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**Return of Organization Exempt From Income Tax** 

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

Inspection

Department of the Treasury Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public

and ending A For the 2018 calendar year, or tax year beginning Check if applicable: C Name of organization D Employer identification number Address change NATIONAL OSTEOPOROSIS FOUNDATION Name change 36-3350532 Doing business as Initial return Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Telephone number Final return/ 703-647-3000 251 18TH STREET S l630 termin-ated 4,732,328. G Gross receipts \$ City or town, state or province, country, and ZIP or foreign postal code 22202 Amended return ARLINGTON, VA H(a) Is this a group return Applica-F Name and address of principal officer: ELIZABETH THOMPSON Yes X No for subordinates? pending SAME AS C ABOVE H(b) Are all subordinates included? Yes No Tax-exempt status: X 501(c)(3) ) ◀ (insert no.) 4947(a)(1) or If "No," attach a list. (see instructions) J Website: ► WWW.NOF.ORG **H(c)** Group exemption number ▶ **K** Form of organization: **X** Corporation Trust Association Other > L Year of formation: 1984 M State of legal domicile: MO Part I Summary Briefly describe the organization's mission or most significant activities: TO PREVENT OSTEOPOROSIS AND Activities & Governance IMPROVE THE LIVES OF THOSE AFFECTED BY THE DISEASE. Check this box if the organization discontinued its operations or disposed of more than 25% of its net assets. 21 Number of voting members of the governing body (Part VI, line 1a) <u>20</u> Number of independent voting members of the governing body (Part VI, line 1b) <u>12</u> 5 Total number of individuals employed in calendar year 2018 (Part V, line 2a) Total number of volunteers (estimate if necessary) 6 7 a Total unrelated business revenue from Part VIII, column (C), line 12 7a 2,031. b Net unrelated business taxable income from Form 990-T, line 38 7b **Prior Year** Current Year 3,772,499. 3,416,385. Contributions and grants (Part VIII, line 1h) Revenue 509,760. 352,183. Program service revenue (Part VIII, line 2g) 182,604. 44,666. Investment income (Part VIII, column (A), lines 3, 4, and 7d) 10 519,393. 437,944. Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 4,688,741. 4,546,693. Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) ........ Ō. 0. Grants and similar amounts paid (Part IX, column (A), lines 1-3) Ō. 0. Benefits paid to or for members (Part IX, column (A), line 4) 1,494,697. 1,503,215. Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) Expenses 5,908. 2,583. 16a Professional fundraising fees (Part IX, column (A), line 11e) **b** Total fundraising expenses (Part IX, column (D), line 25) 2,728,980. 2,643,603. Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 4,229,585. 4,149,401. Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 459,156. 397,292. Revenue less expenses. Subtract line 18 from line 12 Assets or Balances **Beginning of Current Year End of Year** 5,493,997. 6,956,355. 20 Total assets (Part X, line 16) 427,495. 1,905,073. 21 Total liabilities (Part X, line 26) 5,066,502**.** 5,051,282. Net assets or fund balances. Subtract line 21 from line 20 Part II | Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Date Sign ELIZABETH THOMPSON, CHIEF EXECUTIVE OFFICER Here Type or print name and title PTIN Date Preparer's signature Print/Type preparer's name if self-employed South & Hallbe SCOTT E. HALLBERG, CPA P01081188 Paid 5/15/19 Firm's name CALIBRE CPA GROUP PLLC 47-0900880 Preparer Firm's EIN ▶ Firm's address 7501 WISCONSIN AVENUE, SUITE 1200 WEST Use Only Phone no. 202-331-9880 BETHESDA, MD 20814 May the IRS discuss this return with the preparer shown above? (see instructions) X Yes No

Pa	Check if Schedule O contains a response or note to any line in this Part III
1	Briefly describe the organization's mission: SEE SCHEDULE O.
2	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?
•	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X No  If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.
4a	(Code: )(Expenses 1,050,055. including grants of \$ 0 FOR FULL STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS.
4b	(Code:) (Expenses \$ 620,419
	ACCOMPLISHMENTS.
4c	(Code: ) (Expenses \$ 496,886. including grants of \$ ) (Revenue \$ 82,879.)  ADVOCACY: SEE SCHEDULE O FOR FULL STATEMENT OF PROGRAM SERVICE
	ACCOMPLISHMENTS.
4d	Other program services (Describe in Schedule O.)  (Expenses \$ 802,616 • including grants of \$ ) (Revenue \$ 23,680 •)
<u>4e</u>	Total program service expenses ► 2,969,976.  Form <b>990</b> (2018)

### Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
_	public office? If "Yes," complete Schedule C, Part I	3		<u> </u>
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect		Х	
_	during the tax year? If "Yes," complete Schedule C, Part II	4	Λ	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or	_		x
6	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III  Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to	5		
6	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		x
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	0		
'	the any irrepresent historic land areas or historic structures? If "Voc " complete Schoolule D. Port II	7		х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete	<u>'</u>		
Ŭ	Schedule D, Part III	8		х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
•	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	Х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	Х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			37
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	37	X
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses	446	Х	
100	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Λ	
ıza	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a	Х	
h	Was the organization included in consolidated, independent audited financial statements for the tax year?	IZa		
b	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		х
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
b				
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			٦,
	complete Schedule G, Part III	19		X
	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or	ا م		Х
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		_^

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### Part IV Checklist of Required Schedules (continued)

			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		Х
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	
24 a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			.,
_	Schedule K. If "No," go to line 25a	24a		X
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
4	any tax-exempt bonds?  Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24c 24d		
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit	24u		
254	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		x
h	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and	200		
-	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"			
	complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			77
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		х
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		х
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			,,
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		Х
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			Х
25.0	Part V, line 1  Did the organization have a controlled entity within the meaning of section 512(b)(13)?	34		X
	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity	35a		<del>  ^``</del>
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?			
D-	Note. All Form 990 filers are required to complete Schedule O	38	Х	
Pa	Tt V Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V			
	Check if Scriedule O contains a response or note to any line in this Part V			<del>                                     </del>
4 -	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable		Yes	No
	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
_	(gambling) winnings to prize winners?	1c	Х	

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# Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

			Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return 2a	2		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		X
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		X
b	If "Yes," enter the name of the foreign country: ►			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Х
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			v
	any contributions that were not tax deductible as charitable contributions?	6a		Х
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts	۱.,		
_	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).	o		Х
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor			
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
C	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		X
d	to file Form 8282?  If "Yes," indicate the number of Forms 8282 filed during the year 7d	70		
u a	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		Х
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7 <del>f</del>		X
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	<u> </u>		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C'			
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the			
	sponsoring organization have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter:			
а	Initiation fees and capital contributions included on Part VIII, line 12			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
11	Section 501(c)(12) organizations. Enter:			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against			
	amounts due or received from them.)			
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	4		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Note. See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
_	organization is licensed to issue qualified health plans  Enter the amount of reserves on hand  13b  13c	-		
		14a		X
	Did the organization receive any payments for indoor tanning services during the tax year?  If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		<del></del>
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or	175		
	excess parachute payment(s) during the year?	15		х
	If "Yes," see instructions and file Form 4720, Schedule N.			
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		х
	If "Yes," complete Form 4720, Schedule O.			
			200	

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response or note to any line in this Part VI			X
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year			
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 20			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
	officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
	of officers, directors, or trustees, or key employees to a management company or other person?	3		Х
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		Х
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		Х
6	Did the organization have members or stockholders?	6		Х
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
	persons other than the governing body?	7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
а	The governing body?	8a	X	
b	Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
			Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	ļ	
	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	X	
	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	X	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe		.,	
	in Schedule O how this was done	12c	X	
13	Did the organization have a written whistleblower policy?	13	X	
14	Did the organization have a written document retention and destruction policy?	14	Х	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		7,7	
	The organization's CEO, Executive Director, or top management official	15a	X	
b	Other officers or key employees of the organization	15b	X	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			177
_	taxable entity during the year?	16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
<del></del>	exempt status with respect to such arrangements?	16b		
	tion C. Disclosure	77.7	<b>T</b> T	77.0
17	List the states with which a copy of this Form 990 is required to be filed AL, AK, AR, AZ, CA, CO, CT, FL, GA			
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)(3	s only	) availa	able
	for public inspection. Indicate how you made these available. Check all that apply.			
	X Own website X Another's website X Upon request Upon request Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, an	d finar	icial	
	statements available to the public during the tax year.			
20	State the name, address, and telephone number of the person who possesses the organization's books and records			
	DEBRA ERIKSON - 703-647-3000 251 18TH STREET S, #630, ARLINGTON, VA 22202			
	CEE COUEDILE O FOD FILL LICE OF CHAMEC	F	. 000	(0040)
83200	6 12-31-18 SEE SCHEDULE O FOR FULL LIST OF STATES	rorn	1 <b>990</b>	(ZU IX)

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A)  Name and Title	(B) Average			(( Pos	C) ition	1		(D) Reportable	<b>(E)</b> Reportable	<b>(F)</b> Estimated
	hours per week	box	, unle	ss pe	rson i	than is bot or/trus	h an	compensation from	compensation from related	amount of other
	(list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations
(1) JUDY A. BLACK	5.00	,,		,,					0	•
CHAIRMAN	F 00	Х		Х				0.	0.	0.
(2) SUSAN GREENSPAN, M.D.	5.00	,,		\ \ **					0	0
PRESIDENT	E 00	Х		Х				0.	0.	0.
(3) E. MICHAEL LEWIECKI, M.D., FACP	5.00	X		x				0.	0.	0.
VICE PRESIDENT (4) BARBARA HANNAH GRUFFERMAN	5.00	^		^				0.	0.	0.
SECRETARY, INTERIM TREASURER	3.00	X		x				0.	0.	0.
(5) C. BERDON LAWRENCE	5.00			<u> </u>				0.	0.	0.
TRUSTEE	3.00	x						0.	0.	0.
(6) ROBERT F. GAGEL, M.D.	5.00									
TRUSTEE		х						0.	0.	0.
(7) ANDREA SINGER, M.D.	5.00									
CHIEF MEDICAL OFFICER		Х		Х				0.	0.	0.
(8) SUSAN BUKATA, M.D	5.00									
TRUSTEE		Х						0.	0.	0.
(9) BLAIR CHILDS	5.00									_
TRUSTEE		Х						0.	0.	0.
(10) MICHAEL COOK, JD	5.00									
TRUSTEE		Х						0.	0.	0.
(11) KARL INSOGNA, M.D.	5.00								_	
TRUSTEE		Х						0.	0.	0.
(12) DAVID L. KIM	5.00	ļ							•	•
TRUSTEE	F 00	Х						0.	0.	0.
(13) THOMAS F. KOINIS, M.D.	5.00	٠,,							0	0
TRUSTEE	E 00	Х						0.	0.	0.
(14) JOAN M. LAPPE, PHD, RN, FAAN	5.00	X						0.	0.	0.
TRUSTEE	5.00	^						0.	0.	0.
(15) MERYL S. LEBOFF, M.D. TRUSTEE	J.00	X						0.	0.	0.
(16) KENNETH W. LYLES, M.D.	5.00							0.	0.	0.
TRUSTEE	<b>- 3.00</b>	x						0.	0.	0.
(17) MARY OATES, M.D.	5.00	<del> </del>								<u></u>
TRUSTEE		x						0.	0.	0.
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Form 990 (2018) NATIONAL	OSTEOPO	JRO	)S]	LS	F.(	100	ND.	ATTON	36-3350	532 Page 8
Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)  (A) (B) (C) (D) (E) (F)										
(A) (B)								(D)	(E)	(F)
Name and title	Average	(do	Position (do not check more than one				one	Reportable	Reportable	Estimated
	hours per	box	, unle	ss pe	rson	is bot	h an	compensation	compensation	amount of
	week	<del></del>	cer an	aaa	recto	r/trus	tee)	from	from related	other
	(list any	recto						the	organizations	compensation
	hours for related	or di	æ			ated		organization	(W-2/1099-MISC)	from the
	organizations	ustee	truste		gy.	suadı		(W-2/1099-MISC)		organization and related
	below	ual tr	ional		ploye	t con	١.			organizations
	line)	Individual trustee or director	nstitutional trustee	Officer	Key employee	Highest compensated employee	Former			organizations
(18) FREDERICK R. SINGER, M.D.	5.00	_	_							
TRUSTEE		Х						0.	0.	0.
(19) ETHEL S. SIRIS, M.D.	5.00									
TRUSTEE		Х						0.	0.	0.
(20) FELICIA COSMAN, M.D.	5.00								_	_
EDITOR-IN-CHIEF, OSTEOPOROSIS INTERN		Х						0.	0.	0.
(21) ELIZABETH THOMPSON	37.50								_	
CHIEF EXECUTIVE OFFICER		Х		Х				290,513.	0.	21,389.
(22) CLAIRE GILL	37.50									
CHIEF MISSION OFFICER					Х			196,084.	0.	17,236.
(23) DEBBIE ZELDOW	37.50									
EXECUTIVE DIRECTOR, NBHA					Х			167,938.	0.	6,194.
(24) DEBRA ERIKSON	37.50									
CHIEF ADMINISTRATIVE OFFICER						Х		141,872.	0.	17,900.
(25) CHRISTINE DOCKTER	30.00								_	
CHIEF DEVELOPMENT OFFICER						Х		115,236.	0.	14,643.
1b Sub-total							<b>•</b>	911,643.	0.	77,362.
c Total from continuation sheets to Part VII, Section A									0.	
d Total (add lines 1b and 1c) 911,643. 0. 77,362.										
<ul> <li>Total number of individuals (including but n</li> <li>compensation from the organization</li> </ul>	ot limited to th	ose	liste	ed al	bove	e) wh	no re	eceived more than \$100	0,000 of reportable	5

compensation from the organization

Yes No 3 Did the organization list any **former** officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 3 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual Х 4 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services X rendered to the organization? If "Yes," complete Schedule J for such person ...

