost | | |
| 25 8 | Special depreciation allo | | | , | placed | in servio | ce durin | a the ta | ax vear ar | d | | | | | 001 | |
| | used more than 50% in | | | • • • | • | | | • | 2 | | 25 | | | | | |
| | Property used more that | | | | | | | | | | | | | • | | |
| | | | 9 | 6 | | | | | | | | | | | | |
| | | | 9 | 6 | | | | | | | | | | | | |
| | | : : | 9 | 6 | | | | | | | | | | | | |
| 27 F | Property used 50% or le | ess in a qualifi | ed business | use: | | | | | | | | | | | | |
| | | : : | 9 | 6 | | | | | | S/L - | | | | | | |
| | | : : | 9 | 6 | | | | | | S/L - | | | | | | |
| | | : : | 9 | 6 | | | | | | S/L - | | | | | | |
| 28 A | Add amounts in column | (h), lines 25 t | hrough 27. Ei | nter her | e and on | line 21 | , page 1 | | | | . 28 | | | | | |
| 29 A | Add amounts in column | (i), line 26. En | nter here and | on line | 7, page ⁻ | ا | | | | | | | . 29 | | | |
| | | | S | ection I | 3 - Infor | mation | on Use | of Veh | icles | | | | | | | |
| | plete this section for ve our employees, first ans | | | | | | | | | | | | | | s | |
| | | | | (| a) | (| b) | | (c) | (| d) | (| e) | (1 | f) | |
| 30 T | Total business/investment miles driven during the | | | | nicle | Vehicle | | V | ehicle | Vehicle | | Vehicle | | Veh | nic | |
| у | ear (don't include commuting miles) | | | | | | | | | | | | | | | |
| 31 T | Fotal commuting miles o | driven during t | the year | | | | | | | | | | | | | |
| 32 ⊺ | Fotal other personal (no | ncommuting) | miles | | | | | | | | | | | | | |
| c | driven | - | | | | | | | | | | | | | | |
| | Fotal miles driven during | | | | | | | | | | | | | | | |
| A | Add lines 30 through 32 | 2 | | | | | | | | | _ | | | | | |
| 34 V | Was the vehicle availab | le for persona | l use | Yes | No | Yes | No | Yes | No | Yes | No | Yes | No | Yes | | |
| c | during off-duty hours? | | | | | | | | | | | | | | | |
| 35 V | Was the vehicle used p | rimarily by a m | nore | | | | | | | | | | | | | |
| t | than 5% owner or relate | ed person? | | | | | | | | | | | | | | |
| 36 Is | s another vehicle availa | ble for persor | nal | | | | | | | | | | | | | |
| u | use? | | | | | | | | | | | | | | | |
| | | | Questions f | or Emp | loyers W | /ho Pro | vide Vel | hicles | for Use b | y Their I | Employ | ees | | | | |
| Answ | ver these questions to a | determine if yo | ou meet an e | xceptior | n to com | pleting | Section | B for ve | ehicles us | ed by er | mployee | es who a i | r en't mo | re than a | 5% | |
| owne | ers or related persons. | | | | | | | | | | | | | | | |
| 37 C | Do you maintain a writte | en policy state | ement that pro | ohibits a | all persor | nal use o | of vehicl | es, incl | uding cor | nmuting | , by you | ır | | Yes | | |
| е | employees? | | | | | | | | | | | | | | | |
| | Do you maintain a writte | | | - | | | | - | | | | | | | | |
| | employees? See the ins | | | | | | | | | | | | | | | |
| 39 D | Do you treat all use of ve | ehicles by em | ployees as p | ersonal | use? | | | | | | | | | | | |
| | Do you provide more tha | | - | | | | | - | | | | | | | | |
| t | he use of the vehicles, | | | | | | | | | | | | | | | |
| | Do you meet the require | | | | | | | | | | | | | | | |
| 11 C | Note: If your answer to | 37, 38, 39, 40 | , or 41 is "Ye | s," don' | t comple | te Sect | ion B fo | r the co | overed ve | nicles. | | | | | | |
| 41 C N | rt VI Amortization | | | | | | | | (d) | | | | | | | |
| 41 C N | | (a) Description of costs Date a | | | (b) (c) amortizable | | | e | | (e) Amortiz | | ation An | | (f) nortization | | |
| 41 C N | | | | begins | | amount | | | Code section | | period or pe | | fc | or this year | | |
| 41 ⊡ Pai | (a) Description of | | | | | | | | | | | | | | | |
| 41 D N Pai | | | | | ar: | | | | | | | | | | | |
| 41 D N Pai | (a) Description of | | | | ar: | | | | | | | | | | | |
| 41 [Pai | (a) Description of Amortization of costs th | at begins duri | ing your 2016 | 6 tax yea | | | | | | | | | | | | |
| 41 [Pai 42 A 43 A | (a) Description of Amortization of costs th Amortization of costs th | at begins duri at began befo | pre your 2016 | 6 tax yea | ur | | | | | | | 43 | | | | |
| 41 [Pai 42 A 43 A | (a) Description of Amortization of costs th | at begins duri at began befo | pre your 2016 | 6 tax yea | ur | | | | | | | 43 44 | | orm 456 | | |