#### **Section B. Independent Contractors**

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A)	(B)	(C)
Name and business address	Description of services	Compensation
SUNTRUST BANK		
PO BOX 791250, BALTIMORE, MD 21279	CREDIT CARD SERVICES	207,718.
NEW ORLEANS MARRIOTT		
555 CANAL STREET, NEW ORLEANS, LA 70130	EVENT SERVICES	171,684.
EXPONENTIAL CONSULTING, LLC		
18457 PARK MEADOW COURT, LEESBURG, VA 20175	STAFFING SERVICES	158,829.
MAILING SERVICES OF VIRGINIA	PRODUCT/INVENTORY	
PO BOX 7664, CHARLOTTESVILLE, VA 22906	SERVICES	129,710.
WILMINGTON TRUST COMPANY		
1100 N MARKET STREET, WILMINGTON, DE 19890	INVESTMENT SERVICES	116,292.
2 Total number of independent contractors (including but not limited to those liste	d above) who received more than	
\$100,000 of compensation from the organization > 5		
	·	- 000 (22.12)

Part VIII Statement of Revenue Check if Schedule O contains a response or note to any line in this Part VIII (**D**) Revenue excluded from tax under (B) (C) Related or Unrelated Total revenue exempt function business sections 512 - 514 revenue revenue Contributions, Gifts, Grants and Other Similar Amounts 1 a Federated campaigns 103,296. **b** Membership dues ..... c Fundraising events d Related organizations 1d e Government grants (contributions) f All other contributions, gifts, grants, and  $|_{1f}|_{3,313,089}$ similar amounts not included above ..... g Noncash contributions included in lines 1a-1f: \$ 3,416,385 h Total. Add lines 1a-1f Business Code 900099 427,523. 427,523 2 a CONFERENCES & SEMINARS Program Service Revenue 82,237. PUBLICATIONS & PROGRAM 900099 82,237. b С d All other program service revenue 509,760. g Total. Add lines 2a-2f Investment income (including dividends, interest, and 159,172 159,172. other similar amounts) Income from investment of tax-exempt bond proceeds 413,622. 413,622. 5 Royalties ..... (i) Real (ii) Personal 6 a Gross rents **b** Less: rental expenses ...... c Rental income or (loss) **d** Net rental income or (loss) . 7 a Gross amount from sales of (i) Securities (ii) Other 199,078. assets other than inventory b Less: cost or other basis 175,646. and sales expenses 23,432. c Gain or (loss) 23,432. 23,432. d Net gain or (loss) 8 a Gross income from fundraising events (not Revenue including \$ contributions reported on line 1c). See Part IV, line 18 a Other **b** Less: direct expenses c Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 a **b** Less: direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns 10,631 and allowances 9,989 **b** Less: cost of goods sold 642. 642. c Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code 900099 6,328. 6,328. LIST RENTAL INCOME b 17,352. 900099 17,352. d All other revenue 23,680. e Total. Add lines 11a-11d ,546,693. 534,082. 596,226. Total revenue. See instructions

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### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX.								
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	<b>(A)</b> Total expenses	<b>(B)</b> Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraising expenses			
1	Grants and other assistance to domestic organizations							
_	and domestic governments. See Part IV, line 21							
2	Grants and other assistance to domestic							
_	individuals. See Part IV, line 22							
3	Grants and other assistance to foreign							
	organizations, foreign governments, and foreign							
_	individuals. See Part IV, lines 15 and 16							
4	Benefits paid to or for members							
5	Compensation of current officers, directors,	520,222.	345,346.	45,467.	129,409			
_	trustees, and key employees	320,222.	343,340.	45,407.	149,409			
6	Compensation not included above, to disqualified							
	persons (as defined under section 4958(f)(1)) and							
_	persons described in section 4958(c)(3)(B)	920 000	550 003	72 540	206 467			
7	Other salaries and wages	829,990.	550,983.	72,540.	206,467			
8	Pension plan accruals and contributions (include	15 500	10 202	1 256	2 061			
	section 401(k) and 403(b) employer contributions)	15,520.	10,303.	1,356.	3,861			
9	Other employee benefits	68,715.	45,616.	6,006.	17,093			
10	Payroll taxes	68,768.	45,651.	6,010.	17,107			
11	Fees for services (non-employees):							
а		16 065	10 072	020	0.054			
b		16,065.	12,273.	938.	2,854			
С	• • • • • • • • • • • • • • • • • • • •	36,251.	27,695.	2,118.	6,438			
d	Lobbying	0.500			2 500			
е	Professional fundraising services. See Part IV, line 17	2,583.	1 = 0 = 1	1 1 = 1	2,583			
f	Investment management fees	19,705.	15,054.	1,151.	3,500			
g	,							
	column (A) amount, list line 11g expenses on Sch O.)	1,170,833.	894,466.	68,419.	207,948			
12	Advertising and promotion	15,042.	13,220.	1,291.	531			
13	Office expenses	259,405.	181,141.	36,906.	41,358			
14	Information technology	184,886.	113,476.	40,669.	30,741			
15	Royalties							
16	Occupancy	174,928.	93,696.	47,123.	34,109			
17	Travel	218,964.	186,534.	11,973.	20,457			
18	Payments of travel or entertainment expenses							
	for any federal, state, or local public officials							
19	Conferences, conventions, and meetings	313,679.	267,222.	17,151.	29,306			
20	Interest							
21	Payments to affiliates							
22	Depreciation, depletion, and amortization	7,931.	4,232.	2,115.	1,584			
23	Insurance	34,435.	18,445.	9,276.	6,714			
24	Other expenses. Itemize expenses not covered							
	above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A)							
	amount, list line 24e expenses on Schedule 0.)							
а		37,934.	33,339.	3,257.	1,338			
b	PUBLICATIONS	37,108.	32,614.	3,185.	1,309			
С	BANK SERVICE FEES	30,915.	23,617.	1,807.	5,491			
d	LIST RENTAL	18,621.	14,226.	1,088.	3,307			
е	All other expenses	66,901.	40,827.	11,091.	14,983			
25	Total functional expenses. Add lines 1 through 24e	4,149,401.	2,969,976.	390,937.	788,488			
26	Joint costs. Complete this line only if the organization							
	reported in column (B) joint costs from a combined							
	educational campaign and fundraising solicitation.							
	Check here X if following SOP 98-2 (ASC 958-720)	169,178.	52,496.	21,929.	94,753			

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# Form 990 (2018) Part X Balance Sheet

Pai	τ χ	Balance Sheet					
		Check if Schedule O contains a response or note	to any I	ine in this Part X			
					<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash - non-interest-bearing			207,491.	1	676,634.
	2	Savings and temporary cash investments			1,372,322.	2	2,106,493.
	3	Pledges and grants receivable, net			227,666.	3	729,651
	4	Accounts receivable, net		33,655.	4	24,893	
	5	Loans and other receivables from current and form					
		trustees, key employees, and highest compensate	ed empl	oyees. Complete			
		Part II of Schedule L				5	
	6	Loans and other receivables from other disqualified	ed perso	ons (as defined under			
		section 4958(f)(1)), persons described in section 4	4958(c)(	3)(B), and contributing			
		employers and sponsoring organizations of section	on 501(c	)(9) voluntary			
ţ		employees' beneficiary organizations (see instr). C	Complete	e Part II of Sch L		6	
Assets	7	Notes and loans receivable, net				7	
⋖	8	Inventories for sale or use			8,097.	8	79,215
	9	Prepaid expenses and deferred charges			113,561.	9	86,248
	10a	Land, buildings, and equipment: cost or other					
		basis. Complete Part VI of Schedule D	10a	661,295.			
	b	Less: accumulated depreciation	10b	650,936.	15,584.	10c	10,359
	11	Investments - publicly traded securities			3,515,621.	11	3,242,862
	12	Investments - other securities. See Part IV, line 11	١			12	
	13	Investments - program-related. See Part IV, line 11	1			13	
	14	Intangible assets				14	
	15	Other assets. See Part IV, line 11				15	
	16	Total assets. Add lines 1 through 15 (must equal		5,493,997.	16	6,956,355	
	17	Accounts payable and accrued expenses			185,186.	17	316,826
	18	Grants payable			00.000	18	1 120 015
	19	Deferred revenue			92,999.	19	1,438,845
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete Pa				21	
es	22	Loans and other payables to current and former of					
Liabilities		key employees, highest compensated employees		· · · · · ·			
-iak		Complete Part II of Schedule L				22	
_	23	Secured mortgages and notes payable to unrelate				23	
	24	Unsecured notes and loans payable to unrelated				24	
	25	Other liabilities (including federal income tax, paya					
		parties, and other liabilities not included on lines 1	17-24). C	Complete Part X of	140 210		140 402
		Schedule D			149,310. 427,495.	25	149,402. 1,905,073.
	26	Total liabilities. Add lines 17 through 25			441,490.	26	1,900,073
		Organizations that follow SFAS 117 (ASC 958),		here 🕨 🔼 and			
ces	<b></b>	complete lines 27 through 29, and lines 33 and			3,842,302.		3,863,930
lan	27	Unrestricted net assets			1,044,188.	27	1,007,340
Ва	28	Temporarily restricted net assets			180,012.	28	180,012
Fund Balances	29			shock hore N	100,012•	29	100,012
		Organizations that do not follow SFAS 117 (AS	∪ <del>ყ</del> ეგ),	check here			
Net Assets or	20	and complete lines 30 through 34.				20	
set	30	Capital stock or trust principal, or current funds				30	
t As	31	Paid-in or capital surplus, or land, building, or equ				31	
Net	32	Retained earnings, endowment, accumulated inco			5,066,502.	32	5,051,282
_	33	Total net assets or fund balances			5,493,997.	33	6,956,355
	34	Total liabilities and net assets/fund balances			J, 49J, 331 •	34	5,950,555

Pa	rt XI Reconciliation of Net Assets					
	Check if Schedule O contains a response or note to any line in this Part XI					
			_			
1	Total revenue (must equal Part VIII, column (A), line 12)	1		,54		
2	Total expenses (must equal Part IX, column (A), line 25)	2	4	,14		
3	Revenue less expenses. Subtract line 2 from line 1	3				92.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		,06		
5	Net unrealized gains (losses) on investments	5		-41	2,5	12.
6	Donated services and use of facilities	6				
7	Investment expenses	7				
8	Prior period adjustments	8				
9	Other changes in net assets or fund balances (explain in Schedule O)	9				0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,					
	column (B))	10	5	,05	1,2	82.
Pa	rt XII Financial Statements and Reporting					
	Check if Schedule O contains a response or note to any line in this Part XII					X
					Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other					
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	Ο.				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?			2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	d on a				
	separate basis, consolidated basis, or both:					
	Separate basis Consolidated basis Both consolidated and separate basis					
b	Were the organization's financial statements audited by an independent accountant?			<b>2</b> b	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat	e basis	5,			
	consolidated basis, or both:					
	X Separate basis Consolidated basis Both consolidated and separate basis					
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audit	,			
	review, or compilation of its financial statements and selection of an independent accountant?			2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch	edule (	).			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si	ngle Au	ıdit			
	Act and OMB Circular A-133?			3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ	ired au	dit			
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits			3b		

#### **SCHEDULE A**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Name of the organization

# Public Charity Status and Public Support Complete if the organization is a section 501(c)(3) organization or a section

4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

NATIONAL OSTEOPOROSIS FOUNDATION

**Employer identification number** 36-3350532

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.											
The	organ	ization is not a private found	ation because it is: (	For lines 1 through 12, o	heck only	one box.)					
1		A church, convention of ch	urches, or associatio	on of churches described	d in <b>sectio</b>	n 170(b)(1	I)(A)(i).				
2		A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).)									
3		A hospital or a cooperative hospital service organization described in <b>section 170(b)(1)(A)(iii).</b>									
4		A medical research organization operated in conjunction with a hospital described in <b>section 170(b)(1)(A)(iii).</b> Enter the hospital's name,									
•		city, and state:									
5		An organization operated for	or the benefit of a co	llogo or university owner	d or operat	tod by a d	overnmental unit describ	ood in			
3				nege of university owner	u or opera	led by a g	overnmentar unit descrit	Jea III			
_		section 170(b)(1)(A)(iv). (C	· · · · ·				( )				
6		A federal, state, or local gov									
7	X	An organization that norma		ntial part of its support f	rom a gov	ernmental	unit or from the general	public described in			
		section 170(b)(1)(A)(vi). (C									
8	$\square$	A community trust describe	ed in <b>section 170(b)(</b>	1)(A)(vi). (Complete Par	t II.)						
9		An agricultural research org	ganization described	in section 170(b)(1)(A)(	ix) operate	ed in conju	ınction with a land-grant	college			
		or university or a non-land-g	grant college of agric	ulture (see instructions).	Enter the	name, city	, and state of the colleg	e or			
		university:									
10		An organization that norma	lly receives: (1) more	than 33 1/3% of its sup	port from	contribution	ons, membership fees, a	and gross receipts from			
		activities related to its exen	npt functions - subjec	ct to certain exceptions,	and (2) no	more tha	n 33 1/3% of its suppor	t from gross investment			
		income and unrelated busin	ness taxable income	(less section 511 tax) from	om busine	sses acqu	ired by the organization	after June 30, 1975.			
		See section 509(a)(2). (Cor	mplete Part III.)								
11		An organization organized a	and operated exclusi	ively to test for public sa	fety. See	section 50	)9(a)(4).				
12		An organization organized a	and operated exclusi	ively for the benefit of, to	perform t	the functio	ons of, or to carry out the	purposes of one or			
		more publicly supported or	ganizations describe	ed in <b>section 509(a)(1)</b> o	r section	509(a)(2).	See <b>section 509(a)(3).</b> (	Check the box in			
		lines 12a through 12d that	•								
а		Type I. A supporting orga	• •			-	· · · · · ·	v aivina			
		the supported organization	· ·	· ·	•	•					
		organization. You must o									
b		Type II. A supporting org			tion with it	e sunnorti	ed organization(s) by ha	vina			
~		control or management o	•					•			
		organization(s). You mus			arrie perse	nis triat co	ontrol of manage the sup	ported			
_		Type III functionally inte			in connoc	tion with	and functionally intograt	ad with			
·		its supported organization					•	ea with,			
d		Type III non-functionally		•				ization(a)			
u											
		that is not functionally int	-		•		-	iveriess			
		requirement (see instruct	·	-							
е		☐ Check this box if the orga					ı Type I, Type II, Type III				
		functionally integrated, or	* *	nally integrated support	ing organiz	zation.					
f		er the number of supported of									
g		vide the following information  i) Name of supported	i about the supporte	(iii) Type of organization	(iv) Is the orga	nization listed	(v) Amount of monetary	(vi) Amount of other			
	•	organization	(11) 2.11	(described on lines 1-10	in your governi Yes	ng document? <b>No</b>	support (see instructions)	support (see instructions)			
				above (see instructions))	163	140	,	, , , , , , , , , , , , , , , , , , ,			
Γ <u>α</u> 4-											
Γota								ı			

# Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Calendar year (or fiscal year beginning in) (a) 2014 (b) 2015 (c) 2016 (d) 2017 (e) 2018 (f) Tot diffs, grants, contributions, and membership fees received. (Do not include any "unusual grants.")  2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf  3 The value of services or facilities furnished by a governmental unit to the organization without charge  4 Total. Add lines 1 through 3  5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)  6 Public support. Subtract line 8 from line 4.  8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources  9 Net income from unrelated business activities, whether or not the business is regularly carried on to Other income. Do not include gain	
membership fees received. (Do not include any "unusual grants.")  2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf  3 The value of services or facilities furnished by a governmental unit to the organization without charge  4 Total. Add lines 1 through 3  5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)  6 Public support. Subtract line 5 from line 4.  Section B. Total Support  Calendar year (or fiscal year beginning in) \( (a) 2014 \)  7 Amounts from line 4  8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources  9 Net income from unrelated business activities, whether or not the business is regularly carried on	 al
include any "unusual grants.")  2818690 3131435 2447822 3772499 3416385 155868  2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf  3 The value of services or facilities furnished by a governmental unit to the organization without charge  4 Total. Add lines 1 through 3  5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)  6 Public support. Subtract line 5 from line 4.  Section B. Total Support  Calendar year (or fiscal year beginning in)  7 Amounts from line 4  8 Gross income from interest, dividends, payments received on securities loans, rents, royatties, and income from similar sources  9 Net income from unrelated business activities, whether or not the business is regularly carried on	
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf  3 The value of services or facilities furnished by a governmental unit to the organization without charge  4 Total. Add lines 1 through 3  5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)  6 Public support. Subtract line 5 from line 4.  Section B. Total Support  Calendar year (or fiscal year beginning in)  7 Amounts from line 4  8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources  9 Net income from unrelated business activities, whether or not the business is regularly carried on	
ization's benefit and either paid to or expended on its behalf  3 The value of services or facilities furnished by a governmental unit to the organization without charge  4 Total. Add lines 1 through 3  5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)  6 Public support. Subtract line 5 from line 4  Section B. Total Support  Calendar year (or fiscal year beginning in) ►  7 Amounts from line 4  8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources  9 Net income from unrelated business activities, whether or not the business is regularly carried on	31.
or expended on its behalf  The value of services or facilities furnished by a governmental unit to the organization without charge  4 Total. Add lines 1 through 3  5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)  6 Public support. Subtract line 5 from line 4  Section B. Total Support  Calendar year (or fiscal year beginning in)  7 Amounts from line 4  8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from unrelated business activities, whether or not the business is regularly carried on	
The value of services or facilities furnished by a governmental unit to the organization without charge  4 Total. Add lines 1 through 3  5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)  6 Public support. Subtract line 5 from line 4.  Section B. Total Support  Calendar year (or fiscal year beginning in)	
furnished by a governmental unit to the organization without charge  4 Total. Add lines 1 through 3	
the organization without charge  4 Total. Add lines 1 through 3	
4 Total. Add lines 1 through 3  5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)  6 Public support. Subtract line 5 from line 4.  Section B. Total Support  Calendar year (or fiscal year beginning in) ►  7 Amounts from line 4  8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from unrelated business activities, whether or not the business is regularly carried on	
The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)  6 Public support. Subtract line 5 from line 4.  Section B. Total Support  Calendar year (or fiscal year beginning in)  7 Amounts from line 4  8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources  9 Net income from unrelated business activities, whether or not the business is regularly carried on	
The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)  Section B. Total Support  Calendar year (or fiscal year beginning in)  7 Amounts from line 4  8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources  9 Net income from unrelated business activities, whether or not the business is regularly carried on  1 2014  20853  (c) 2016  (d) 2017  (e) 2018  (f) Tot 2818690  3131435  2447822  3772499  3416385  155868  457,065  472,093  432,120  572,794  23075	31.
by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)  6 Public support. Subtract line 5 from line 4.  Section B. Total Support  Calendar year (or fiscal year beginning in)  7 Amounts from line 4  8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources  9 Net income from unrelated business activities, whether or not the business is regularly carried on	
governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)  6 Public support. Subtract line 5 from line 4.  Section B. Total Support  Calendar year (or fiscal year beginning in)  7 Amounts from line 4  8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources  9 Net income from unrelated business activities, whether or not the business is regularly carried on	
on line 1 that exceeds 2% of the amount shown on line 11, column (f)  6 Public support. Subtract line 5 from line 4.  Section B. Total Support  Calendar year (or fiscal year beginning in) (a) 2014 (b) 2015 (c) 2016 (d) 2017 (e) 2018 (f) Total year line 4 (f) Total year line 5 from line 5 from line 4 (f) Total year line 5 from line 6 from line	
on line 1 that exceeds 2% of the amount shown on line 11, column (f)  6 Public support. Subtract line 5 from line 4.  Section B. Total Support  Calendar year (or fiscal year beginning in) (a) 2014 (b) 2015 (c) 2016 (d) 2017 (e) 2018 (f) Total year line 4 (f) Total year line 5 from line 5 from line 4 (f) Total year line 5 from line 6 from line	
Column (f)  6 Public support. Subtract line 5 from line 4.  Section B. Total Support  Calendar year (or fiscal year beginning in) ► (a) 2014 (b) 2015 (c) 2016 (d) 2017 (e) 2018 (f) Total Support (e) 2018 (f) Total Support (f) T	
Section B. Total Support  Calendar year (or fiscal year beginning in)   7 Amounts from line 4  8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from unrelated business activities, whether or not the business is regularly carried on  135015  135015  135015  135015  135015  135015  135015  135015  135015  135015  135016  135017  135017  135018	
Section B. Total Support  Calendar year (or fiscal year beginning in) ► (a) 2014 (b) 2015 (c) 2016 (d) 2017 (e) 2018 (f) Tot  7 Amounts from line 4 2818690 3131435 2447822 3772499 3416385 155868  8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources 373,438 457,065 472,093 432,120 572,794 23075  9 Net income from unrelated business activities, whether or not the business is regularly carried on	08.
Section B. Total Support  Calendar year (or fiscal year beginning in)  7 Amounts from line 4  8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources  9 Net income from unrelated business activities, whether or not the business is regularly carried on   Section B. Total Support  (a) 2014 (b) 2015 (c) 2016 (d) 2017 (e) 2018 (f) Total Support (f) Total	23.
Amounts from line 4  8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources  9 Net income from unrelated business activities, whether or not the business is regularly carried on	
Amounts from line 4  8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources  9 Net income from unrelated business activities, whether or not the business is regularly carried on	 al
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources 9 Net income from unrelated business activities, whether or not the business is regularly carried on	31.
dividends, payments received on securities loans, rents, royalties, and income from similar sources  Net income from unrelated business activities, whether or not the business is regularly carried on	
securities loans, rents, royalties, and income from similar sources  Net income from unrelated business activities, whether or not the business is regularly carried on  373,438. 457,065. 472,093. 432,120. 572,794. 23075	
and income from similar sources 373,438. 457,065. 472,093. 432,120. 572,794. 23075  9 Net income from unrelated business activities, whether or not the business is regularly carried on	
9 Net income from unrelated business activities, whether or not the business is regularly carried on	10.
business is regularly carried on	
business is regularly carried on	
or loss from the sale of capital	
assets (Explain in Part VI.) 3,563. 1,382. 23,680. 28,6	25.
11 Total support. Add lines 7 through 10 179229	66.
12 Gross receipts from related activities, etc. (see instructions) 12 520, 3	91.
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3)	
organization, check this box and stop here	<u> </u>
Section C. Computation of Public Support Percentage	
14 Public support percentage for 2018 (line 6, column (f) divided by line 11, column (f)) 14 75.33	
15 Public support percentage from 2017 Schedule A, Part II, line 14	%
16a 33 1/3% support test - 2018. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and	
stop here. The organization qualifies as a publicly supported organization	X
b 33 1/3% support test - 2017. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box	
and <b>stop here.</b> The organization qualifies as a publicly supported organization	·
17a 10% -facts-and-circumstances test - 2018. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more,	
and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization	
meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization	·
b 10% -facts-and-circumstances test - 2017. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or	
more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the	
organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization	- ا
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions	·

Schedule A (Form 990 or 990-EZ) 2018

#### Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	qualify under the tests listed be ction A. Public Support	elow, please com	plete Part II.)				
	endar year (or fiscal year beginning in)	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
	Gifts, grants, contributions, and	(a) 2014	(b) 2015	(6) 2010	(u) 2017	(e) 2016	(I) TOTAL
'	membership fees received. (Do not						
	include any "unusual grants.")						
2	Gross receipts from admissions,						
_	merchandise sold or services per-						
	formed, or facilities furnished in						
	any activity that is related to the organization's tax-exempt purpose						
2	Gross receipts from activities that						
3	are not an unrelated trade or bus-						
	inone under coetion 512						
4							
4	Tax revenues levied for the organ-						
	ization's benefit and either paid to or expended on its behalf						
-							
5	The value of services or facilities						
	furnished by a governmental unit to the organization without charge						
	· · · · ·						
	Total. Add lines 1 through 5						
78	Amounts included on lines 1, 2, and						
	3 received from disqualified persons Amounts included on lines 2 and 3 received						
	from other than disqualified persons that						
	exceed the greater of \$5,000 or 1% of the						
	amount on line 13 for the year						
	Add lines 7a and 7b						
	Public support. (Subtract line 7c from line 6.)						
			1 "	1 ,,,,,,,	( 0.004=	( ) 00/0	(0
	endar year (or fiscal year beginning in)	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
	Amounts from line 6						
IU	Gross income from interest, dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources						
t	Unrelated business taxable income						
	(less section 511 taxes) from businesses						
	acquired after June 30, 1975						
	Add lines 10a and 10b  Net income from unrelated business						
•••	activities not included in line 10b,						
	whether or not the business is						
40	regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital						
	assets (Explain in Part VI.)						
	Total support. (Add lines 9, 10c, 11, and 12.)						
14	First five years. If the Form 990 is for	the organization's	s first, second, thi	rd, fourth, or fifth t	ax year as a section	on 501(c)(3) organiz	zation,
<u></u>							<u></u>
	ction C. Computation of Publi					T .= 1	
	Public support percentage for 2018 (li					15	<u>%</u>
	Public support percentage from 2017					16	%
<u>Sec</u>	ction D. Computation of Inves					T .= 1	
17	. 6					17	%
18	Investment income percentage from 2					18	%
19a	33 1/3% support tests - 2018. If the						17 is not
	more than 33 1/3%, check this box ar						▶□
k	o 33 1/3% support tests - 2017. If the						
	line 18 is not more than 33 1/3%, che						
20	Private foundation. If the organization	n did not check a	box on line 14, 19	a, or 19b, check t	his box and see in	structions	▶└┴

# Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

#### **Section A. All Supporting Organizations**

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

	Yes	No
1		
2		
3a		
3b		
3с		
4a		
4b		
4c		
F-		
5a		
5b		
5c		
33		
6		
7		
8		
00		
9a		
9b		
00		
9c		
10a		
iva		
10b		

Pa	t IV   Supporting Organizations (continued)			
	(donumod)		Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
	below, the governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
С	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
Sec	tion B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		<u> </u>
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		<u> </u>
Sec	tion C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
800	the supported organization(s). tion D. All Type III Supporting Organizations	1		
360	tion b. All Type III Supporting Organizations		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the		163	INO
•	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	supported organizations played in this regard.	3		
Sec	tion E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions)			
a	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. Complete line 3 below.	,	,	
c	The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see ins	tructions	ŕ	
2	Activities Test. Answer (a) and (b) below.		Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in <b>Part VI identify</b>			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more			
	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these			
	activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer (a) and (b) below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
	trustees of each of the supported organizations? Provide details in Part VI.	За		<u> </u>
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each			
	of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.	3b		<u> </u>

Pa	rt V Type III Non-Functionally Integrated 509(a)(3) Supportir	g Orga	anizations	J		
1						
	other Type III non-functionally integrated supporting organizations must co	mplete s	Sections A through E.			
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)		
1	Net short-term capital gain	1				
2	Recoveries of prior-year distributions	2				
3	Other gross income (see instructions)	3				
4	Add lines 1 through 3	4				
5	Depreciation and depletion	5				
6	Portion of operating expenses paid or incurred for production or					
	collection of gross income or for management, conservation, or					
	maintenance of property held for production of income (see instructions)	6				
7	Other expenses (see instructions)	7				
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8				
Sect	ion B - Minimum Asset Amount	•	(A) Prior Year	(B) Current Year (optional)		
1	Aggregate fair market value of all non-exempt-use assets (see					
	instructions for short tax year or assets held for part of year):					
а	Average monthly value of securities	1a				
b	Average monthly cash balances	1b				
С	Fair market value of other non-exempt-use assets	1c				
d	Total (add lines 1a, 1b, and 1c)	1d				
е	Discount claimed for blockage or other					
	factors (explain in detail in Part VI):					
2	Acquisition indebtedness applicable to non-exempt-use assets	2				
3	Subtract line 2 from line 1d	3				
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,					
	see instructions)	4				
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5				
6	Multiply line 5 by .035	6				
7	Recoveries of prior-year distributions	7				
8	Minimum Asset Amount (add line 7 to line 6)	8				
Sect	ion C - Distributable Amount			Current Year		
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1				
2	Enter 85% of line 1	2				
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3				
4	Enter greater of line 2 or line 3	4				
5	Income tax imposed in prior year	5				
6	Distributable Amount. Subtract line 5 from line 4, unless subject to					
	emergency temporary reduction (see instructions)	6				
7	Check here if the current year is the organization's first as a non-functiona	lly integra	ated Type III supporting org	ganization (see		
	instructions).					

Schedule A (Form 990 or 990-EZ) 2018

Par	t V	Type III Non-Functionally Integrated 509	(a)(3) Supporting Orga	anizations (continued)	
Secti	ion D -	Distributions		,	Current Year
1	Amou				
2	Amou				
	organ				
3	Admir	nistrative expenses paid to accomplish exempt purpose	es of supported organization	ns	
4		nts paid to acquire exempt-use assets	•		
5	Qualif	ied set-aside amounts (prior IRS approval required)			
6	Other	distributions (describe in <b>Part VI</b> ). See instructions.			
7	Total	annual distributions. Add lines 1 through 6.			
8		outions to attentive supported organizations to which the	ne organization is responsive	<del></del>	
		de details in <b>Part VI</b> ). See instructions.	3		
9		outable amount for 2018 from Section C, line 6			
10		B amount divided by line 9 amount			
			(i)	(ii)	(iii)
Secti	ion E -	Distribution Allocations (see instructions)	Excess Distributions	Underdistributions Pre-2018	Distributable Amount for 2018
1	Distrik	outable amount for 2018 from Section C, line 6			
2	Unde	rdistributions, if any, for years prior to 2018 (reason-			
	able c	ause required- explain in <b>Part VI</b> ). See instructions.			
3	Exces	s distributions carryover, if any, to 2018			
а	From	2013			
b	From	2014			
С	From	2015			
d	From	2016			
е	From 2017				
f	Total	of lines 3a through e			
		ed to underdistributions of prior years			
h	Applie	ed to 2018 distributable amount			
i	Carry	over from 2013 not applied (see instructions)			
j	Rema	inder. Subtract lines 3g, 3h, and 3i from 3f.			
4		outions for 2018 from Section D,			
	line 7:	\$			
а	Applie	ed to underdistributions of prior years			
b	Applie	ed to 2018 distributable amount			
С	Rema	inder. Subtract lines 4a and 4b from 4.			
5		ining underdistributions for years prior to 2018, if			
		Subtract lines 3g and 4a from line 2. For result greater			
	-	zero, explain in <b>Part VI.</b> See instructions.			
6		ining underdistributions for 2018. Subtract lines 3h			
	and 4b from line 1. For result greater than zero, explain in				
	Part \				
7					
-	and 4	ss distributions carryover to 2019. Add lines 3j			
8		down of line 7:			
		ss from 2014			
		ss from 2015			
		ss from 2016			
		ss from 2017			
		as from 2018			

Schedule A (Form 990 or 990-EZ) 2018

Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12;	,00
Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)	
SCHEDULE A, PART II, LINE 10, EXPLANATION FOR OTHER INCOME:	
LIST RENTAL INCOME	
2018 AMOUNT: \$ 6,328.	
MISCELLANEOUS	
2015 AMOUNT: \$ 3,563.	
2016 AMOUNT: \$ 1,382.	
2018 AMOUNT: \$ 17,352.	

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service **Schedule of Contributors** 

➤ Attach to Form 990, Form 990-EZ, or Form 990-PF.

➤ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2018

Name of the organization

NATIONAL OSTEOPOROSIS FOUNDATION

Employer identification number

36-3350532

Organization type (check one):						
Filers of	:	Section:				
Form 990	0 or 990-EZ	$\overline{\mathbf{X}}$ 501(c)( $3$ ) (enter number) organization				
		4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation				
		527 political organization				
Form 990	)-PF	501(c)(3) exempt private foundation				
		4947(a)(1) nonexempt charitable trust treated as a private foundation				
		501(c)(3) taxable private foundation				
<u> </u>						
	•	s covered by the <b>General Rule</b> or a <b>Special Rule.</b> 7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.				
General	Rule					
		filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.				
Special l	Rules					
	sections 509(a)(1) a any one contributo	described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from r, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; line 1. Complete Parts I and II.				
	year, total contribu	described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the tions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the ty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address),				
	year, contributions is checked, enter h purpose. Don't con	described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box ere the total contributions that were received during the year for an exclusively religious, charitable, etc., nplete any of the parts unless the <b>General Rule</b> applies to this organization because it received nonexclusively e, etc., contributions totaling \$5,000 or more during the year				
	J	at isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to				

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

Name of organization Employer identification number

### NATIONAL OSTEOPOROSIS FOUNDATION

36-3350532

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	l space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1		\$\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2		\$ <u>410,467.</u>	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3		\$ 232,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
4	Name, address, and ZiF + +	\$ 203,012.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5		\$\$ <u></u>	Person X Payroll Noncash  (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
6		\$\$ <u></u>	Person X Payroll Noncash (Complete Part II for noncash contributions.)

Name of organization Employer identification number

### NATIONAL OSTEOPOROSIS FOUNDATION

36-3350532

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	ıl space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7		\$ 120,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
8		\$\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
9		\$ 70,639.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)

Name of organization Employer identification number

### NATIONAL OSTEOPOROSIS FOUNDATION

36-3350532

Part II	Noncash Property (see instructions). Use duplicate copies of Part II i	f additional space is needed.	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		- - - - \$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		- - - - - - - - -	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		- - - - - - - - -	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		- - - - - - - - - -	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		- - - - - - - - -	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		- - - -	

Name of organization **Employer identification number** 36-3350532 NATIONAL OSTEOPOROSIS FOUNDATION Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) Use duplicate copies of Part III if additional space is needed. (a) No. from Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

# SCHEDULE C

(Form 990 or 990-EZ)

# **Political Campaign and Lobbying Activities**

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service For Organizations Exempt From Income Tax Under section 501(c) and section 527

➤ Complete if the organization is described below. 
➤ Attach to Form 990 or Form 990-EZ.

➤ Go to www.irs.gov/Form990 for instructions and the latest information.

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

	(see separate instructions), then	tiona: Camplete Dart III			
	Section 501(c)(4), (5), or (6) organiza	tions. Complete Part III.		ĪΕ	mployer identification number
	•	L OSTEOPOROSIS FO	OUNDATION		36-3350532
Pa		ganization is exempt unde		or is a section 52	
2	Provide a description of the organize Political campaign activity expendite Volunteer hours for political campaids	ures			<b>&gt;</b> \$
Pa	rt I-B Complete if the ord	ganization is exempt unde	er section 501(c)(	3).	
1	Enter the amount of any excise tax	•		•	<b>&gt;</b> \$
2	Enter the amount of any excise tax	incurred by organization manage	rs under section 4955	J	<b>▶</b> \$
	If the organization incurred a section				
4a	Was a correction made?				Yes No
b	If "Yes," describe in Part IV.				
Pa	rt I-C Complete if the org	ganization is exempt unde	er section 501(c),	except section 5	01(c)(3).
3	Enter the amount of the filing organ exempt function activities  Total exempt function expenditures line 17b  Did the filing organization file Form Enter the names, addresses and er made payments. For each organization contributions received that were propolitical action committee (PAC). If	s. Add lines 1 and 2. Enter here ar  1120-POL for this year?  mployer identification number (EIN tion listed, enter the amount paid omptly and directly delivered to a	nd on Form 1120-POL,  I) of all section 527 po from the filing organiz separate political orga	litical organizations to vation's funds. Also entantization, such as a se	Which the filing organization er the amount of political
	<b>(a)</b> Name	(b) Address	(c) EIN	(d) Amount paid fro filing organization' funds. If none, enter	s contributions received and

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2018

LHA

832041 11-08-18

Schedule C (F	orm 990 or 990-EZ) 2018					350532 Page 2
Part II-A	Complete if the org	ganization is exe	mpt under section	n 501(c)(3) and fil	led Form 5768 (el	ection under
A Check	if the filing organiza	ation belongs to an affi	liated group (and list in	Part IV each affiliated	group member's nam	e, address, EIN,
	expenses, and sha	re of excess lobbying	expenditures).			
B Check ►	if the filing organiza	ation checked box A a	nd "limited control" pro	visions apply.		
		ts on Lobbying Expe ditures" means amou	nditures unts paid or incurred.)		(a) Filing organization's totals	<b>(b)</b> Affiliated group totals
1a Total lob	bying expenditures to infl	uence public opinion (	'arass roots lobbyina)		66,000.	
	bying expenditures to infl		, ,		102,000.	
	bying expenditures (add I				168,000.	
	empt purpose expenditur				4,025,111.	
	empt purpose expenditure				4,193,111.	
	g nontaxable amount. Ent				359,656.	
	ount on line 1e, column (a) o		bying nontaxable am			
Not over	\$500,000	20% of	the amount on line 1e.			
Over \$50	00,000 but not over \$1,00	0,000 \$100,00	00 plus 15% of the exc	ess over \$500,000.		
Over \$1,	000,000 but not over \$1,5	500,000 \$175,00	00 plus 10% of the exc	ess over \$1,000,000.		
Over \$1,	500,000 but not over \$17	,000,000 \$225,00	00 plus 5% of the exce	ss over \$1,500,000.		
Over \$17	7,000,000	\$1,000,	000.			
<b>g</b> Grassro	ots nontaxable amount (er	nter 25% of line 1f)			89,914.	
h Subtract	t line 1g from line 1a. If zer	o or less, enter -0			0.	
i Subtract	t line 1f from line 1c. If zero	o or less, enter -0			0.	
j If there is	s an amount other than ze	ero on either line 1h or	line 1i, did the organiza	ation file Form 4720		
reporting	g section 4911 tax for this	year?				Yes No
	4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below.  See the separate instructions for lines 2a through 2f.)					
		Lobbying Expe	nditures During 4-Yea	r Averaging Period		
C	alendar year	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(a) Total

Lobbying Expenditures During 4-Year Averaging Period								
Calendar year (or fiscal year beginning in)	<b>(a)</b> 2015	<b>(b)</b> 2016	<b>(c)</b> 2017	<b>(d)</b> 2018	(e) Total			
2a Lobbying nontaxable amount	344,115.	332,592.	361,479.	359,656.	1,397,842.			
<b>b</b> Lobbying ceiling amount (150% of line 2a, column(e))					2,096,763.			
c Total lobbying expenditures				168,000.	168,000.			
<b>d</b> Grassroots nontaxable amount	87,882.	86,029.	83,148.	89,914.	346,973.			
e Grassroots ceiling amount (150% of line 2d, column (e))					520,460.			
f Grassroots lobbying expenditures				66,000.	66,000.			

Schedule C (Form 990 or 990-EZ) 2018

# Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes," response on lines 1a through 1i below, provide in Part IV a detailed description		(a)		(b)	
of the	e lobbying activity.	Yes	No	Amo	ount
1	During the year, did the filing organization attempt to influence foreign, national, state, or				
	local legislation, including any attempt to influence public opinion on a legislative matter				
	or referendum, through the use of:				
а	Volunteers?				
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?				
С	Media advertisements?				
d	Mailings to members, legislators, or the public?				
е	Publications, or published or broadcast statements?				
	Grants to other organizations for lobbying purposes?				
	Direct contact with legislators, their staffs, government officials, or a legislative body?				
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?				
i	Other activities?				
j	Total. Add lines 1c through 1i				
	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?				
	If "Yes," enter the amount of any tax incurred under section 4912				
	If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
<u>d</u>	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?				
Par	t III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).	on 501(c)(	5), or se	ection	
				Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?		1		
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?		2		
3	Did the organization agree to carry over lobbying and political campaign activity expenditures from the				
	501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."  Dues, assessments and similar amounts from members			t III-A, III	1e 3, IS
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenditures)				
	expenses for which the section 527(f) tax was paid).				
	Current year				
b	Carryover from last year				
С					
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues		3		
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exc				
	does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and p				
_	expenditure next year?				
5	Taxable amount of lobbying and political expenditures (see instructions)		5		
Par					
	de the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group actions); and Part II-B, line 1. Also, complete this part for any additional information.	) list); Part II-	A, lines 1 a	and 2 (see	

#### **SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

►Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

NATIONAL OSTEOPOROSIS FOUNDATION

**Employer identification number** 36-3350532

Par	Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the					
	organization answered "Yes" on Form 990, Part IV, line	e 6.	·			
	-	(a) Donor advised funds	(b) Funds and other accounts			
1	Total number at end of year					
2	Aggregate value of contributions to (during year)					
3	Aggregate value of grants from (during year)					
4	Aggregate value at end of year					
5	Did the organization inform all donors and donor advisors in w	riting that the assets held in donor advised fu	nds			
	are the organization's property, subject to the organization's e	exclusive legal control?	Yes No			
6	Did the organization inform all grantees, donors, and donor ac	dvisors in writing that grant funds can be used	only			
	for charitable purposes and not for the benefit of the donor or	donor advisor, or for any other purpose confe	erring			
Par	1 3		/, line 7.			
1	Purpose(s) of conservation easements held by the organization	on (check all that apply).				
	Preservation of land for public use (e.g., recreation or ed	ducation) Preservation of a historicall	y important land area			
	Protection of natural habitat Preservation of a certified historic structure					
	Preservation of open space					
2	Complete lines 2a through 2d if the organization held a qualifi	ed conservation contribution in the form of a c				
	day of the tax year.		Held at the End of the Tax Year			
а	Total number of conservation easements		2a			
b			2b			
С	Number of conservation easements on a certified historic stru		2c			
d	Number of conservation easements included in (c) acquired a					
_	listed in the National Register		2d			
3	Number of conservation easements modified, transferred, rele	eased, extinguished, or terminated by the orga	nization during the tax			
	year					
4	Number of states where property subject to conservation eas					
5	Does the organization have a written policy regarding the peri		□v□v.			
_	violations, and enforcement of the conservation easements it					
6	Staff and volunteer hours devoted to monitoring, inspecting, I	landling of violations, and emorcing conserval	ion easements during the year			
7	Amount of expenses incurred in monitoring, inspecting, handle	ling of violations, and enforcing conservation of	asoments during the year			
′	\$ \$	ing of violations, and emorcing conservation e	asements during the year			
8	Does each conservation easement reported on line 2(d) above	e satisfy the requirements of section 170(h)(4)(	R)(i)			
Ŭ	and section 170(h)(4)(B)(ii)?					
9	In Part XIII, describe how the organization reports conservation					
_	include, if applicable, the text of the footnote to the organizati	•				
	conservation easements.		3			
Par	t III Organizations Maintaining Collections of	Art, Historical Treasures, or Other	Similar Assets.			
	Complete if the organization answered "Yes" on Form	990, Part IV, line 8.				
1a	If the organization elected, as permitted under SFAS 116 (AS	C 958), not to report in its revenue statement a	and balance sheet works of art,			
	historical treasures, or other similar assets held for public exh	ibition, education, or research in furtherance o	f public service, provide, in Part XIII,			
	the text of the footnote to its financial statements that describ	pes these items.				
b	If the organization elected, as permitted under SFAS 116 (AS	C 958), to report in its revenue statement and	balance sheet works of art, historical			
	treasures, or other similar assets held for public exhibition, ed	ucation, or research in furtherance of public se	ervice, provide the following amounts			
	relating to these items:					
	(i) Revenue included on Form 990, Part VIII, line 1					
	(ii) Assets included in Form 990, Part X		• \$			
2	If the organization received or held works of art, historical treat					
	the following amounts required to be reported under SFAS 11	6 (ASC 958) relating to these items:				
а	Revenue included on Form 990, Part VIII, line 1					
<u>b</u>	Assets included in Form 990, Part X		▶ \$			
LHA	For Paperwork Reduction Act Notice, see the Instructions	for Form 990.	Schedule D (Form 990) 2018			

832051 10-29-18

Par	rt III Organizations Maintaining C	collections of Ar	t, Historical Tr	easures, or Oth	er Similar	Asset	<b>S</b> (continu	ied)
3	Using the organization's acquisition, accessi	on, and other record	s, check any of the	following that are a	significant us	e of its c	ollection	items
	(check all that apply):							
а	Public exhibition	d	Loan or excl	nange programs				
b	Scholarly research	е	Other					
С	Preservation for future generations							
4	Provide a description of the organization's co	ollections and explair	n how they further th	ne organization's ex	empt purpos	e in Part	XIII.	
5	During the year, did the organization solicit of	r receive donations o	of art, historical trea	sures, or other simila	ar assets			
	to be sold to raise funds rather than to be ma					📖	Yes	└─ No
Par	rt IV Escrow and Custodial Arran	gements. Comple	te if the organizatio	n answered "Yes" o	n Form 990, I	Part IV, li	ne 9, or	
	reported an amount on Form 990, Pa	rt X, line 21.						
1a	Is the organization an agent, trustee, custod	ian or other intermed	iary for contribution	s or other assets no	t included			
	on Form 990, Part X?					Ш	Yes	└── No
b	<b>b</b> If "Yes," explain the arrangement in Part XIII and complete the following table:							
							Amount	
С	Beginning balance				1c			
	Additions during the year							
е	3 ,				1e			
f	Ending balance				1f			
	Did the organization include an amount on F				•	Ш	Yes	├ No
	If "Yes," explain the arrangement in Part XIII.							
Par	rt V Endowment Funds. Complete i				1			
		(a) Current year	(b) Prior year		(d) Three yea			ears back
1a	0 0 ,	180,012.	180,012.	180,012.	180	0,012.		180,012.
b	Contributions	1 045	2 224	4 0.55		101		
С	Net investment earnings, gains, and losses	1,247.	3,991.	4,077.		401.		514.
d	1							
е	Other expenditures for facilities	1 045	2 001	4 055		401		F1.4
	and programs	1,247.	3,991.	4,077.		401.		514.
	Administrative expenses	180,012.	190 012	100 012	10/	0 010	1	100 010
g	End of year balance		180,012.	180,012.	100	0,012.		180,012.
2	Provide the estimated percentage of the curr	rent year end balanc		)) neid as:				
a	Board designated or quasi-endowment ►  Permanent endowment ► 100.00	0/	_%					
b	Temporarily restricted endowment	%						
C	The percentages on lines 2a, 2b, and 2c sho	%						
32	Are there endowment funds not in the posse		ation that are hold a	ad administered for	the organizat	tion		
Ja		ssion of the organiza	ation that are neid a	iu auriii iistereu ioi	ilie organiza	LIOIT	T.	es No
	by: (i) unrelated organizations						-	X
	fm						3a(ii)	X
b							3b	<del>-  </del>
4	Describe in Part XIII the intended uses of the						<u> </u>	
Par	rt VI Land, Buildings, and Equipm		William Tarras.					
	Complete if the organization answere		). Part IV. line 11a. S	ee Form 990. Part X	(, line 10,			
	Description of property	(a) Cost or of			Accumulated		(d) Book	value
	2 coonplicit of property	basis (investm			epreciation		(-,	
1a	Land							
			7	4,501.	67,91	6.	6	,585.
	Other			6,794.	583,02			,774.
	I. Add lines 1a through 1e. (Column (d) must e				l	ightharpoonup	10	,359.
		,		,				000) 0040

Schedule D (Form 990) 2018

Part VII	Investr	nents - Other Securities.			
Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.					
(a) Descript	ion of secu	rity or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-yea	

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990. Part X. col. (B) line 12.)	_	

# Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total, (Col. (b) must equal Form 990, Part X, col. (B) line 13.)		

#### Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.)	

#### Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1.	(a) Description of liability	(b) Book value
(1)	Federal income taxes	
(2)	DEFERRED RENT	149,402.
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total.	(Column (b) must equal Form 990, Part X, col. (B) line 25.)	149,402.

<sup>2.</sup> Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII X

Schedule D (Form 990) 2018

Part XI	Reconciliation of Reve	nue per Audited Financia	I Statements With	Revenue per Return

Га	neconciliation of nevertide per Addited Financial State	IIIGIII2 WILI	i nevellue pei n	eturi	1.
	Complete if the organization answered "Yes" on Form 990, Part IV, line 1	12a.			
1	Total revenue, gains, and other support per audited financial statements			1	4,130,953.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
а	Net unrealized gains (losses) on investments	2a	-412,512.		
b	Donated services and use of facilities	2b	6,488.		
С	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIII.)	2d			
е	Add lines 2a through 2d			2e	-406,024.
3	Subtract line 2e from line 1			3	4,536,977.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a	19,705.		
b	Other (Describe in Part XIII.)	4b	-9,989.		
С	Add lines <b>4a</b> and <b>4b</b>			4c	9,716.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)			5	4,546,693.
Pa	rt XII Reconciliation of Expenses per Audited Financial State	ements Wit	th Expenses per	Retu	ırn.
	Complete if the organization answered "Yes" on Form 990, Part IV, line 1	12a.			
1	Total expenses and losses per audited financial statements			1	4,146,173.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
а	Donated services and use of facilities	2a	6,488.		
b	Prior year adjustments	2b			
С	Other losses	2c			
d	Other (Describe in Part XIII.)	2d	9,989.		
е	Add lines 2a through 2d			2e	16,477.
3	Subtract line 2e from line 1			3	4,129,696.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a	19,705.		
b	Other (Describe in Part XIII.)	4b			

#### Part XIII Supplemental Information.

Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

#### PART X, LINE 2:

c Add lines 4a and 4b

IN ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES, ACCOUNTING STANDARDS

REQUIRE AN ENTITY TO RECOGNIZE THE FINANCIAL STATEMENT IMPACT OF A TAX

POSITION WHEN IT IS MORE-LIKELY-THAN-NOT THAT THE POSITION WILL NOT BE

SUSTAINED UPON EXAMINATION. MANAGEMENT EVALUATED THE FOUNDATION'S TAX

POSITIONS AND CONCLUDED THAT THE FOUNDATION HAS TAKEN NO UNCERTAIN TAX

POSITIONS THAT REQUIRE ADJUSTMENT TO THE FINANCIAL STATEMENTS TO COMPLY

WITH THE PROVISIONS OF THIS GUIDANCE.

### PART XI, LINE 4B - OTHER ADJUSTMENTS:

COST OF GOODS SOLD INCLUDED ON PART VIII

-9,989.

19,705.

4,149,401.

4c

Schedule D (Form 990) 2018

#### **SCHEDULE J** (Form 990)

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest

Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ► Attach to Form 990. ► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public

OMB No. 1545-0047

Inspection

Internal Revenue Service Name of the organization

Part I Questions Regarding Compensation

Department of the Treasury

NATIONAL OSTEOPOROSIS FOUNDATION

**Employer identification number** 36-3350532

	·		Yes	No				
<b>1</b> a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,							
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.							
	First-class or charter travel Housing allowance or residence for personal use							
	Travel for companions Payments for business use of personal residence							
	Tax indemnification and gross-up payments Health or social club dues or initiation fees							
	Discretionary spending account Personal services (such as maid, chauffeur, chef)							
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or							
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b						
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,		Х					
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?							
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's							
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to							
	establish compensation of the CEO/Executive Director, but explain in Part III.							
	X Compensation committee X Written employment contract							
	Independent compensation consultant  X Compensation survey or study							
	Form 990 of other organizations  X Approval by the board or compensation committee							
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing							
	organization or a related organization:							
а	Receive a severance payment or change-of-control payment?	4a		X				
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		X				
С	Participate in, or receive payment from, an equity-based compensation arrangement?							
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.							
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.							
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation							
	contingent on the revenues of:							
	The organization?	5a		X				
b	Any related organization?	5b		Х				
	If "Yes" on line 5a or 5b, describe in Part III.							
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation							
	contingent on the net earnings of:							
а	The organization?	6a		X				
b	Any related organization?	6b		Х				
	If "Yes" on line 6a or 6b, describe in Part III.							
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments		77					
	not described on lines 5 and 6? If "Yes," describe in Part III	7	Х					
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			37				
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		X				
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in							
	Regulations section 53 4958-6(c)?	9	l	I				

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B)	
		(i) Base (ii) Bonus & incentive compensation		(iii) Other reportable compensation	compensation	Deficition	(5)(1)-(0)	reported as deferred on prior Form 990	
(1) ELIZABETH THOMPSON	(i)	290,513.	0.	0.	9,231.	12,158.	311,902.	0.	
CHIEF EXECUTIVE OFFICER	(ii)	0.	0.	0.	0.	0.	0.	0.	
(2) CLAIRE GILL	(i)	191,084.	5,000.	0.	7,723.	9,513.	213,320.	0.	
CHIEF MISSION OFFICER	(ii)	0.	0.	0.	0.	0.	0.	0.	
(3) DEBBIE ZELDOW	(i)	167,938.	0.	0.	4,929.	1,265.	174,132.	0.	
EXECUTIVE DIRECTOR, NBHA	(ii)	0.	0.	0.	0.	0.	0.	0.	
(4) DEBRA ERIKSON	(i)	136,872.	5,000.	0.	5,760.	12,140.	159,772.	0.	
CHIEF ADMINISTRATIVE OFFICER	(ii)	0.	0.	0.	0.	0.	0.	0.	
	(i)								
	(ii)								
	(i)								
	(ii)								
	(i)								
	(ii)								
	(i)								
	(ii)								
	(i)								
	(ii)								
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	(ii)								
	(i)								
	(ii)								
	(i)								
	(ii)								
	(i)								
	(ii)								

Part III   Supplemental Information
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.
PART I, LINE 7:
DURING 2018, PERFORMANCE-BASED BONUSES WERE AWARDED TO CLAIRE GILL AND
DEBRA ERIKSON. THESE PAYMENTS WERE APPROVED BY ELIZABETH THOMPSON, CHIEF
EXECUTIVE OFFICER.

## SCHEDULE O

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ Go to www.irs.gov/Form990 for the latest information. Open to Public

OMB No. 1545-0047

Inspection

Name of the organization

NATIONAL OSTEOPOROSIS FOUNDATION

**Employer identification number** 36-3350532

PART III, LINE 1: DESCRIPTION OF ORGANIZATION'S MISSION THE NATIONAL OSTEOPOROSIS FOUNDATION (NOF) IS THE LEADING HEALTH ORGANIZATION DEDICATED TO PREVENTING OSTEOPOROSIS AND BROKEN BONES, PROMOTING STRONG BONES FOR LIFE AND REDUCING HUMAN SUFFERING THROUGH PROGRAMS OF PUBLIC AND CLINICIAN AWARENESS, EDUCATION, ADVOCACY AND RESEARCH.

ESTABLISHED IN 1984, NOF IS THE NATION'S ONLY HEALTH ORGANIZATION SOLELY DEDICATED TO OSTEOPOROSIS AND BONE HEALTH.

OSTEOPOROSIS IS A MAJOR PUBLIC HEALTH THREAT FOR AN ESTIMATED 54 MILLION AMERICANS. STUDIES SHOW THAT ONE IN TWO WOMEN AND UP TO ONE IN FOUR MEN OVER AGE 50 WILL BREAK A BONE DUE TO OSTEOPOROSIS IN THEIR LIFETIME. NOF WORKS TO IMPROVE PATIENT CARE AND SUPPORT FOR THOSE WHO HAVE BROKEN BONES DUE TO OSTEOPOROSIS AND TO EDUCATE THE PUBLIC TO PREVENT OSTEOPOROSIS AND BROKEN BONES AND PROMOTE STRONG BONES FOR LIFE.

TO ACCOMPLISH ITS MISSION, NOF ACCEPTS SUPPORT FROM A WIDE BREADTH OF DIVERSIFIED SOURCES, INCLUDING INDIVIDUALS, FOUNDATIONS, GOVERNMENT SOURCES AND CORPORATIONS.

THE STRENGTH OF OUR MISSION IS THE KEY TO MEETING THE NEEDS OF OUR VARIOUS CONSTITUENCIES, HEALTHCARE PROFESSIONALS AND PATIENTS, CREATING THE TRULY PROGRESSIVE FUTURE WE ENVISION FOR BONE HEALTH. NOF UNDERWENT A SIGNIFICANT ORGANIZATIONAL RESTRUCTURE, THE

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2018)

832211 10-10-18

Name of the organization  NATIONAL OSTEOPOROSIS FOUNDATION	Employer identification number 36-3350532
CENTERPIECE OF WHICH WAS CREATING A NEW, MORE DYNAMIC FOO	US ON OUR
MISSION VIA OUR STAFF STRUCTURE AND PROGRAMMING.	
PART III, LINE 4A: STATEMENT OF PROGRAM SERVICE ACCOMPLIS	HMENTS
PROFESSIONAL EDUCATION:	
THE FOUNDATION'S EDUCATION DEPARTMENT PROVIDES EVIDENCE-B	ASED
INFORMATION, EDUCATION, SERVICES AND INITIATIVES TO HEALT	HCARE
PROFESSIONALS THROUGH VARIOUS ACTIVITIES AND CHANNELS. TH	ESE EFFORTS
ARE DESIGNED TO HELP HEALTHCARE PROFESSIONALS MAKE INFORM	ED DECISIONS
ABOUT THE PREVENTION, DIAGNOSIS AND TREATMENT OF OSTEOPOR	OSIS.
IN 2018, THE FOUNDATION PLANNED AND IMPLEMENTED THE INTER	DISCIPLINARY
SYMPOSIUM ON OSTEOPOROSIS (ISO) IN NEW ORLEANS, LA, MAY 1	7-19, 2018.
THIS SYMPOSIUM PROVIDED THE MOST CURRENT, CLINICALLY RELE	VANT AND
EVIDENCE-BASED INFORMATION ON THE PREVENTION, DIAGNOSIS,	AND TREATMENT
OF OSTEOPOROSIS. ISO IS UNIQUE IN THAT IT IS THE ONLY PRO	FESSIONAL
MEETING THAT ENCOMPASSES ALL MEDICAL DISCIPLINES AND SPEC	IALTIES
INVOLVED IN THE DIAGNOSIS AND TREATMENT OF PATIENTS WITH,	OR AT RISK
FOR, OSTEOPOROSIS AND RELATED FRACTURES. MORE THAN 350 PR	OFESSIONALS
PARTICIPATED IN THE CONFERENCE. IN CONJUNCTION WITH THE C	ONFERENCE, A
PRE-CONFERENCE WORKSHOP WAS HELD TO TRAIN ATTENDEES IN TH	E FRACTURE
LIAISON SERVICE (FLS) MODEL OF CARE. ISO18 CONTINUED NOF'	S EFFORTS TO
TRAIN PROFESSIONALS IN FLS, OFFERING PROFESSIONAL EDUCATI	ON
OPPORTUNITIES LIVE AND ON-DEMAND. THE FOUNDATION ALSO PR	ODUCED SIX
ISSUES OF ITS PROFESSIONAL NEWSLETTER BONE SOURCE, RELEAS	ED VIA THE
JOURNAL AND NEWSLETTER OSTEOPOROSIS: CLINICAL UPDATES, PR	OVIDING

38

Schedule O (Form 990 or 990-EZ) (2018) Page 2 Name of the organization **Employer identification number** NATIONAL OSTEOPOROSIS FOUNDATION 36-3350532 CONTINUING EDUCATION CREDIT FOR HEALTH CARE PROFESSIONALS ON TOPICS RELEVANT TO CLINICAL PRACTICE. THE NOF PROFESSIONAL LEARNING CENTER PROVIDES ONLINE CONTINUING MEDICAL EDUCATION FOR HEALTHCARE PROFESSIONALS. DESIGNED TO DELIVER ON-DEMAND AND AUTOMATED DELIVERY CONTINUING MEDICAL EDUCATION, THE LEARNING MANAGEMENT SYSTEM SERVES AS THE PORTAL TO ACCESS ALL OF NOF'S PROFESSIONAL EDUCATION ACTIVITIES. ADDITIONALLY, THE PROFESSIONAL LEARNING CENTER INCLUDES A COMPILATION OF HELPFUL CLINICAL RESOURCES AND LINKS FOR OSTEOPOROSIS PATIENT MANAGEMENT ALL IN ONE PLACE. PROFESSIONAL LEARNING CENTER CAN BE ACCESSED AT WWW.CME.NOF.ORG. NOF IS ALSO ADVOCATING FOR THE WIDESPREAD IMPLEMENTATION OF THE FRACTURE LIAISON SERVICE (FLS) MODEL OF SECONDARY FRACTURE PREVENTION IN SEVERAL HEALTH CARE SETTINGS AND HAS A NUMBER OF COMPLEMENTARY EFFORTS TO SUPPORT THIS GOAL. FLS PROGRAMS COORDINATE POST-FRACTURE CARE THROUGH AN FLS COORDINATOR (A NURSE, NURSE PRACTITIONER, PHYSICIAN ASSISTANT OR OTHER HEALTHCARE PROFESSIONAL) WHO ENSURES THAT INDIVIDUALS WHO SUFFER A FRACTURE RECEIVE APPROPRIATE DIAGNOSIS, TREATMENT AND SUPPORT. TO HELP SPREAD THE IMPLEMENTATION OF FLS PROGRAMS, NOF MAINTAINS THE

TO HELP SPREAD THE IMPLEMENTATION OF FLS PROGRAMS, NOF MAINTAINS THE
WEBSITE FRACTURE PREVENTION CENTRAL

(WWW.FRACTUREPREVENTIONCENTRAL.ORG), WHICH PROVIDES TOOLS TO HEALTHCARE
PROFESSIONALS, HEALTH INSURERS, ACCOUNTABLE CARE ORGANIZATIONS,
HOSPITALS AND OTHER SITES INTERESTED IN IMPLEMENTING THIS MODEL OF
CARE. BY THE END OF 2018, OVER 5,000 INDIVIDUALS HAD REGISTERED TO
ACCESS THESE MATERIALS. INCLUDED IN THE RESOURCES ARE CASE STUDIES,

Name of the organization

**Employer identification number** 

NATIONAL OSTEOPOROSIS FOUNDATION 36-3350532

BEST PRACTICES AND BUSINESS PLANS AND OVER 15 WEBINARS AVAILABLE FOR ON

DEMAND VIEWING. NOF ALSO COORDINATED ONE-ON-ONE CONSULTS PROVIDING

SUPPORT TO INDIVIDUAL SITES ON ASPECTS OF THEIR FLS PROGRAM FROM

LEADING FLS EXPERTS.

NOF ALSO HOSTS FLS BONE HEALTH TELE ECHO CLINICS MONTHLY TO ENHANCE THE

CLINICAL SKILLS OF FLS COORDINATORS THROUGH BRIEF DIDACTIC

PRESENTATIONS AND DISCUSSION OF CASE PRESENTATIONS. OPERATIONAL ISSUES

OF DEVELOPING AND MAINTAINING FLS PROGRAMS ARE ALSO DISCUSSED. THIS IS

FOR ANY FLS COORDINATOR WHO WANTS TO OPTIMIZE BEST PRACTICE CARE FOR

FRACTURE PREVENTION AND FOR ANYONE CONSIDERING STARTING AN FLS PROGRAM.

NEW FOR 2018, NOF HOSTED TWO "FLS BOOT CAMPS," EACH PROVIDING A SMALL

GROUP OF ATTENDEES WITH AN INTENSIVE LEARNING SESSION ON CREATING AND

SUPPORTING AN FLS PROGRAM.

AS PART OF AN EFFORT TO ADDRESS THE SHORTCOMINGS IN USING BIOCHEMICAL

MARKERS AS TOOLS IN CLINICAL PRACTICE, NOF IS ALSO WORKING ON A SERIES

OF RELATED PROJECTS TO ADDRESS THE CHALLENGES TO WIDESPREAD USE OF BONE

TURNOVER MARKERS AND DESCRIBED IN THE BONE TURNOVER STANDARDIZATION

PROJECT, WHICH AIMS TO GIVE CLINICIANS CONFIDENCE IN THEIR USE OF BONE

TURNOVER MARKERS TO HELP MONITOR OSTEOPOROSIS TREATMENT AND ASSESS

FUTURE FRACTURE RISK FOR THEIR PATIENTS. THESE EFFORTS INCLUDE THE

ESTABLISHMENT OF A U.S. REFERENCE RANGE FOR THESE BONE TURNOVER MARKERS

AND A DRUG HOLIDAY STUDY. THESE ACTIVITIES WILL ALLOW CLINICIANS TO

HAVE CONFIDENCE IN THEIR USE OF BONE TURNOVER MARKERS TO HELP MONITOR

OSTEOPOROSIS TREATMENT AND ASSESS FUTURE FRACTURE RISK.

NATIONAL OSTEOPOROSIS FOUNDATION

PART III, LINE 4B: STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS

PATIENT EDUCATION:

NOF PROVIDES PATIENTS AND CAREGIVERS WITH THE LATEST INFORMATION ON
OSTEOPOROSIS PREVENTION, TREATMENT AND DETECTION BY PROVIDING UPDATED
INFORMATION ON THE NOF.ORG WEBSITE. ADDITIONALLY, NOF SPONSORS PATIENT
SUPPORT GROUPS ACROSS THE COUNTRY AND PROVIDES EDUCATIONAL INFORMATION
AND RESOURCES FOR DISTRIBUTION AT CONSUMER EVENTS. NOF'S ONLINE PATIENT
SUPPORT COMMUNITY HAS GROWN DRAMATICALLY OVER THE PAST YEAR AND REACHED
A MILESTONE OF MORE THAN 48,000 PARTICIPATING MEMBERS OFFERING
PEER-TO-PEER SUPPORT AND ADVICE TO ONE ANOTHER.

NOF HAS APPOINTED ONE OF ITS VOLUNTEER SUPPORT GROUP LEADERS TO SERVE

AS THE FOUNDATION'S NATIONAL SUPPORT GROUP LEADER. THIS IMPORTANT

VOLUNTEER POSITION IS RESPONSIBLE FOR INITIATING CONTACT WITH

PROSPECTIVE SUPPORT GROUP LEADERS AND PROVIDING INFORMATION AND

PEER-TO-PEER SUPPORT AS THE NEW GROUP GETS ESTABLISHED. NEW SUPPORT

GROUPS ARE NOW REQUIRED TO HAVE A MEDICAL ADVISOR AND AT LEAST FIVE

FOUNDING MEMBERS TO AFFILIATE WITH THE FOUNDATION TO IMPROVE THE

QUALITY OF INFORMATION DISSEMINATED THROUGH THE SUPPORT GROUPS AND GIVE

NEW GROUPS A BETTER CHANCE AT SUCCEEDING. IN 2018, NOF UPDATED ITS

SUPPORT GROUP LEADER MANUAL AND PROVIDED COPIES TO EACH GROUP. THIS

TOOL WILL ALSO BE USED TO HELP ORIENT NEW SUPPORT GROUP LEADERS.

NOF CURRENTLY REACHES OVER 145,000 UNIQUE MONTHLY VISITORS ON ITS

WEBSITE - WWW.NOF.ORG - AND THOUSANDS MORE HAVE CONNECTED WITH THE

ORGANIZATION VIA ITS SOCIAL MEDIA PLATFORMS ON FACEBOOK, TWITTER AND

LINKEDIN. THE FOUNDATION'S WEBSITE IS ITS MOST VALUABLE CHANNEL FOR

Name of the organization

**Employer identification number** 

COMMUNICATING DIRECTLY WITH THE OSTEOPOROSIS PATIENTS, CAREGIVERS AND
THE PUBLIC. SEVERAL NEW RESOURCES WERE ADDED TO THE NOF WEBSITE IN

2018, INCLUDING A DIGITAL GUIDE TO A BONE HEALTHY DIET, CREATING AN
INTERACTIVE VERSION OF NOF'S POPULAR PRINT PUBLICATION. IN ADDITION,
TWO DIGITAL WHITE BOARDS WERE CREATED TO SHARE DETAILS ABOUT THE
IMPORTANCE OF CALCIUM AND VITAMIN D TO BONE HEALTH. THESE TOOLS WERE
SPECIFICALLY DESIGNED TO PROMOTE SOCIAL SHARING AND TO HELP NOF SPREAD
THE WORD ABOUT THE IMPORTANCE CONNECTION BETWEEN NUTRITION AND BONE
HEALTH.

ANOTHER NEW TOOL ADDED IN 2018 WAS A RISK EQUATION VIDEO, WHICH
HIGHLIGHTS A PERSON'S RISK OF FRACTURE IN THEIR LIFETIME VERSUS THE
RISK OF A RARE SIDE EFFECT FROM TREATMENT. UNFORTUNATELY, THE FEAR OF
HAVING A RARE SIDE EFFECT OFTEN PREVENTS EVEN THOSE AT HIGHEST RISK OF
ON AN OSTEOPOROTIC FRACTURE FROM SEEKING MEDICAL TREATMENT. THE VIDEO'S
AIM WAS TO PROVIDE HEALTHCARE PROVIDERS AND PATIENTS WITH A TOOL THEY
CAN USE TO DISCUSS THE RISK EQUATION IN OSTEOPOROSIS.

IN NOVEMBER 2018, NOF LAUNCHED ITS FIRST EVER BE BONE STRONG MARATHON

TEAM IN THE TCS NEW YORK CITY MARATHON. SEVEN WOMEN OVER THE AGE OF 50

HELPED TO RAISE MONEY AND AWARENESS ABOUT OSTEOPOROSIS AND THE

IMPORTANCE OF IMPACT/WEIGHT-BEARING EXERCISE ON BUILDING AND

MAINTAINING BONE STRENGTH.

NOF ALSO CONTINUES TO HOST AND UPDATE ITS HISPANIC WEBSITE 
WWW.HUESOSANOS.ORG, TO REACH THIS IMPORTANT DEMOGRAPHIC WITH NEWS AND

INFORMATION ABOUT OSTEOPOROSIS IN SPANISH. THE WEBSITE ALSO INCLUDES

VIDEOS FROM SPANISH-SPEAKING OSTEOPOROSIS EXPERTS.

Name of the organization  NATIONAL OSTEOPOROSIS FOUNDATION	Employer identification number 36-3350532
PART III, LINE 4C: STATEMENT OF PROGRAM SERVICE ACCOMPLIS	SHMENTS
ADVOCACY:	
STRONG VOICES FOR STRONG BONES:	
THE NATIONAL OSTEOPOROSIS FOUNDATION IS THE VOICE FOR ISS	SIIFS DEALTNG
WITH OSTEOPOROSIS AND BONE HEALTH. FOR OVER 30 YEARS, NO	
COMMITTED TO PREVENTING BROKEN BONES AND OSTEOPOROSIS THE	
EDUCATION, ADVOCACY AND RESEARCH. WE ADVOCATE FOR AWARENE	ESS, RESEARCH,
PATIENTS, AND PROFESSIONALS.	
IN 2018, ADVOCACY ACTIVITIES INCLUDED:	
THE AMBASSADORS LEADERSHIP COUNCIL	
NOF AMBASSADORS ARE WELL-INFORMED, PASSIONATE, AND CARE I	DEEPLY ABOUT
THOSE WHO SUFFER FROM OSTEOPOROSIS. AMBASSADORS ARE ADEPT	T AT MAKING AN
IMPACT AND SPARKING POSITIVE CHANGE IN THEIR FIELD, SECTO	OR OR
COMMUNITY. THE ROLE OF AN AMBASSADOR IS TO ADVISE NOF LEA	ADERSHIP, AND
TO HELP MAKE INROADS IN THE MEDICAL, BUSINESS AND PHILANT	THROPIC SECTORS
WITHIN THEIR COMMUNITIES. INVOLVEMENT IS TAILORED TO EACH	H AMBASSADOR'S
AREAS OF INTEREST, TIME CONSTRAINTS AND EXPERTISE. THE AM	MBASSADOR
CHOOSES WHEN, HOW AND ON WHAT ISSUES SHE OR HE WOULD LIKE	
INVOLVED. NOF HAS OVER 135 AMBASSADORS IN THE U.S.	
THE CALL THE CALL TOO INDIDONG IN THE CALL	
MEDICARE PART D	
MEDICARE PART D IS A VITALLY IMPORTANT PROGRAM THAT HELPS	S OVER 42

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MILLION SENIORS AND INDIVIDUALS WITH DISABILITIES GAIN ACCESS TO A

BROAD RANGE OF LIFE-SAVING MEDICATIONS. THE PROGRAM'S COMPETITIVE

STRUCTURE WORKS TO KEEP COSTS LOW FOR BOTH BENEFICIARIES AND TAXPAYERS.

HOWEVER, PROPOSED CHANGES RISK DECREASING ACCESS TO MEDICATIONS, WHICH

COULD LEAD TO DISRUPTED TREATMENT PLANS, WORSENED HEALTH OUTCOMES AND

ULTIMATELY, HIGHER OVERALL MEDICARE COSTS. NOF ADVOCATES FOR ALL

PATIENTS TO PROTECT THEIR ACCESS TO AFFORDABLE PRESCRIPTION DRUGS

## FRACTURE PREVENTION COALITION

FRACTURES RELATED TO OSTEOPOROSIS THREATEN THE HEALTH AND INDEPENDENCE

OF OLDER AMERICANS. AND FRACTURES ARE COMMON: MORE THAN 2 MILLION

FRACTURES HAPPEN EACH YEAR DUE TO OSTEOPOROSIS. THE STATISTICS ARE

STAGGERING AND UNNECESSARY.

THROUGH MEDICARE PART D, SPECIFICALLY ITS NON-INTERFERENCE CLAUSE.

A DXA (DUAL-ENERGY X-RAY ABSORPTIOMETRY) BONE DENSITY TEST IS A

NON-INVASIVE, SIMPLE, YET TOP-QUALITY TEST FOR SCREENING AND DIAGNOSING

PATIENTS THAT MAY NEED TO BE TREATED FOR OSTEOPOROSIS. DXA IS MORE

POWERFUL IN PREDICTING FRACTURES THAN CHOLESTEROL IS IN PREDICTING A

HEART ATTACK OR BLOOD PRESSURE IS IN PREDICTING A STROKE.

UNFORTUNATELY, SINCE 2007, MEDICARE HAS SIGNIFICANTLY CUT THE FUNDING

FOR DXA TESTING IN PHYSICIAN'S OFFICES LEADING TO A SHARP DECLINE IN

THE NUMBER OF PEOPLE TESTED, DIAGNOSED AND TREATED, AND THE NUMBER OF

PHYSICIANS OFFERING THIS SERVICE, RESULTING IN AN INCREASE IN HIP

FRACTURES.

NOF AND COLLEAGUES AT THE INTERNATIONAL SOCIETY FOR CLINICAL

DENSITOMETRY SUPPORTED LEGISLATION IN CONGRESS. THIS LEGISLATION WOULD

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HELP ENSURE THAT PATIENTS HAVE ACCESS TO DXA TESTING BY RESTORING MEDICARE FUNDING FOR DXA.

OSTEOPOROSIS AND BONE HEALTH TOWN HALL WEBINAR

TEN MILLION AMERICANS OVER THE AGE OF 50 SUFFER FROM OSTEOPOROSIS AND
MILLIONS MORE ARE AT INCREASED RISK OF HAVING A DEBILITATING OR EVEN
DEADLY FRACTURE. TWO MILLION BROKEN BONES ARE CAUSED EACH YEAR BY
OSTEOPOROSIS. IN DECEMBER 2018, NOF OFFERED A WIDELY-ATTENDED WEBINAR
TO MEMBERS OF CONGRESS, CONGRESSIONAL STAFF, INDUSTRY AND OTHERS ON
WHAT YOU NEED TO KNOW ABOUT OSTEOPOROSIS AND BONE HEALTH - ITS IMPACT
ON YOUR CONSTITUENTS, THE HEALTHCARE SYSTEM AND THE ECONOMY. THE
WEBINAR WAS RECORDED AND MADE AVAILABLE ON NOF'S WEBSITE TO REACH A
BROADER AUDIENCE.

## BONE HEALTH POLICY INSTITUTE

TO CONTINUE THE COLLABORATIVE WORK OF NOF'S FORMER NATIONAL BONE HEALTH

ALLIANCE PROGRAM AND TO IDENTIFY AND ACT ON ISSUES RELATED TO

OSTEOPOROSIS DIAGNOSIS AND TREATMENT, NOF LAUNCHED THE BONE HEALTH

POLICY INSTITUTE. THE BONE HEALTH POLICY INSTITUTE WILL ADDRESS SEVERAL

KEY AREAS FOR ADVANCING THE FIELD, INCLUDING: COMMISSIONING AND

RELEASING AN IN-DEPTH REPORT ON THE ECONOMIC BURDEN OF OSTEOPOROSIS;

CONDUCTING A GAP ANALYSIS; AND WORKING ON DEVELOPING OUTCOME MEASURES.

FORM 990, PART VI, SECTION B, LINE 11B:

THE CHIEF ADMINISTRATIVE OFFICER AND FINANCE CONSULTANT, AS WELL AS THE

CHIEF EXECUTIVE OFFICER, REVIEW THE FEDERAL FORM 990 AS PREPARED BY THE

IDEPENDENT AUDITORS TO DETERMINE IF THE INFORMATION PRESENTED IN THE

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FEDERAL FORM 990 IS IN AGREEMENT WITH INFORMATION ORIGINALLY PROVIDED TO
THE INDEPENDENT AUDITORS. THE FOUNDATION AND AUDITORS DISCUSS ISSUES, IF
ANY, BEFORE THE FEDERAL FORM 990 IS FILED WITH THE INTERNATIONAL REVENUE
SERVICE. BOARD MEMBERS ARE NOTIFIED THAT THE COMPLETED FEDERAL FORM 990 IS
AVAILABLE FOR THEIR REVIEW.

FORM 990, PART VI, SECTION B, LINE 12C:

THE BOARD ANNUALLY REVIEWS THE CONFLICT OF INTEREST POLICY AND DISCLOSES

ANY POTENTIAL CONFLICT OF INTEREST. SENIOR STAFF, OFFICERS, AND HIGHLY

COMPENSATED EMPLOYEES ARE ASKED TO SIGN A CONFLICT OF INTEREST DISCLOSURE

STATEMENT. THE SIGNED DOCUMENTS ARE REVIEWED BY THE CHIEF EXECUTIVE OFFICER

AND KEPT BY THE CHIEF ADMINISTRATIVE OFFICER. THE CONFLICT OF INTEREST

POLICY IS ALWAYS TAKEN INTO CONSIDERATION WHEN THERE IS THE POTENTIAL FOR

CONFLICT, PARTICULARLY WHEN SIGNING NEW CONTRACTS OR BEGINNING NEW

RELATIONSHIPS. ANY POSSIBLE APPEARANCE OF CONFLICT OF INTEREST THAT ARISES

IN THE COURSE OF BUSINESS IS RESEARCHED TO DETERMINE THE EXISTENCE OF A

CONFLICT. IF A CONTRACT IS TO BE MADE WITH A RELATED PARTY, IT IS DISCLOSED

TO THE BOARD AND A VOTE IS TAKEN IF THE FOUNDATION'S STAFF MEMBERS IDENTIFY

A CONFLICT OF INTEREST. THE FOUNDATION'S CHIEF EXECUTIVE OFFICER AND ITS

CHIEF ADMINISTRATIVE OFFICER SHARE THIS INFORMATION WITH THE EXECUTIVE

COMMITTEE OF THE BOARD FOR ITS ACTION.

FORM 990, PART VI, SECTION B, LINE 15:

COMPENSATION SURVEYS FOR EMPLOYEES IN SIMILAR POSITIONS WITH SIMILAR RESPONSIBILITIES IN THE NOT-FOR-PROFIT INDUSTRY ARE USED AS BENCHMARKS FOR DETERMINING COMPENSATION OF OFFICERS AND KEY EMPLOYEES. THE COMPENSATION FOR THE CHIEF EXECUTIVE OFFICER IS DECIDED BY THE BOARD PRIVATELY. EACH YEAR, PRIOR TO THE MEETING WHEN THE COMPENSATION DECISION IS MADE, THE

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CHAIRMAN OF THE BOARD REVIEWS COMPARABLE SALARIES IN THE	NOT-FOR-PROFIT
INDUSTRY AND SENDS OUT A PERFORMANCE REVIEW TO EACH BOAR	D MEMBER TO USE IN
EVALUATING THE CHIEF EXECUTIVE OFFICER'S PERFORMANCE.	
FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COP	Y OF FORM 990:
AL,AK,AR,AZ,CA,CO,CT,FL,GA,HI,IL,KS,KY,ME,MD,MA,MI,MN,MS	,MO,NH,NJ,NM,NY,NC
ND,OH,OK,OR,PA,RI,SC,TN,UT,VA,WA,WV,WI	
FORM 990, PART VI, SECTION C, LINE 19:	
THE FOUNDATION'S GOVERNING DOCUMENTS AND CONFLICT OF INT	EREST POLICY ARE
NOT MADE PUBLIC AS THE FOUNDATION BELIEVES THESE ARE PRO	PRIETARY IN NATURE.
THE FOUNDATION'S FINANCIAL STATEMENTS AND FEDERAL FORM 9	90 ARE MADE
AVAILABLE TO THE PUBLIC ON THE FOUNDATION'S WEBSITE.	
FORM 990, PART IX, LINE 11G, OTHER FEES:	
CONSULTING FEES:	
PROGRAM SERVICE EXPENSES	720,514.
MANAGEMENT AND GENERAL EXPENSES	55,113.
FUNDRAISING EXPENSES	167,507.
TOTAL EXPENSES	943,134.
OTHER CONTRACTUAL SERVICES:	
PROGRAM SERVICE EXPENSES	160,583
MANAGEMENT AND GENERAL EXPENSES	12,283.
FUNDRAISING EXPENSES	37,333.
TOTAL EXPENSES	210,199.
CONTRACTOR EXPENSE:	

NATIONAL OSTEOPOROSIS FOUNDATION	36-3350532
PROGRAM SERVICE EXPENSES	13,369.
MANAGEMENT AND GENERAL EXPENSES	1,023.
FUNDRAISING EXPENSES	3,108.
TOTAL EXPENSES	17,500.
TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A	1,170,833.
FORM 990, PART XII, LINE 2C:	
THE FINANCE AND AUDIT COMMITTEE HAS RESPONSIBILITY FOR OVER	ERSIGHT OF THE
AUDIT AND SELECTION OF AN INDEPENDENT ACCOUNTANT. THIS PR	ROCESS HAS NOT
CHANGED FROM THE PRIOR YEAR.	